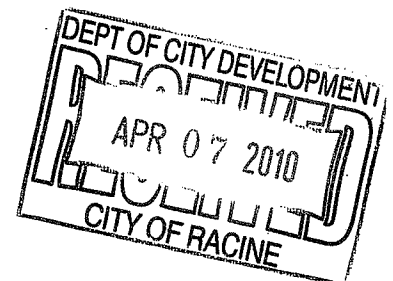


Draheim Company, Inc.

April 5, 2010



Bus: (920) 497-1000
Fax: (920) 497-7425
regdraheim@hotmail.com

Ms. Jean Wolfgang
Associate Planner
City of Racine – City Development
730 Washington Avenue
Racine, WI 53403

P.O. Box 10363
Green Bay, WI 54307-0363

RE: State Street Corridor Redevelopment
Area Number Four

Dear Ms. Wolfgang:

This letter is in response to your request for a proposal to prepare and implement a Relocation plan for the above project which involves the relocation services for an owner operated tavern and an owner occupied residence.

I would propose to interview the persons being displaced, measure and tour their business and residence, look for available, comparable locations to which they could relocate. With that data, we would prepare a Relocation Plan for approval by the Department of Commerce.

Following approval of the Relocation Plan by the Department of Commerce and completion of the appraisals, we will compute a replacement business payment and a replacement housing payment for the respective displaced occupants. These computations will be submitted to you for your review and approval. We would then meet with the displace occupants to explain their benefits and assist them in finding a replacement business and residence.

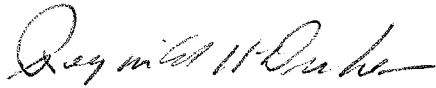
After they have found a replacement location we will work with them to make sure that the site is code compliant and that they are eligible for their relocation benefits. Following the move into their new location we will assist them in filing claims for any relocation payments to which they may be entitled.

The cost for the work to be done will be at the rate of \$100.00 per hour. This fee includes professional services, mileage, and the normal expenses of the consultant. If there is any court work involved, that would be at the rate of \$125.00 per hour including preparation time.

Ms. Jean Wolfgang; April 5, 2010; Page 2

I am enclosing a copy of my qualifications. If you would like any other information or have any questions regarding this proposal, please give me a call. I look forward to working with you.

Sincerely,

A handwritten signature in cursive script, appearing to read "Reginald H. Draheim".

Reginald H. Draheim, SR/WA
Relocation Specialist

Enclosure

Reginald H. Draheim
Draheim Company, Inc.
P. O. Box 10363
119½ Gray Street
Green Bay, WI 54307-0363
Phone (920) 497-1000

EXPERIENCE

Owner: Draheim Company, Inc.

1980-Present

- Independent Relocation Specialist, Negotiator and Appraiser working with Residential, Commercial, Industrial, Agricultural and Special Use properties. I have performed relocation services, negotiations, appraisals and appraisal reviews for various public agencies throughout Wisconsin in eminent domain, right of way and easement acquisitions. I am qualified as an expert witness on relocation issues and real estate values.

Wisconsin Department of Transportation

1964 - 1980

- Real Estate Agent, Relocation Specialist and Appraiser with the Department of Transportation, Division of Highways in Superior and Green Bay, Wisconsin.

EDUCATION

Bachelor of Science Degree
Economics

University of Wisconsin
Madison, Wisconsin

Selected Relocation Assistance, Real Estate Classes & Seminars taken:

- | | |
|--|--|
| ➤ Relocation Assistance 501 | International Right of Way Association |
| ➤ Business Relocation 502 | International Right of Way Association |
| ➤ Mobile home relocation 503 | International Right of Way Association |
| ➤ Computing Replacement Housing Payments 504 | International Right of Way Association |
| ➤ Advanced Relocation Assistance I (Residential) 505 | International Right of Way Association |
| ➤ Advanced Relocation Assistance II (Business) | International Right of Way Association |
| ➤ Real Estate Appraisal Courses I & II | American Institute |
| ➤ Income Appraisal Course 201 | Society of Real Estate Appraisers |
| ➤ Condemnation Appraisals | American Society of Farm Managers and Rural Appraisers |
| ➤ Appraisal of Partial Acquisitions | International Right of Way Association |
| ➤ Uniform Standards of Professional Appraisal Practice | Appraisal Standard Board |

FORMAL PRESENTATIONS

Certified Instructor for the International Right of way Association in:

- Course 103 – Ethics and the Right of Way Profession
- Course 104 – Standards of Practice for the Right of Way Professional
- Course 100 – Principals of Land Acquisition
- Course 400 – Principals of Real Estate Appraisal
- Course 401 – Appraisal of Partial Acquisition
- Course 500 – Uniform Relocation Assistance Act – Executive Summary
- Course 501 – Relocation Assistance
- Course 502 – Business Relocation
- Course 503 – Mobile Home Relocation
- Course 504 – Computing Replacement Housing Payments
- Course 505 – Advanced Relocation Assistance (Residential)
- Course 506 – Advance Relocation Assistance (Business)

- Lecturer in Relocation Assistance, Appraisal and Negotiation at various seminars and meetings in the United States and Canada including the International Right of Way Association Annual International Education Conference and the 30th Anniversary Uniform Act Symposium.

PROFESSIONAL LICENSES and MEMBERSHIPS

Professional Licenses

- Wisconsin Certified General Appraiser #301
- Wisconsin Licensed Real Estate Broker
- Enrolled to Practice before the Internal Revenue Service

Professional Memberships

- SRWA – Senior Member – International Right of Way Association
- R/W-RAC – Relocation Assistance Certified – IRWA
- Member – International Relocation Assistance Committee
- National Association of REALTORS
- Wisconsin REALTOR Association

PARTIAL LIST of PROJECTS

Wausau

- IH-39 Individual Parcels
- Scott Street Project
- Stewart Street Project
- Bridge Street Project

Wisconsin Division of Highways

- Marquette Interchange – Aldrich Chemical Company, Inc.
(This was the largest single relocation project in Wisconsin)
- STH 29 – Brown, Shawano, Marathon and Clark Counties
- USH 12 - Dane County
- USH 151 – Dane County
- IH-43 - Brown, Manitowoc and Sheboygan Counties

University of Wisconsin – Fox Valley Campus

- Residential Relocations

Elm Grove

- A 96 unit apartment complex

PARTIAL LIST of CLIENTS

State of Wisconsin

- Division of Highways
- Division of Aeronautics
- Department of Natural Resources
- University of Wisconsin

Counties

- Brown
- Dane
- Milwaukee
- Outagamie
- Sheboygan
- Washington

Cities

- Chippewa Falls
- Green Bay
- Milwaukee
- Wausau
- West Bend
- Wisconsin Rapids
- Sheboygan
- Superior

Various other government agencies, companies and individuals