

Purchasing Department

Sam J. Aiello, C.P.M.
Purchasing Agent



City Hall
730 Washington Avenue
Racine, Wisconsin 53403
(262) 636-9143
Fax: (262) 619-5550

Honorable Mayor John Dickert and the
Members of the Common Council
730 Washington Avenue
Racine, WI 53403

August 15, 2012

Ladies and Gentlemen:

I am requesting permission to appear before the Public Works and Services Committee to discuss the results of Official Notice #11, REQUEST FOR PROPOSAL, RECYCLING TRANSPORTATION AND PROCESSING. This proposal was opened in the office of the Purchasing Agent at 10:00 A.M. on August 8, 2012.

We sent four (4) bid packages out and received three (3) responses. The firms that responded consisted of Waste Management, Veolia Environmental Services, and John's Disposal Service.

The Request for Proposals technique is frequently used by the City when bidding for services as opposed to bidding for goods.

The evaluation criteria for this RFP and their respective weights were; Recycler Qualifications, 15%, Project Plan, 15 %, Project Revenue, 30%, and Project Cost, 35%.

The evaluation committee for this RFP consisted of Mark Yehlen, Commissioner of Public Works, Tom Eeg, Assistant Commissioner of Public Works, Bill Folstrom, DPW Superintendent of Streets, and Don Pirrung of AECOM, Inc. The Purchasing Agent attended the evaluation meeting and acted as a moderator and facilitator. The Purchasing Agent was not a voting member of the evaluation committee. I have attached a copy of the evaluation matrix that was used to score the proposals.

Based on the scoring of this RFP the evaluation committee is recommending that a contract be entered into with John's Disposal Service for a five (5) year term beginning on January 1, 2013 and concluding on December 31, 2017. In addition, the City will have the sole option to renew annually for the prices set forth herein.

The per ton fee to receive, process, market and haul recyclables will be charged to 289.000.5600, Contracted Services. The City's portion of the recycling revenue per ton will be receipted to 289.000.6070 Residential Recycling Revenue. This process generally results in a net revenue that averages approximately \$10,000/month.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "S. Aiello", with a stylized flourish at the end.

Sam J. Aiello, C.P.M.
Purchasing Agent

cc: Mr. Mark Yehlen
Ms. Tom Eeg
Mr. Bill Folstrom
Mr. Don Pirrung

City of Racine

REQUEST FOR PROPOSAL, RECYCLING TRANSPORTATION AND PROCESSING

Evaluation Matrix

August 15, 2012 1:00 P.M.

	VEOLIA	WASTE MANAGEMENT	JOHN'S DISPOSAL SERVICE
<u>1. RECYCLER QUALIFICATIONS</u>			
#1 M. Yehlen	13	15	14
#2 T. Eeg	10	14	15
#3 B. Folstrom	10	13	15
#4 D. Pirrung	10	14	15
<i>Total Points</i>	43	56	59
Average	10.75	14	14.75
<u>2. PROJECT PLAN</u>			
#1 M. Yehlen	5	14	15
#2 T. Eeg	4	14	14
#3 B. Folstrom	5	10	15
#4 D. Pirrung	7	14	15
<i>Total Points</i>	21	52	59
Average	5.25	13	14.75
<u>3. PROJECT REVENUE</u>			
<i>Total Points</i>	30	30	24
<u>4. PROJECT COST</u>			
Total Points	35	30	40
<u>4. FINAL SCORE</u>			
Total Points	81	87	93.5