Racine Zoological Society Park and Recreation Board Meeting January 2020 (reporting on December 2019)

Executive Director

- Submitted several grants and sponsorship packages
- Strategic planning
- TV appearances
- Wrapping up the Lantern Festival with great weather
- Wrapping up 2019
- New events for 2020

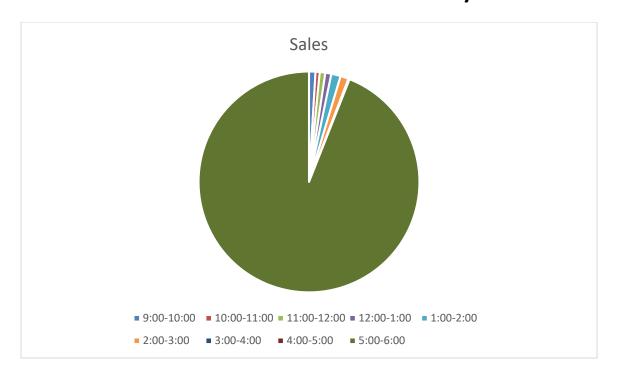
Membership

• Total memberships households = 2,260—reached another all time high!

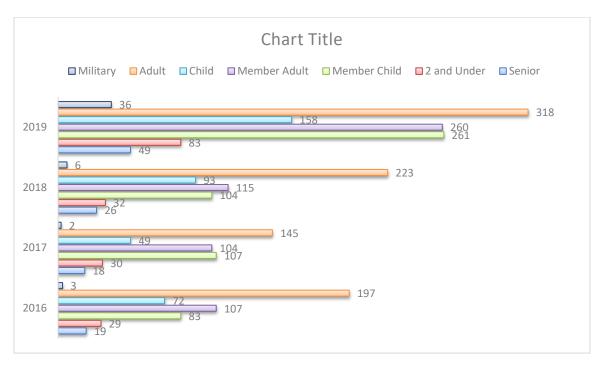
Attendance for December 2019

	December 2018	December 2019	Variance	Percent change
Adults	223	318	95	43%
Children	93	158	65	70%
Member Adults	115	260	145	126%
Member				
Children	104	261	157	151%
Child 2 and				
under	32	83	51	159%
Seniors	26	49	23	88%
Military	6	36	30	500%
Education	256	129	-127	-50%
Events	0	20335	-	-
Total	855	21631	20766	2430%

December 2019 Attendance By Hour



December Monthly Attendance 2016-2019



December Member Municipality

53402 - 240

53408 - 16

53182-8

53405 - 196

53404 - 19

Kenosha – 12

Milwaukee - 4

Other - 26

Illinois - 0

December Non-Member Municipality

53403-83

53405 - 112

53402 - 216

53404 - 36

Kenosha – 96

Milwaukee - 48

Other – 53

Operations

- Completed Drills for the Year
- Started on Year-End Inventory
- Worked Lantern Festival and Compiled Numbers
- Working on Year-End Report

Animal Care

Animals/vet exams:

- Minx exam and continued monitoring
- 0.2 Grey Roo exams
- Penguin gland rechecks
- Abby 6 month recheck exam
- PT skink- toe monitoring/rechecks
- Various other education animal rechecks
- Continued with Routine 3 annual exams-frogs, tarantulas
- Bat recheck exams
- Tunis sheep congestion and goat leg lameness monitoring
- Ongoing consultation correspondence with Zebra SSP, Rhino TAG Nutrition vet adviser, Penguin SSP vet & UWM Entomology professor
- Received 3 ferrets for education use.
- Millipedes and Vinegaroons cleared quarantine

Staff/Miscellaneous:

- Sam V-Full time keeper left for other opportunities. Taylor W moved from Part time to full time. Will fill in a part time behind Taylor-Posted job on AZA
- AK working on hiring Spring interns
- Escape Drill on Main floor-Fossa got out through broken tension bands
- Most Disco animals moved to main building and back for pest control treatment
- TS completed renewal for Phoebes dog license
- Keeper Staff helped with Preschool classes
- Pest control- Discovery center 6-month treatment.

Education

Educational Programs

- Birthdays 3
 - Reached 90 people
- Offsite Programs 1
 - Reached 30 people
- Preschool 6
 - Reached 41 people
- o Behind the Scenes 1
 - Reached 6 people
- Behind the Scenes Encounters 1
 - Reached 2 People
- Wildlife Explorers 8
 - Reached 172 people
- Conservation Nation 2
 - Reached 16 people
- AmeriCorps 19
 - Reached 410 people
 - Total: Reached 767 people
 - Dec 2018: Reached 554 people
 - Dec 2017: Reached 248 people
 - Dec 2016: Reached 20 people

Other Events

- December 6- Participated in Burlington Holiday Parade
- December 8 Assisted in Brunch with Santa events
- December 12 Attended Greater Racine Environmental Education Network Steering Committee Meeting
- o December 12 Assisted in Holiday Craft Fair
- o December 16 Final class of 2019 Conservation Nation
- o December 18 Hosted AmeriCorps Serve Wisconsin Site Visit
- o December 19 Education Planning Session and Revisit of Three-Year Plan

Grants and Proposals

- Recent Updates:
 - Received Wildlife Explorers funds from Arch W. Shaw; Norbell Foundations
 - Submitted Reports for Wildlife Explorers, Christiansen Foundation
 - Submitted Proposal to Central Storage and Warehouse; Big Lots
 - Recipient of AZA's Party for the Planet grant

Comparison to December 2018 - programs and participants

Participants	2018	2019	Variance
On Site	0	0	+0.0%
Off Site	210	30	-58.7%
BTS	6	8	+33.3%
Birthday Party	30	90	+300.0%
Preschool	80	41	-48.8%

Programs	2018	2019	Variance	
On Site	0	0	+0.0%	
Off Site	5	1	-80.0%	
BTS	2	2	+0.0%	
Birthday Party	1	3	+200.0%	
Preschool	6	6	+0.0%	

Facilities

- Had new gate operator installed on Walton gate
- Had more pulley and cable work done on lion and tiger shift doors
- Daily janitorial duties
- Mulched leaves!!! In December
- Preventative maintenance
- Installed new motor and blower fans in hospital heater
- Installed new motor on southwest air handler on main floor in main building
- Remounted worm gear assembly bolted through wall for large zebra stall door
- Set up and tear down of special events
- Maintenance job tickets, e.g. change light bulbs, repair hose, etc.



KRISTEN HUMPHREY | MARKETING | DECEMBER 2019

E-BLASTS www.MailChimp.com

	I	l	l
DATE	EMAIL NAME	OPENS	CLICKS
12/2	GivingZOOday - Conservation Education	12.7%	0.1%
12/3	GivingZOOday - Memories to Last a Lifetime	15.1%	0.5%
12/4	GivingZOOday - Thank You	12.8%	0.3%
12/5	12/5 - 12/12 Lantern Fest Deals	14.8%	1.1%
12/9	12/10 - 12/15 Lantern Fest Deals	16.5%	0.9%
12/12	12/13 \$5 Friday - Lantern Fest Deals	15.9%	0.5%
12/13	Racine Zoo E-News - December 13, 2019	10.5%	0.8%
12/16	12/16 - 12/22 - Lantern Fest Deals	15.3%	0.7%
12/18	/18 11 Nights Left! - Lantern Festival		1.2%
12/19	12/20 \$5 Friday Lantern Fest Deal	21.7%	0.6%
12/20	TV Show Now Online!	14.2%	0.7%
12/21	Wildlife Matters December 2019	13.3%	1.4%
12/23	12/26 - 12/30 Lantern Fest Deals	15.6%	0.8%
12/24	Happy Holidays 2019	16.4%	0.2%
12/25	12/26 - 12/31 Lantern Fest Deals	14.9%	0.9%
12/27	Racine Zoo E-News - December 27, 2019	12.4%	1.3%
12/30	12/30 - 12/31 Lantern Fest Online Deal	5.6%	0.2%

ENTIRE ZOO DATABASE

Subscribers	Open Rate	Click Rate
7,754	15.8%	1.1%

MEMBERS

Subscribers	Open Rate	Click Rate
4,210	23.1%	2.1%



MONTHLY USERS: 26K

Updated articles, sliders, and event pages. Built new event pages. Set up and maintained special event ticket sales.

MISCELLANEOUS PROJECTS

- Updated and created event posters and flyers for 2020
- Updated flyers/posters around the Zoo campus
- Updated the Wildlife Matters monthly issue
- Took/edited/posted photos from events
- Created Lantern Festival materials
- Managed sales of Lantern Festival season passes and online tickets

OUTSIDE ADS

- Bargain Hunter
- Belle City Magazine
- Frankly Green Bay
- Racine Journal Times
- Fun in Wisconsin
- Chicago Sun Times
- Happenings Magazine
 - Capitol Times

Featured:

- Chicago Sun Times
- Capitol Times







TOTAL LIKES: 22,848 (+340 FROM NOVEMBER)

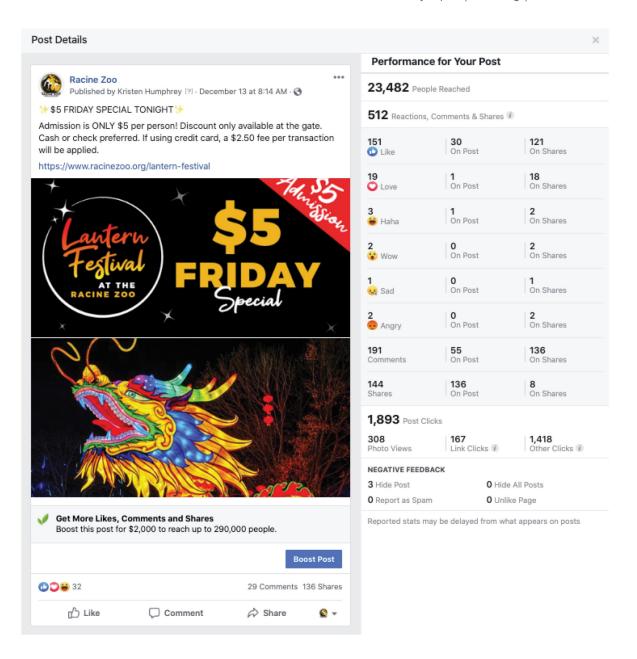
• Promotional posts and animal posts. Set up event pages.

	Read	ch: Organi	c / Paid 🕌	Post Clicks	Reactions, Comments	& Shares ()
Published	Post	Type	Targeting	Reach 1	Engagement	Promote
12/30/2019 9:37 AM	A very happy 2nd birthday to our female emperor tamarin, Amelie!		0	713	3 14	Boost Post
12/30/2019 8:00 AM	*+\$5 TICKETS ONLINE! For the last 2 nights of the Lantern Festiva	ı, 👝	0	5.3K	442 120	Boost Post
12/29/2019 9:38 AM	*+ONLY 3 NIGHTS LEFT! Lantern Festival admission is 50% off onlin	_	0	4.4K	181 100	Boost Post
12/27/2019 9:13 AM	**ONLY 5 NIGHTS LEFT! Lanterr Festival admission is 50% off onlin		0	13.8K	828 233	Boost Post
12/26/2019 9:12 AM	*+ONLY 6 NIGHTS LEFT! Lanterr Festival admission is 50% off onlin		0	10.7K	782 269	Boost Post
12/25/2019 12:40 PM	Merry Christmas and Happy Holidays from our Zoo family to	-	0	4.7K	341 1 286 1	Boost Post
12/24/2019 9:10 AM	Happy Holidays from our family to yours! A Have a fun holiday	m 4	0	2.3K	63 124	Boost Post
12/23/2019 8:39 AM	Just as a reminder, the Lantern Festival is CLOSED December 23		0	5.8K	222 106	Boost Post
12/20/2019 11:48 AM	Tune in this Sunday at 8:30 AM on The M - WMLW for our chat with	m4	0	1.6K	41 12	Boost Post
12/20/2019 10:30 AM	Need something to binge watch over the holidays? All 13 episodes	□	0	6.1K	165 130	Boost Post
12/20/2019 8:30 AM	** \$5 FRIDAY SPECIAL TONIGH ** Admission is ONLY \$5 per	ш. 🖳	@	4.2K	158 69	Boost Post
12/19/2019 10:00 PM	** \$5 FRIDAY SPECIAL! ** Frida December 20, 2019 Admission is	ry,	0	6.4K	341 IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Boost Post
12/18/2019 4:03 PM	Give the gift of a unique anima experience! Behind-the-Scenes		0	2.6K	76 22	Boost Post
12/18/2019 12:08 PM	**ONLY 11 NIGHTS LEFT!** Where has the time gone? Last	-	0	10.2K	522 139	Boost Post
12/17/2019 2:44 PM	Please ONLY buy Lantern Festiva tickets and other event tickets	al 📁	@	2.4K	37 21	Boost Post

12/17/2019 9:06 AM	Looking for last minute gift ideas? Try Lantern Festival Tickets!	<u>-</u>	0	2.8K	I	55 32		Boost Post
12/16/2019 2:00 PM	HALF PRICE SPECIALI H Tuesday, December 17, 2019	□	0	зк		102 37	1	Boost Post
12/16/2019 8:23 AM	**ONLINE HALF PRICE SPECIAL! ** Monday, December	=	0	4.6K		275 82	ľ	Boost Post
12/15/2019 9:47 AM	**\$10 WEEKEND SPECIAL TONIGHT ** Admission is ONLY		0	2.2K	I	11 10		Boost Post
12/14/2019 9:47 AM	** \$10 WEEKEND SPECIAL TONIGHT ** Admission is ONLY		0	2.7K	I	74 25	I	Boost Post
12/13/2019 2:00 PM	Saturday, December 14, 2019	Б	0	2.6K	I	63 17	T	Boost Post
12/13/2019 11:27 AM	Thank you Only In Wisconsin for this fantastic article about the	S	0	3.3K		192 107	•	Boost Post
12/13/2019 9:57 AM	! WE NEED YOUR HELP FINDING A WAREHOUSE!! We		0	8K		1.3K 151		Boost Post
12/13/2019 9:42 AM		Б	0	2.6K	I	135 58	!	Boost Post
12/13/2019 8:14 AM	*\$5 FRIDAY SPECIAL TONIGHT * Admission is ONLY	Б	0	23.5K		1.9K 512		Boost Post
12/12/2019 10:00 PM	*\$5 FRIDAY SPECIAL* Friday, December 13, 2019 Celebrate	=	0	9K		551 231	-	Boost Post
12/12/2019 10:48 AM	\$10 admission per person! Check	□	0	1.6K	I	10 7		Boost Post
12/12/2019 8:15 AM	yJoin us for our Holiday Fair TONIGHT from 6PM − 9PM! \$10	-	0	2.3K	I	61 23	I	Boost Post
12/11/2019 9:30 AM	FINAL ARTIST ANNOUNCED! We would like to welcome The Flat	=	0	1.5K	I	22 12		Boost Post
12/11/2019 8:19 AM	Looking to purchase a Racine Zoo membership as a gift? Don't be a	□	0	2.3K	I	50 33		Boost Post
12/10/2019 1:47 PM	Experience the lanterns a little earlier! Starting Friday, December	□	0	3.4K		157 84	1	Boost Post
12/10/2019 11:45 AM	+\$10 THURSDAY! + Thursday, December 12, 2019 \$10 admission		0	4.8K		73 39		Boost Post
12/10/2019 8:22 AM	**3-FOR-1 WEDNESDAY! ** Wednesday, December 11, 2019	<u>_</u>	0	2.2K	I	81 20	I	Boost Post

12/09/2019 4:00 PM	**3-FOR-1 TUESDAY! ** Tuesday, December 10, 2019 Buy		0	4.5K		261 79		Boost Post
12/09/2019 12:21 PM	Thank you to those who joined us for a holiday treat yesterday at	□	0	2.8K	L	341 47		Boost Post
12/09/2019 8:40 AM	CYBER WEEK SPECIAL ENDS TONIGHT! ** Monday, December	Б	0	1.6K	I	25 4		Boost Post
12/08/2019 9:00 AM	**MEMBER WEEKEND DEAL TONIGHT! ** Are you a Racine	Б	0	1.9K	1	10 4		Boost Post
12/07/2019 9:00 AM	** MEMBER WEEKEND TONIGHT AND TOMORROW! ** Are you a	Б	0	1.2K		6		Boost Post
12/06/2019 3:00 PM	**MEMBER WEEKEND! ** Saturday, December 7, 2019	Б	0	1.1K		4		Boost Post
12/06/2019 10:31 AM	+FIRST FRIDAY SPECIAL TONIGHT! + 50% off admission	Б	0	1.6K	I	30 10	I	Boost Post
12/06/2019 10:21 AM	The Lantern Festival had some amazing guests the other night! ;+	Б	0	5K		1K 177		Boost Post
12/06/2019 10:00 AM	SANTA CLAUS IS COMING TO THE ZOO! Take a photo with	<u>-</u>	0	3.5K		71 39		Boost Post
12/05/2019 4:15 PM	Looking for a unique holiday gift for all of your animal-loving family and		0	1.1K		20 3		Boost Post
12/05/2019 3:27 PM	Friday, December 6, 2019 50% off		0	1.3K	I	15 5		Boost Post
12/05/2019 12:11 PM	Stop by the Lantern Festival this Saturday, December 7, to hear the		0	2.5K	I	44 58		Boost Post
12/05/2019 9:58 AM	The Holiday Lights are up! Take a drive along North Main Street past		0	3.2K		80 72		Boost Post
12/05/2019 9:28 AM	Due to unforeseen circumstances, Daryl Stuermer had to cancel his	=	0	1.6K	I	19 2		Boost Post
12/05/2019 9:00 AM	**TWO-FOR-ONE THURSDAY TONIGHT!** Buy one admission	□	0	1.7K	I	15 7		Boost Post
12/04/2019 10:09 AM	**TWO-FOR-ONE WEDNESDAY TONIGHT!** Buy one admission	□	0	1.6K	I	20 6		Boost Post
12/04/2019 8:29 AM	We had an amazing #GivingZOOday and could not be	□	0	1.5K	I	17 8		Boost Post
12/03/2019 12:00 PM	GIVING ZOODAY LANTERN FESTIVAL DEAL + WIN A BEHIND-		0	1.2K		14 1		Boost Post

12/03/2019 11:11 AM	CASE Construction Equipment donated a Skid Steer to the Racine	<u>_</u>	0	4.2K	261 262		Boost Post
12/03/2019 8:30 AM	The rhinos got quite a yummy snack on Thanksgiving with turkeys		0	3.6K	115 128	1	Boost Post
12/03/2019 8:00 AM	#GivingZOOday is TODAY! Support wildlife conservation and education!	m4	0	2.7K	142 53		Boost Post
12/02/2019 9:00 AM	Creating Memories to Last a Lifetime ##GivingZOOday is	m4	0	3.1K	103 65		Boost Post
12/01/2019 10:00 PM	** \$10 CYBER WEEK SPECIAL! ** Monday, December 2, 2019	<u></u>	0	5.5K	258 60		Boost Post
12/01/2019 10:00 AM	Support Conservation Education! ##GivingZOOday is 2 days	m4	0	3.8K	191 131		Boost Post
12/01/2019 9:40 AM	S10 ADMISSION TONIGHT! Discount only available at the gate.	<u></u>	0	2.5K	21 20		Boost Post



Well-performing Facebook post

TWITTER

TOTAL FOLLOWERS: 2,693

- 42 tweets
- 26k tweet impressions263 profile visits
- 31 mentions

INSTAGRAM

TOTAL FOLLOWERS: 1,944

- 18 posts
- Reach: 11.7k

Special Events

December Events:

December: Lantern FestivalLocation: Campus

o Event Overview: Lantern Festival

O Attendance: October through December – 47,834

Sunday, December 8: Brunch with Santa
 Location: Vanishing Kingdom

o Time: 11-12:30

Event Overview: Brunch with Santa

O Attendance: 60



• Sunday, December 8: **Brunch with Santa**

Location: Vanishing Kingdom

o Time: 1:30-3

o Event Overview: Brunch with Santa

Attendance: 63



- Friday, December 6: Burlington Holiday Parade
 - Location: Downtown Burlington
 - **Time: 5-8**
 - Event Overview: Parade



- Thursday, December 12: Craft Holiday Fair
 - o Location: Vanishing Kingdom
 - O Time: 6-9pm
 - Event Overview: Holiday Fair
 - Attendance: 654

Coming up at the Zoo at a Glance:

- February 1-March 1: Winter Picnic in a Snowglobe
- Saturday February 8: **Animal Amore** 6-9pm
- Saturday March 7: Winos for Rhinos 6-9pm
- Saturday April 11: Eggstravaganza 9-4:30
- Sunday May 10: Mother's Day Brunch 11-12:30
- Saturday May 16: Bloody Mary Fest 11-2
- Thursday May 21: **Member Appreciation Night** 6-9pm
- Wednesday June 3: World Wine Wednesday 6-8pm
- Saturday June 6: **Great Northern Picnic**
- Saturday June 13: Wine Stein & Dine 6-9pm
- Wednesday June 17: Roar & Pour 6-8pm
- Saturday June 20: Garcia Wedding
- Friday June 26: Johnny Russler and the Beach Bum Band 6-10pm
- Saturday June 27: Hotel California 6-10pm
- Wednesday July 8: **Animal Crackers The Flat Cats** 5:30-9pm
- Friday, July 10: Animal Cracker Junior Ralph's World 6:00-8:30pm
- Wednesday July 15: World Wine Wednesday 6-8pm
- Thursday July 16: **25**th **Annual Cigar Dinner** 5-10pm
- Wednesday July 8: Animal Crackers Cindy Bradley 5:30-9pm
- Sunday July 19: Case Picnic

- Saturday July 25: **Twin Disc Picnic** 11-3
- Wednesday July 29: Roar & Pour 6-8pm
- Saturday August 1: Brett & Emily Wedding
- Saturday August 1: Somerset Dinner
- Friday, August 7: Animal Crackers Junior Imagination Movers 6-8:30 pm
- Wednesday August 5: **Animal Crackers Chicago Tribute Anthology** 5:30-9pm
- Wednesday August 12: World Wine Wednesday 6-8pm
- Sunday August 16: 25th Annual Car, Truck, & Bike Show 9-4pm
- Wednesday August 19: Animal Crackers Walter Beasley 5:30-9pm
- Wednesday August 26: Roar & Pour 6-8pm
- Saturday August 29: Whiskers & Whiskey 6-9pm
- Saturday September 12: **Zoo Debut** 5-11pm
- Wednesday September 16: World Roar Wine Pour Wednesday 6-8pm
- Saturday September 19: **Zoo Brew**
- Saturday October 3: Old Fashioned Night
- Saturday October 24: **Boo at the Zoo** 9-4:30
- Friday October 30: Hallowine 6-9pm
- Friday November 13: Martini Madness 6-9pm
- Sunday December 6: **Brunch with Santa** 11-12:30