

February 20, 2009

Parks, Recreation & Cultural Services Department
City Hall Annex
800 Center Street, Room 127
Racine, WI 53403

Dear Mr. Snow,

After our meeting on Wednesday, February 18, 2009, I reviewed the numbers from 2007 and 2008. Due to our economy, I feel the numbers will not be anywhere near what they have been in the past years. I agree to pay for the cost of the daily and season passes. I would like to have a 3-year contract with a 2-year option. I propose to pay the City \$3000.00. Now with the new updates that I must do, a one-year contract is not economically beneficial. Per our conversation you wanted the overage of the proposed launching fees, which would be roughly \$6000.00. If the economy stays the same we will not be seeing those numbers. Out of that we would have to pay state and federal income taxes and plus 5.1% sales tax on the \$6000.00. I realize the City of Racine needs to profit from the Boat Launch, but I also need profit for running the Boat Launch and Concession. We also manage the restrooms and make sure they are clean for the fishermen and the public. Also, we have to keep up with the fish cleaning station to make sure it is running properly and clean for our fishermen. We employ a few people for the summer, which count on us for job experience as well as money for school. Also with minimum wage going up it is going to be an additional cost for me. I hope we can come to an agreement and I feel this will be beneficial to both of us.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Hrouda", with a long horizontal flourish extending to the right.

Joseph J. Hrouda