



March 13, 2014

Honorable Mayor
Common Council

Dear Honorable Mayor and Common Council:

Communication from the Fire Chief requesting permission to waive formal bidding, authorizing, and directing the Purchasing Agent to purchase Phillips defibrillator for the paramedic rescue squads based on the most recent quote from Phillips. This is a direct purchase from the manufacturer. The current manual defibrillators utilized on all rescue squads in the City are more than seven years old, having been purchased in 2007. The normal life expectancy of this type of equipment is at most five years. This acquisition also involves the trade in of existing equipment which reduces our total cost for the new units.

The Phillips defibrillator has proven to be extremely durable, and reliable under emergency conditions encountered in the field of emergency medicine. Our repairs costs have been low, and we have a significant stock of expendables specifically for Phillips Defibrillators including defibrillation pads, cables, in-line capnography and pulse-ox sensors in stock which are compatible with the new defibrillators. Additionally the new defibrillators will require very minimal training on the upgraded features which are available. The new Phillips defibrillators will also allow our Paramedics to transmit 12 lead EKG's from the point of patient contact instead of having to wait until the defibrillator is back inside the MED unit.

Fiscal Note: Funding has been approved and is available in the 2014 CIP under account 944.300.5040 Fire defibrillator

Respectfully submitted,

Steve Hansen,
Fire Chief