

Purchasing Department

Sam J. Aiello, C.P.M.
Purchasing Agent



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Honorable Mayor John Dickert and the
Members of the Common Council
730 Washington Avenue
Racine, WI 53403

August 14, 2012

Ladies and Gentlemen:

I am submitting the results of Official Notice #12, UNIFORM/TEXTILE RENTAL SERVICES, which was publicly opened and read in the office of the Purchasing Agent on August 2, 2012 at 10:00 A.M. CDT.

This five (5) year contract is for rental of uniforms, floor mats, shop towels, and lab coats for various operating departments.

A bid tabulation is attached and the five year bid figures are as follows:

AlSCO	\$88,070.00
Cintas	\$75,900.70
Unifirst	\$58,258.60
Bay Towel	\$52,612.80
G & K Services	\$37,885.00

G & K Services of Menomonee Falls is the low responsive, responsible bidder. On August 14, 2012 Mr. Nick Becker, City Fleet Manager and I visited the processing facilities in Menomonee Falls. We are confident this firm can capably handle this work and the recommendation is to award a five (5) year contract commencing October 1, 2012 and ending on September 30, 2017.

Funds for this contract are available in the following accounts:

101.630.5250	Street Maintenance Work Supplies
404.000.5550	Building Complex Repairs and Maintenance
101.660.5260	King Center Janitorial Supplies
101.670.5260	Tyler-Domer Center Janitorial Supplies
101.680.5260	Bryant Center Janitorial Supplies
101.700.5670	Parks Building Maintenance and Supplies
101.490.5320	Professional Supplies-Lab

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "S. Aiello", is written over the typed name of the Purchasing Agent.

Sam J. Aiello
Purchasing Agent

2012 UNIFORM/TEXTILE RENTAL SERVICES BID

SECTION A: UNIFORM RENTAL/LAUNDERING RATES

QTY	ITEM	FREQUENCY	ALSCO EA/\$	BAY TOWEL EA/\$	CINTAS EA/\$	UNIFIRST \$/EA	G&K EA/\$	ALSCO YR/\$	BAY TOWEL YR/\$	CINTAS YR/\$	UNIFIRST YR/\$	G&K YR/\$
80	COTTON WORK SHIRT	WEEKLY	\$0.48	\$0.48	\$0.515	\$0.23	\$0.22	\$1,996.80	\$1,996.80	\$2,142.40	\$956.80	\$915.20
REPLACE MENT COST			\$12.00	\$18.00	\$12.00	\$13.49	\$25.00					
75	COTTON WORK PANTS	WEEKLY	\$0.49	\$0.49	\$0.515	\$0.29	\$0.25	\$1,911.00	\$1,911.00	\$2,008.50	\$1,131.00	\$975.00
REPLACE MENT COST			\$16.00	\$22.00	\$16.00	\$17.87	\$30.00					
20	FISHER COVERALL	WEEKLY	\$0.97	\$0.93	\$0.75	\$0.45	\$0.50	\$1,008.80	\$967.20	\$780.00	\$468.00	\$520.00
REPLACE MENT COST			\$32.00	\$35.00	\$25.00	\$45.79	\$50.00					
TOTALS:								\$4,916.60	\$4,875.00	\$4,930.90	\$2,555.80	\$2,410.20

SECTION B: FLOOR MATS

QTY	ITEM	FREQUENCY	ALSCO EA/\$	BAY TOWEL EA/\$	CINTAS EA/\$	UNIFIRST \$/EA	G&K EA/\$	ALSCO YR/\$	BAY TOWEL YR/\$	CINTAS YR/\$	UNIFIRST YR/\$	G&K YR/\$
2	3' x 4'	WEEKLY	\$1.50	\$1.20	\$1.50	\$1.80	\$0.96	\$156.00	\$124.80	\$156.00	\$187.20	\$99.84
2	3' x 4'	WEEKLY	\$1.50	\$1.20	\$1.50	\$1.80	\$0.96	\$78.00	\$62.40	\$78.00	\$93.60	\$49.92
2	4' x 6'	WEEKLY	\$3.00	\$2.40	\$3.00	\$2.88	\$1.92	\$312.00	\$249.60	\$312.00	\$299.52	\$199.68
21	4' x 6'	WEEKLY	\$3.00	\$2.40	\$3.00	\$2.88	\$1.92	\$1,638.00	\$1,310.40	\$1,638.00	\$1,572.48	\$1,048.32
11	4' x 6'	MONTHLY	\$3.00	\$2.40	\$3.00	\$2.88	\$1.92	\$1,716.00	\$316.80	\$396.00	\$1,647.36	\$253.44
1	3' x 10'	WEEKLY	\$3.75	\$3.00	\$3.50	\$3.60	\$2.40	\$195.00	\$156.00	\$182.00	\$187.20	\$124.80
17	3' x 10'	WEEKLY	\$3.75	\$3.00	\$3.50	\$3.60	\$2.40	\$1,657.50	\$1,326.00	\$1,547.00	\$1,591.20	\$1,060.80
2	3' x 10'	MONTHLY	\$3.75	\$3.00	\$3.50	\$3.60	\$2.40	\$90.00	\$72.00	\$84.00	\$86.40	\$57.60

HEALTH DEPARTMENT LOGO FLOOR MATS

2	2' X 3'	BIWEEKLY	\$2.75	\$0.84		\$1.72	\$0.96	\$143.00	\$43.68	\$0.00	\$69.44	\$49.92
2	4' X 6'	BIWEEKLY	\$4.80	\$3.36	\$5.00	\$3.67	\$2.88	\$249.60	\$174.72	\$260.00	\$190.84	\$149.76
3	3' X 5'	BIWEEKLY	\$3.75	\$2.10	\$4.00	\$2.30	\$1.80	\$292.50	\$163.80	\$312.00	\$179.40	\$140.40
1	4' X 6' SS	BIWEEKLY	\$3.00	\$3.36	\$3.00	\$2.88	\$2.88	\$78.00	\$87.36	\$78.00	\$74.88	\$74.88
TOTALS:								\$6,605.60	\$4,087.56	\$5,043.00	\$6,199.52	\$3,309.36

SECTION C: SHOP TOWELS

QTY	INVENTORY	FREQUENCY	ALSCO	BAY TOWEL	CINTAS	UNIFIRST	G&K	ALSCO YR/\$	BAY TOWEL YR/\$	CINTAS YR/\$	UNIFIRST YR/\$	G&K YR/\$
200		WEEKLY	\$0.06	\$0.06	\$0.06	\$0.07	\$0.04	\$624.00	\$624.00	\$728.00	\$728.00	\$416.00
500		WEEKLY	\$0.06	\$0.06	\$0.06	\$0.07	\$0.03	\$1,560.00	\$1,560.00	\$1,820.00	\$1,820.00	\$780.00
500		WEEKLY										
	REPLACEMENT COST		\$0.25	\$0.20	\$0.25	\$0.22	\$0.40					
TOTALS:								\$2,184.00	\$2,184.00	\$2,548.00	\$2,548.00	\$1,196.00

SECTION D: LAB COATS

QTY	STYLE	FREQUENCY	ALSCO	BAY TOWEL	CINTAS	UNIFIRST	G&K	ALSCO YR/\$	BAY TOWEL YR/\$	CINTAS YR/\$	UNIFIRST YR/\$	G&K YR/\$
15	PERMEABLE	WEEKLY	\$0.50	NO BID	\$0.88	\$0.20	\$0.28	\$390.00	NO BID	\$686.40	\$156.00	\$218.40
59	NON-PERMEABLE	WEEKLY	\$1.35	NO BID	\$0.88	\$0.30	\$0.28	\$4,141.80	NO BID	\$2,699.84	\$920.40	\$859.04
	REPLACEMENT COST		\$24.00	NO BID	\$20.00	\$10.88/\$19.56	\$24.00					
TOTALS:								\$4,531.80	\$0.00	\$3,386.24	\$1,076.40	\$1,077.44

	ALSCO	BAY TOWEL	CINTAS	UNIFIRST	G&K
TOTAL YEARLY COST	\$17,614.00	\$10,522.56	\$15,180.14	\$11,651.72	\$7,577.00

5 YEAR CONTRACT COST	ALSCO	BAY TOWEL	CINTAS	UNIFIRST	G&K
	\$88,070.00	\$52,612.80	\$75,900.70	\$58,258.60	\$37,885.00

NOTE: BAY TOWEL NO BID LAB COATS AND IS NON-RESPONSIVE

NOTE: SHOP TOWELS TABULATED AT 500 INVENTORY POSITION