

WB-40 AMENDMENT TO OFFER TO PURCHASE

Caution: Use A WB-40 Amendment If Both Parties Will Be Agreeing To Modify The Terms Of The Offer. Use A WB-41 Notice If A Party Is Giving A Notice Which Does Not Require The Other Party's Agreement.

1		,2 <u>011</u> , and accepted <u>7/22</u>	, <u>2011</u> , for
2		Racine	
3			as follows:
4	[7] closing care to origing out it on a single control of the cont	, 2011 , to August 17	, 2011 .
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7	Occupancy charge is changed from \$	to \$	
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10		ncil date is changed from August 3,2011	to August 16,
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28		the offered Amendment prior to a	cceptance and
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			014/0044
30	This Amendment was drafted by Mark Gregory, FirstWeber Realtors		8/4/2011
31	Licens	see and Firm A	Date ▲
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32		ealtors	8/4/2011
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	m/e-1. 8-4-11	A . EXC.	Date A
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5/	Date A	A Simon A Simo	1/8/9/1
		Seller's Signature A Bannut. O'Co.	8/9/1
38	Print name ▶ Mei H. Li		1/8/9/1
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38 39 40	Print name Mei H. Li (x) Buyer's Signature Date	rint name Pade Salop mant do	8/9/11 000 Mate 1
38 39	Print name Mei H. Li (x) Buyer's Signature Date Print name Yudong Zheng	rint name Pade Selop ing SV do x)	Date A
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WB-44 COUNTER-OFFER

	Counter-Offer No. 3 by (Buyer/Seller) STRIKE ONE
1	The Offer to Purchase dated 6/20/2011 and signed by Buyer Mei H. Li Yudong Zheng
2	for purchase of real estate at 1526 Washington Avenue, Racine
3	is rejected and the following Counter-Offer is hereby made. All terms and conditions remain the same as stated in the
4	Offer to Purchase except the following: [CAUTION: This Counter-Offer does not include the terms or conditions in
5	any other Counter-Offer unless incorporated by reference.]
6	1. Purchase price to be One Hundred and Eleven Thousand Dollars (\$111,000)
7	
8	2. Buyer to provide Seller, within 3 days of acceptance, written evidence that Buyer has the funds available to purchase
9 10	the property at the agreed to purchase price without the need to obtain additional financing. Seller shall have 3
11	business days from receipt of this evidence to review and approve or delcare this offer null and void.
12	3. Seller will not solicit bids for additional work to be done to the property. Buyer will be responsible for obtaining
13	bids for any work associated with further improvement of the property.
14	The state of the property.
15	4. No improvements will be allowed to be made to the property, by buyer, prior to closing.
16	
17	The acceptance of this offer is contingent upon the review and approval of the redevelopment Authority of City of
18	Racine and , if Necessary, by the City of Racine Common Council, no later than August 3, 2011. In the event approval is
19	not granted, this offer will be declared null and void with all earnest money returned to buyer.
20	0.11.
21	6. It is agreed and understood that the original offer to purchase is dated 6/20/2011 but was not signed by buyer
22 23	until July 5,2011.
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30	Any warranties, covenants and representations made in this Counter-Offer survive the closing of this transaction.
31	This Counter-Offer is binding upon Seller and Buyer only if a copy of the accepted Counter-Offer is delivered to the Party
	making the Counter-Offer on or before July 25,2011 (Time is of the
33 34	Essence). Delivery of the accepted Counter-Offer may be made in any manner specified in the Offer to Purchase, unless
35	otherwise provided in this Counter-Offer. NOTE: The Party making this Counter-Offer may withdraw the Counter-Offer prior to acceptance and delivery as
	provided at lines 31-34.
	This Counter-Offer was drafted by Mark Gregory First Weber Group SE WI on 7/14/2011
38	Licensee and Firm ▲ Date ▲
39	7/14/2011 7/14/2011
40	Signature of Party Making Counter-Offer ▲ Date ▲ Signature of Party Making Counter-Offer ▲ Print name ▶ Mei H. Lei Signature of Party Making Counter-Offer ▲ Print name ▶ Yudong Zheng
41	Print name Find only Zrieng
42	Bu Daul 7/27/11
43	Signature of Party Accepting Counter-Offer A Date A Signature of Party Accepting Counter-Offer Date
44	Chair, Redeveloping by Authority, City of Edeine Beinn F. O'Connell Executive Din
45	This Counter-Offer was presented by on
46	Licensee and Firm A Date A
	This Counter-Offer is (rejected) (countered) STRIKE ONE (Party's Initials) (Party's Initials)
	NOTE: Provisions from a previous Counter-Offer may be included by reproduction of the entire provision or incorporation by reference. Provisions incorporated by reference may be indicated in the subsequent Counter-Offer
	by specifying the number of the provision or the lines containing the provision. In transactions involving more than
	one Counter-Offer, the Counter-Offer referred to should be clearly specified.
	NOTE: Number this Counter-Offer sequentially, e.g. Counter-Offer No. 1 by Seller, Counter-Offer No. 2 by Buyer, etc.



WB-44 COUNTER-OFFER

	Counter-Offer No. 2 by (Buyer/Seller) STRIKE ONE
1	The Offer to Purchase dated 6/20/2011 and signed by Buyer Mei H. Li Yudong Zheng
2	for purchase of real estate at 1526 Washington Avenue, Racine
3	is rejected and the following Counter-Offer is hereby made. All terms and conditions remain the same as stated in the
4	Offer to Purchase except the following: [CAUTION: This Counter-Offer does not include the terms or conditions in
5	
6	1. Purchase price to be One Hundred and Eleven Thousand Dollars (\$111,000)
7	
8	2. Buyer to provide Seller, within 3 days of acceptance, written evidence that Buyer has the funds available to purchase
9	the property at the agreed to purchase price without the need to obtain additional financing. Seller shall have 3
10	business days from receipt of this evidence to review and approve or delcare this offer null and void.
11	
12	3. Seller will not solicit bids for additional work to be done to the property. Buyer will be responsible for obtaining
13	bids for any work associated with further improvement of the property.
14	
15	4. No improvements will be allowed to be made to the property, by buyer, prior to closing.
16	
17	5. The acceptance of this offer is contingent upon the review and approval of the redevelopment Authority of City of
18	Racine and , if Necessary, by the City of Racine Common Council, no later than August 3, 2011. In the event approval is
19	not granted, this offer will be declared null and void with all earnest money returned to buyer.
20	
21	6. It is agreed and understood that the original offer to purchase is dated 6/20/2011 but was not signed by buyer
22	until July 5,2011.
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30	They were the transfer of the
31	The property of the second of the second of the coopied obtained of the local to th
32	(Time is of the
33	Essence). Delivery of the accepted Counter-Offer may be made in any manner specified in the Offer to Purchase, unless
34	The state of the s
35	NOTE: The Party making this Counter-Offer may withdraw the Counter-Offer prior to acceptance and delivery as
36	provided at lines 31-34.
37	This Counter-Offer was drafted by Mark Gregory First Weber Group SE WI on 7/14/2011
38	Licensee and Firm A Date A
	711/5
39	7/14/2011
40	Signature of Party Making Counter-Offer Date Date Date
41	Print name ► Mei H. Lei Print name ► Yudong Zheng
40	
42 43	Signature of Party Accepting Counter-Offer Date Signature of Party Accepting Counter-Offer Date
44	Signature of Party Accepting Counter-Offer Date Signature of Party Accepting Counter-Offer Print name
45	This Counter-Offer was presented by on
46	Licensee and Firm ▲ Date ▲
47	This Country Offer is (rejected) (country of CTDIVE ONE) (Ded to believe)
	This Counter-Offer is (rejected) (countered) STRIKE ONE (Party's Initials)
48	incorporation by reference. Provisions incorporated by reference may be indicated in the subsequent Counter-Offer
49 50	by specifying the number of the provision or the lines containing the provision. In transactions involving more than
	one Counter-Offer, the Counter-Offer referred to should be clearly specified.
	NOTE: Number this Counter-Offer sequentially, e.g. Counter-Offer No. 1 by Seller, Counter-Offer No. 2 by Buyer, etc.
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WB-44 COUNTER-OFFER

Counter-Offer No. 1 by (BUNYer/Seller) STRIKE ONE and signed by Buyer Mei H. Li The Offer to Purchase dated 6/20/2011 Yudona Zhena for purchase of real estate at 1526 Washington Avenue, Racine, WI is rejected and the following Counter-Offer is hereby made. All terms and conditions remain the same as stated in the 4 Offer to Purchase except the following: [CAUTION: This Counter-Offer does not include the terms or conditions in 5 any other Counter-Offer unless incorporated by reference.] 6 1. Purchase price to be ONE HUNDRED AND TWENTY THOUSAND DOLLARS (\$120,000). 7 8 2. Buyer to provide Seller, within 3 days of acceptance, written evidence that Buyer has the funds available to purchase 9 this Property at the agreed to purchase price without the need to obtain additional financing. Seller shall have 3 10 business days from receipt of this written evidence to review and approve or to declare this Offer null and void. 11 12 13 3. Seller will not solicit bids for additional work to be done to the Property. Buyer will be responsible for obtaining 14 bids for any work associated with their further improvement of the Property. 15 4. No improvements will be allowed to be made to the Property, by Buyer, prior to closing. 16 17 5. The acceptance of this Offer is contingent upon the review and approval of the Redevelopment Authority of the City of 18 Racine and, if necessary, by the City of Racine Common Council, no later than August 3, 2011. In the event approval is 19 not granted, this Offer will be declared null and void with all earnest money returned to Buyer. 20 21 6. It is agreed and understood that the original Offer to Purchase is dated 6/20/2011 but was not signed by Buyer 22 23 until July 5, 2011. 24 25 26 27 28 29 30 Any warranties, covenants and representations made in this Counter-Offer survive the closing of this transaction. 31 This Counter-Offer is binding upon Seller and Buyer only if a copy of the accepted Counter-Offer is delivered to the Party making the Counter-Offer on or before July 22, 2011 (Time is of the Essence). Delivery of the accepted Counter-Offer may be made in any manner specified in the Offer to Purchase, unless otherwise provided in this Counter-Offer. NOTE: The Party making this Counter-Offer may withdraw the Counter-Offer prior to acceptance and delivery as provided at lines 31-34. 37 This Counter-Offer was drafted by John P. Crimmings First Weber Group SE WI on 7/13/2011 38 Licensee and Firm A 7/13/2011 7/13/2011 Date A 40 Signature of Party Making Counter-Offer Date A Print name ▶ 42 43 Signature of Party Accepting Counter-Offer A Date A Signature of Party Accepting Counter-Offer A Print name 45 This Counter-Offer was presented by 46 This Counter-Offer is (rejected) (countered) STRIKE ONE (Party's Initials) (Party's Initials) 47 NOTE: Provisions from a previous Counter-Offer may be included by reproduction of the entire provision or 48 Incorporation by reference. Provisions incorporated by reference may be indicated in the subsequent Counter-Offer 49 50 by specifying the number of the provision or the lines containing the provision. In transactions involving more than 51 one Counter-Offer, the Counter-Offer referred to should be clearly specified. 52 NOTE: Number this Counter-Offer sequentially, e.g. Counter-Offer No. 1 by Seller, Counter-Offer No. 2 by Buyer, etc.

WB-15 COMMERCIAL OFFER TO PURCHASE



Page 1 of 5, WB-15

	11.44.911
1	BROKER DRAFTING THIS OFFER ON 6/20/11 [DATE] IS (AGENT OF SELLER) (AGENT-OF-BUYER) (BUAL-AGENT) STRIKE TWO
2	GENERAL PROVISIONS The Buver, Mei H. Li Yudong Zheng
3	offers to purchase the Property known as [Street Address] 1526 Washington AVE
4	City of Racine County of Racine Wisconsin, (Insert additional
5	description, if any, at lines 293 - 297 or attach as an addendum per line 298), on the following terms:
6	PURCHASE PRICE: One hundred twenty thousand
7	Dollars (\$ 120,000).
8	EARNEST MONEY of \$ accompanies this Offer and earnest money of \$ 2,000 will be paid within 5 days of acceptance.
10 11	■ ADDITIONAL ITEMS INCLUDED IN PURCHASE PRICE: Seller shall include in the purchase price and transfer, free and clear of encum-
12	I BO TO THE STATE AND THE STATE AND THE STATE OF THE STAT
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14	the following auditorial norms.
15	■ ITEMS NOT INCLUDED IN THE PURCHASE PRICE: CAUTION: Address rented fixtures or trade fixtures owned by tenants, if
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	All personal property included in purchase price will be transferred by bill of sale or
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19	but identical copies of the Offer. CAUTION: Deadlines in the Offer are commonly calculated from acceptance. Consider whether short term
20	deadlines running from acceptance provide adequate time for <u>both</u> binding acceptance and performance.
21	BINDING ACCEPTANCE This Offer is binding upon both Parties only if a copy of the accepted Offer is delivered to Buyer on or before
22	June 30, 2011 JULY 22, ZOIL . CAUTION: This Offer may be withdrawn prior to delivery of the accepted Offer.
-23	The many of the control of the contr
24	to a Party shall be effective only when accomplished by one of the methods specified at lines 25 - 34.
25	
26	mercial delivery service, addressed either to the Party, or to the Party's recipient for delivery designated at lines 28 or 30 (if any), for delivery to
27	the Party's delivery address at lines 29 or 31.
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29	
30	T' (TV 1 T) 1: 1100 N N (COT D) CO 100
31 32	
33	(2) By fax transmission of the document or written notice to the following telephone number:
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35	LEASED PROPERTY If Property is currently leased and lease(s) extends beyond closing, Seller shall assign Seller's rights under said lease(s)
36	The state of the s
37	
38	RENTAL WEATHERIZATION This transaction (is) (is_not) STRIKE ONE exempt from State of Wisconsin Rental Weatherization Standards
39	(Wisconsin Administrative Code, Comm 67). If not exempt, (Buyer) (Seller) STRIKE ONE will be responsible for compliance, including all costs.
40	If Seller is responsible for compliance, Seller shall provide a Certificate of Compliance at closing.
41	PLACE OF CLOSING This transaction is to be closed at the place designated by Buyer's mortgagee or Title Company
42	no later than July 29 August 3/, 2011 unless another date or place is agreed to in writing.
43	CLOSING PRORATIONS The following items shall be prorated at closing: real estate taxes, rents, water and sewer use charges, garbage pick-
44	up and other private and municipal charges, property owner's association assessments, fuel, payments under governmental agricultural programs
45	and Any income, taxes or expenses shall accrue to Seller and be prorated through
46	the day prior to closing. Net general real estate taxes shall be prorated based on (the net general real estate taxes for the current year, if known,
47	otherwise on the net general real estate taxes for the preceding year) (
48). STRIKE AND COMPLETE AS APPLICABLE CAUTION: If Property has not been fully assessed for
49	tax purposes (for example, recent land division or completed/pending reassessment) or if proration on the basis of net general real
50	estate taxes is not acceptable (for example, changing mill rate), insert estimated annual tax or other basis for proration. PROPERTY CONDITION PROVISIONS
51 52	
	knowledge of conditions affecting the Property or transaction other than those identified in Seller's Real Estate Condition Report
53 54	dated 5/9/11 , which was received by Buyer prior to Buyer signing this Offer and which is made a part of this Offer by reference
55	COMPLETE DATE OR STRIKE AS APPLICABLE and Attachment-Listing Questionnaire about billboard on lease agreement
56	INSERT CONDITIONS NOT ALREADY INCLUDED IN THE CONDITION REPORT

[page 2 of 5, WB-15] 57 A "condition affecting the Property or transaction" is defined as follows: planned or commenced public improvements which may result in special assessments or otherwise materially affect the Property or the 58

present use of the Property; government agency or court order requiring repair, alteration or correction of any existing condition; 60

completed or pending reassessment of the Property for property tax purposes;

- structural inadequacies which if not repaired will significantly shorten the expected normal life of the Property; 62
- any land division involving the Property, for which required state or local approvals were not obtained; 63

construction or remodeling on the Property for which required state or local approvals were not obtained; 64

any portion of the Property being in a 100 year floodplain, a wetland or shoreland zoning area under local, state or federal regulations; 65

that a structure on the Property is designated as a historic building or that any part of the Property is in a historic district; 66

material violations of environmental laws or other laws or agreements regulating the use of the Property; 67

conditions constituting a significant health or safety hazard for occupants of the Property;

68 underground or aboveground storage tanks for storage of flammable, combustible or hazardous materials including but not limited to gasoline 69 and heating oil, which are currently or which were previously located on the Property; NOTE: The Wisconsin Administrative Code contains 70 registration and operation rules for such underground storage tanks. 71

high voltage electric (100 KV or greater) or steel natural gas transmission lines located on but not directly serving the Property;

72 (m) material levels of hazardous substances located on Property or previous storage of material amounts of hazardous substances on Property; 73 74

(n) other conditions or occurrences which would significantly reduce the value of the Property to a reasonable person with knowledge of the

nature and scope of the condition or occurrence.

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- PROPERTY DIMENSIONS AND SURVEYS: Buyer and Seller acknowledge that any Property, building or room dimensions, or total acreage or building square footage figures, provided to Buyer or Seller may be approximate because of rounding or other reasons, unless verified by survey or other means. Buyer also acknowledges that there are various formulas used to calculate total square footage of buildings and that total square footage figures will vary dependent upon the formula used. CAUTION: Buyer should verify total square footage formula, Property, building or room dimensions, and total acreage or square footage figures, if material to Buyer's decision to purchase.
- INSPECTIONS: Seller agrees to allow Buyer's inspectors reasonable access to the Property upon reasonable notice if the inspections are reasonably necessary to satisfy the contingencies in this Offer. Buyer agrees to promptly provide copies of all such inspection reports to Seller, and to listing broker if Property is listed. Furthermore, Buyer agrees to promptly restore the Property to its original condition after Buyer's inspections are completed, unless otherwise agreed with Seller. An "inspection" is defined as an observation of the Property which does not include testing of the Property, other than testing for leaking carbon monoxide, or testing for leaking LP gas or natural gas used as a fuel source, which are hereby authorized.
- TESTING: Except as otherwise provided, Seller's authorization for inspections does not authorize Buyer to conduct testing of the Property. A "test" is defined as the taking of samples of materials such as soils, water, air or building materials from the Property and the laboratory or other analysis of these materials. If Buyer requires testing, testing contingencies must be specifically provided for at lines 293 - 297 or in an addendum per line 298. Note: Any contingency authorizing such tests should specify the areas of the Property to be tested, the purpose of the test, (e.g., to determine if environmental contamination is present), any limitations on Buyer's testing and any other material terms of the contingency (e.g., Buyer's obligation to return the Property to its original condition). Seller acknowledges that certain inspections or tests may detect environmental

pollution which may be required to be reported to the Wisconsin Department of Natural Resources.

PRE-CLOSING INSPECTION: At a reasonable time, pre-approved by Seller or Seller's agent, within 3 days before closing, Buyer shall have the right to inspect the Property to determine that there has been no significant change in the condition of the Property, except for ordinary wear and tear and changes approved by Buyer, and that any defects Seller has elected to cure have been repaired in a good and workmanlike manner. ENVIRONMENTAL SITE ASSESSMENT: An "environmental site assessment" (also known as a "Phase I Site Assessment")(see lines 279 to 283) may include, but is not limited to: (1) an inspection of the Property; (2) a review of the ownership and use history of the Property, including a search of title records showing private ownership of the Property for a period of 80 years prior to the visual inspection; (3) a review of historic and recent aerial photographs of the Property, if available; (4) a review of environmental licenses, permits or orders issued with respect to the Property; (5) an evaluation of results of any environmental sampling and analysis that has been conducted on the Property; and (6) a review to determine if the Property is listed in any of the written compilations of sites or facilities considered to pose a threat to human health or the environment including the National Priorities List, the Department of Natural Resources' (DNR) registry of Abandoned Landfills, the DNR's Registry of Leaking Underground Storage Tanks, the DNR's most recent remedial response site evaluation report (including the Inventory of Sites and Facilities Which May Cause or Threaten to Cause Environmental Pollution). Any "environmental site assessment" performed under this Offer shall comply with generally recognized industry standards (e.g. current American Society of Testing and Materials "Standards for Environmental Site Assessments for applicable. CAUTION: Unless Commercial Real Estate"), and state and federal guidelines, as applicable. CAUTION: Unless otherwise agreed an "environmental site assessment" does not include subsurface testing of the soil or groundwater or other testing of the Property for environmental pollution.

PROPERTY DAMAGE BETWEEN ACCEPTANCE AND CLOSING: Seller shall maintain the Property until the earlier of closing or occupancy of Buyer in materially the same condition as of the date of acceptance of this Offer, except for ordinary wear and tear. If, prior to closing, the Property is damaged in an amount of not more than five per cent (5%) of the selling price, Seller shall be obligated to repair the Property and restore it to the same condition that it was on the day of this Offer. If the damage shall exceed such sum, Seller shall promptly notify Buyer in writing of the damage and this Offer may be canceled at the option of Buyer. Should Buyer elect to carry out this Offer despite such damage, Buyer shall be entitled to the insurance proceeds relating to the damage to the Property, plus a credit towards the purchase price equal to the amount of Seller's deductible on such policy. However, if this sale is financed by a land contract or a mortgage to Seller, the insurance proceeds shall be

held in trust for the sole purpose of restoring the Property.

[FIXTURES] A "Fixture" is an item of property which is physically attached to or so closely associated with land and improvements so as to be 117 treated as part of the real estate, including, without limitation, physically attached items not easily removable without damage to the Property, items specifically adapted to the Property, and items customarily treated as fixtures. A "fixture" does not include trade fixtures owned by tenants of the

Property, See Lines 11 to 17.

OCCUPANCY Occupancy of the entire Property shall be given to Buyer at time of closing unless otherwise provided in this Offer at lines 293 -121

297 or in an addendum per line 298. Occupancy shall be given subject to tenant's rights, if any.

[SPECIAL ASSESSMENTS] Special assessments, if any, for work actually commenced or levied prior to date of this Offer shall be paid by Seller 123 no later than closing. All other special assessments shall be paid by Buyer. CAUTION: Consider a special agreement if area assessments, property owner's association assessments or other expenses are contemplated. "Other expenses" are one-time charges or ongoing use fees for public improvements (other than those resulting in special assessments) relating to curb, gutter, street, sidewalk, sanitary and stormwater and storm sewer (including all sewer mains and hook-up and interceptor charges), parks, street lighting and street trees, and impact fees for other public facilities, as defined in Wis. Stat. § 66.55(1)(c) & (f).

120	PROPERTY ADDRESS: 1526 Washington AVE Racine [page 3 of 5, WB-15]
130	OPTIONAL FINANCING CONTINGENCY: THE CONTINGENCY AT LINES 132 THROUGH 160 IS A PART OF THIS OFFER IF MARKED, SUCH
131	AS WITH AN "X," AT LINE 132. IT IS NOT PART OF THIS OFFER IF IT IS MARKED N/A OR LEFT BLANK.
132	FINANCING CONTINGENCY: This Offer is contingent upon Buyer being able to obtain: CHECK APPLICABLE FINANCING BELOW
133	land contract financing from Seller at closing as further described at lines 136 to 153 and 161 to 168.
134	[INSERT LOAN PROGRAM (fixed) (adjustable) STRIKE ONE rate first mort-
135	gage loan commitment as further described at lines 136 to 149 and 154 to 178, within
136	The financing selected shall be in an amount of not less than \$ for a term of not less than
137	over not less than vears. If the purchase price under this Offer is modified, the financed amount, unless otherwise provided, shall be
138	adjusted to the same percentage of the purchase price as in this contingency and the monthly payments shall be adjusted as necessary to main.
139	tain the term and amortization stated above.
140	IF FINANCING IS FIXED RATE the annual rate of interest shall not exceed % and monthly payments of principal and interest shall
141	not exceed \$
142	IF FINANCING IS ADJUSTABLE RATE the initial annual interest rate shall not exceed%. The initial interest rate shall be fixed for
143	months, at which time the interest rate may be increased not more than % per year. The maximum interest rate during the
144	mortgage term shall not exceed %. Initial monthly payments of principal and interest shall not exceed \$ Monthly
145	payments of principal and interest may be adjusted to reflect interest changes.
146	MONTHLY PAYMENTS MAY ALSO INCLUDE 1/12th of the estimated net annual real estate taxes, hazard insurance premiums, and private
147	mortgage insurance premiums. The mortgage may not include a prepayment premium. Buyer agrees to pay a loan fee in an amount not
148	to exceed % of the loan. (Loan fee refers to discount points and/or loan origination fee, but DOES NOT include Buyer's other closing
149	costs.) Note: Unless otherwise agreed, Buyer's delivery of any document labeled a loan commitment will satisfy this contingency.
	IF FINANCING IS BY LAND CONTRACT \$ shall be paid at closing (in addition to earnest money), interest rate following payment
151	and the state of t
152	stands that if the term of the land contract is shorter than the amortization period a balloon payment will be due at the end of the term.
153	LOAN COMMITMENT: Buyer agrees to pay all customary financing costs (including closing fees), to apply for financing promptly, and to provide
154	evidence of application promptly upon request by Seller. If Buyer qualifies for the financing described in this Offer or other financing acceptable
155 156	to Buyer, Buyer agrees to deliver to Seller a copy of the written loan commitment no later than the deadline for loan commitment at line 135.
157	Buyer's delivery of a copy of any written loan commitment (even if subject to conditions) shall satisfy the Buyer's financing contingency
158	unless accompanied by a notice of unacceptability. CAUTION: BUYER, BUYER'S LENDER AND AGENTS OF BUYER OR SELLER
159	SHOULD NOT DELIVER A LOAN COMMITMENT TO SELLER WITHOUT BUYER'S PRIOR APPROVAL OR UNLESS ACCOMPANIED BY A
160	NOTICE OF UNACCEPTABILITY.
161	IAND CONTRACT: If this Offer provides for a land contract both Parties agree to execute a State Bar of Wisconsin Form 11 Land Contract, the
162	terms of which are incorporated into this Offer by reference. Prior to execution of the land contract Seller shall provide the same evidence of mer-
163	chantable title as required above and written proof, at or before execution, that the total underlying indebtedness, if any, is not in excess of the pro-
164	posed balance of the land contract, that the payments on the land contract are sufficient to meet all of the obligations of Seller on the underlying
165	indebtedness, and that all creditors whose consent is required have consented to the land contract sale. Seller may terminate this Offer if creditor
166	approval cannot be obtained. Seller may terminate this Offer if Buyer does not provide a written credit report which indicates that Buyer is credit
167	worthy based upon reasonable underwriting standards within 15 days of acceptance. Buyer shall pay all costs of obtaining creditor approval and
168	the credit report. Seller shall be responsible for preparation and the expense of preparation of all closing documentation, including the land contract.
169	FINANCING UNAVAILABILITY: If financing is not available on the terms stated in this Offer (and Buyer has not already delivered an acceptable
170	loan commitment for other financing to Seller), Buyer shall promptly deliver written notice to Seller of same including copies of lender(s)' rejection
171	letter(s) or other evidence of unavailability. Unless a specific loan source is named in the financing contingency, Seller shall then have 10 days to
172	give Buyer written notice of Seller's decision to finance this transaction on the same terms set forth in the financing contingency, and this Offer shall remain in full force and effect, with the time for closing extended accordingly. If Seller's notice is not timely given, this Offer shall be null and
173	void. Buyer authorizes Seller to obtain any credit information reasonably appropriate to determine Buyer's credit worthiness for Seller financing.
174	SELLER TERMINATION RIGHTS: If Buyer does not make timely delivery of the loan commitment, Seller may terminate this Offer provided that
175	Seller delivers a written notice of termination to Buyer prior to Seller's actual receipt of a copy of Buyer's written loan commitment.
176	NOTE: IF PURCHASE IS CONDITIONED ON BUYER OBTAINING FINANCING FOR OPERATIONS OR DEVELOPMENT CONSIDER ADDING
177	A CONTINGENCY FOR THAT PURPOSE.
178 179	TITLE EVIDENCE
180	CONVEYANCE OF TITLE: Upon payment of the purchase price, Seller shall convey the Property by warranty deed (or other conveyance as
181	provided herein) free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements entered under them,
182	recorded easements for the distribution of utility and municipal services, recorded building and use restrictions and covenants, general taxes levied
183	in the year of closing and
184	(provided none of the
185	foregoing prohibit present use of the Property), which constitutes merchantable title for purposes of this transaction. Seller further agrees to com-
186	plete and execute the documents necessary to record the conveyance. WARNING: If Buyer contemplates improving or developing Property,
187	the state of the s

188 and easements which may prohibit some improvements or uses. The need for building permits, zoning variances, environmental audits,

189 etc., may need to be investigated to determine feasibility of improvements, development or use changes for Property. Contingencies for investigation of these issues may be added to this Offer. See lines 293 to 298.

FORM OF TITLE EVIDENCE: Seller shall give evidence of title in the form of an owner's policy of title insurance in the amount of the purchase 192 price on a current ALTA form issued by an insurer licensed to write title insurance in Wisconsin. CAUTION: IF TITLE EVIDENCE WILL BE GIVEN 193 BY ABSTRACT, STRIKE TITLE INSURANCE PROVISIONS AND INSERT ABSTRACT PROVISIONS.

■ PROVISION OF MERCHANTABLE TITLE: Seller shall pay all costs of providing title evidence. For purposes of closing, title evidence shall be acceptable if the commitment for the required title insurance is delivered to Buyer's attorney or Buyer not less than 3 business days before closing, showing title to the Property as of a date no more than 15 days before delivery of such title evidence to be merchantable, subject only to liens which will be paid out of the proceeds of closing and standard abstract certificate limitations or standard title insurance requirements and exceptions, as appropriate. CAUTION: BUYER SHOULD CONSIDER UPDATING THE EFFECTIVE DATE OF THE TITLE COMMITMENT PRIOR TO CLOSING, A "GAP ENDORSEMENT" TO THE TITLE COMMITMENT OR AN ESCROW CLOSING.

TITLE ACCEPTABLE FOR CLOSING: If title is not acceptable for closing, Buyer shall notify Seller in writing of objections to title by the time set for closing. In such event, Seller shall have a reasonable time, but not exceeding 15 days, to remove the objections, and the time for closing shall be extended as necessary for this purpose. In the event that Seller is unable to remove the objections, Buyer shall have 5 days from receipt of notice thereof, to deliver written notice waiving the objections, and the time for closing shall be extended accordingly. If Buyer does not waive the objections, this Offer shall be null and void. Providing title evidence acceptable for closing does not extinguish Seller's obligations to give merchantable title to Buyer.

DELIVERY/RECEIPT Unless otherwise stated in this Offer, any signed document transmitted by facsimile machine (fax) shall be treated in all manner and respects as an original document and the signature of any Party upon a document transmitted by fax shall be considered an original signature. Personal delivery to, or actual receipt by, any named Buyer or Seller constitutes personal delivery to, or actual receipt by Buyer or Seller. Once received, a notice cannot be withdrawn by the Party delivering the notice without the consent of the Party receiving the notice. A Party may not unilaterally reinstate a contingency after a notice of a contingency waiver has been received by the other Party. The delivery/receipt provisions in this Offer may be modified when appropriate (e.g., when mail delivery is not desirable (see lines 25 - 31)). Buyer and Seller authorize the agents of Buyer and Seller to distribute copies of the Offer to Buyer's lender, appraisers, title insurance companies and any other settlement service providers for the transaction.

213 DATES AND DEADLINES Deadlines expressed as a number of "days" from an event, such as acceptance, are calculated by excluding the day the event occurred and by counting subsequent calendar days. The deadline expires at midnight on the last day. Deadlines expressed as a specific number of "business days" exclude Saturdays, Sundays, any legal public holiday under Wisconsin or Federal law, and other day designated by the President such that the postal service does not receive registered mail or make regular deliveries on that day. Deadlines expressed as a specific number of "hours" from the occurrence of an event, such as receipt of a notice, are calculated from the exact time of the event, and by counting 24 hours per calendar day. Deadlines expressed as a specific day of the calendar year or as the day of a specific event, such as closing, expire at midnight of that day.

DEFAULT Seller and Buyer each have the legal duty to use good faith and due diligence in completing the terms and conditions of this Offer. A material

failure to perform any obligation under this Offer is a default which may subject the defaulting party to liability for damages or other legal remedies.

If Buyer defaults, Seller may:

(1) sue for specific performance and request the earnest money as partial payment of the purchase price; or

(2) terminate the Offer and have the option to: (a) request the earnest money as liquidated damages; or (b) direct Broker to return the earnest money and have the option to sue for actual damages.

If Seller defaults, Buyer may:

(1) sue for specific performance; or

(2) terminate the Offer and request the return of the earnest money, sue for actual damages, or both.

In addition, the Parties may seek any other remedies available in law or equity.

229 The Parties understand that the availability of any judicial remedy will depend upon the circumstances of the situation and the discretion of the courts. If either Party defaults, the Parties may renegotiate the Offer or seek nonjudicial dispute resolution instead of the remedies outlined above. By agreeing to binding arbitration, the Parties may lose the right to litigate in a court of law those disputes covered by the arbitration agreement. NOTE: IF 232 ACCEPTED, THIS OFFER CAN CREATE A LEGALLY ENFORCEABLE CONTRACT. BOTH PARTIES SHOULD READ THIS DOCUMENT CAREFULLY, BROKERS MAY PROVIDE A GENERAL EXPLANATION OF THE PROVISIONS OF THE OFFER BUT ARE PROHIBITED BY LAW 234 FROM GIVING ADVICE OR OPINIONS CONCERNING YOUR LEGAL RIGHTS UNDER THIS OFFER OR HOW TITLE SHOULD BE TAKEN AT CLOSING. AN ATTORNEY SHOULD BE CONSULTED IF LEGAL ADVICE IS NEEDED.

EARNEST MONEY

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■ HELD BY: Unless otherwise agreed, earnest money shall be paid to and held in the trust account of the listing broker (buyer's agent if Property 237 238 is not listed or seller if no broker is involved), until applied to purchase price or otherwise disbursed as provided in the Offer. CAUTION: Should persons other than a broker hold earnest money, an escrow agreement should be drafted by the Parties or an attorney. If someone other than Buyer makes payment of earnest money, consider a special disbursement agreement.

■ <u>DISBURSEMENT</u>: If negotiations do not result in an accepted offer, the earnest money shall be promptly disbursed (after clearance from payor's 242 depository institution if earnest money is paid by check) to the person(s) who paid the earnest money. At closing, earnest money shall be disbursed according to the closing statement. If this Offer does not close, the earnest money shall be disbursed according to a written disbursement agreement signed by all Parties to this Offer (Note: Wis. Adm. Code § RL 18.09(1)(b) provides that an offer to purchase is not a written disbursement agreement pursuant to which the broker may disburse). If the disbursement agreement has not been delivered to broker within 60 days after the date set for closing, broker may disburse the earnest money: (1) as directed by an attorney who has reviewed the transaction and does not represent Buyer or Seller; (2) into a court hearing a lawsuit involving the earnest money and all Parties to this Offer; (3) as directed by court order; or (4) any other disbursement required or allowed by law. Broker may retain legal services to direct disbursement per (1) or to file an interpleader action per (2) and 249 broker may deduct from the earnest money any costs and reasonable attorneys fees, not to exceed \$250, prior to disbursement.

■ <u>LEGAL RIGHTS/ACTION</u>: Broker's disbursement of earnest money does not determine the legal rights of the Parties in relation to this Offer. Buyer's or Seller's legal right to earnest money cannot be determined by broker. At least 30 days prior to disbursement per (1) or (4) above, broker shall send Buyer and Seller notice of the disbursement by certified mail. If Buyer or Seller disagree with broker's proposed disbursement, a lawsuit may be filed to obtain a court order regarding disbursement. Small Claims Court has jurisdiction over all earnest money disputes arising out of the sale of residential property with 1-4 dwelling units and certain other earnest money disputes. The Buyer and Seller should consider consulting attorneys regarding their legal rights under this Offer in case of a dispute. Both Parties agree to hold the broker harmless from any liability for good faith disbursement of earnest money in accordance with this Offer or applicable Department of Regulation and Licensing regulations concerning earnest money. See Wis. Adm. Code Ch. RL 18. NOTE: WISCONSIN LICENSE LAW PROHIBITS A BROKER FROM GIVING ADVICE OR OPINIONS CON-CERNING THE LEGAL RIGHTS OR OBLIGATIONS OF PARTIES TO A TRANSACTION OR THE LEGAL EFFECT OF A SPECIFIC CONTRACT OR CONVEYANCE. AN ATTORNEY SHOULD BE CONSULTED IF LEGAL ADVICE IS REQUIRED.

260	PROPERTY ADDRESS: 1526 Washington AVE Racine	[page 5 of 5, WB- 15]	
260 261	TIME IS OF THE ESSENCE TIME IS OF THE ESSENCE as to: (1) earnest mone	ey payment(s); (2) binding acceptance; (3) occupancy;	
262	(4) date of closing; (5) contingency deadlines STRIKE AS APPLICABLE and all	other dates and deadlines in this Offer except:	
263		. If "Time is of the Essence"	
264	applies to a date or deadline, failure to perform by the exact date or deadline is a breach	of contract. If "Time is of the Essence" does not apply	
	to a date or deadline, then performance within a reasonable time of the date or deadline is allowed by	before a breach occurs.	
266	NA DOCUMENT REVIEW CONTINGENCY: This Offer is contingent upon Selle	er delivering the following documents to Buyer within	
267	days of acceptance: CHECK THOSE THAT APPLY	to a boot one and boo	
268	Documents evidencing that the sale of the Property has been properly authorized, if Seller	r is a business entity.	
269	_ : : : : : : : : : : : : : : : : : : :	nich is consistent with	
270	— the control of the	e price showing the Property	
271 272		o phoof ottoming the corporati	
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274			
275	This contingency shall be deemed satisfied unless Buyer, within days of the earliest	ier of receipt of the final record to be delivered or the dead-	
276	3 line for delivery of the documents, delivers to Seller a written notice indicating that this c	contingency has not been satisfied. The notice shall iden-	
277	7 tify which document(s) have not been timely delivered or do not meet the standard set forth for the	document(s).	
278	B NA ENVIRONMENTAL EVALUATION/INSPECTION CONTINGENCY: This Offer is con	ntingent upon: CHECK THOSE THAT APPLY	
279	A qualified independent environmental consultant of Buyer's choice conducting	an environmental site assessment of the Property (see	
280	lines 96 to 108), at (Buyer's)(Seller's) expense STRIKE ONE, which discloses in	no defects. A defect is defined as a material violation of	
281	environmental laws, a material contingent liability affecting the Property arisin	ng under any environmental laws, the presence of an	
282	man and the state of the state	Property of presenting a significant risk of contaminating the	
283	the second secon	erty and	
284 285	at (Buyer's)(Si	eller's) expense STRIKE ONE , which discloses no defects.	
286	A S S S S S S S S S S S S S S S S S S S	significant adverse effect on the value of the Property; that	
287	would significantly impair the health and safety of future occupants of the Prop	perty; or that if not repaired, removed or replaced would	
288	significantly shorten or have a significantly adverse effect on the expected normal life of t	the Property.	
289	9 This contingency shall be deemed satisfied unless Buyer, within days o	f acceptance, delivers to Seller a copy of the environmental site	
290	o assessment/inspection report(s) and a written notice listing the defect(s) identified in	the environmental site assessment/inspection report(s) to	
291	1 which Buyer objects. Defects do not include conditions the nature and extent of which	the buyer had actual knowledge or written notice before	
292	This is a cosh offer 2 Ruyer request that the city get a quote to install 5		
	Additional windows at rear of property, garage door, concrete had, move	electrical service and pine. See page 1-8	
294	the control of the co		
295 296	O 111 1 '. All 1 1 1 '. A lasta Callanta cultura	ct cost of quote to complete work from	
	1 ' T' 1 1	ice.	
298	ADDENDA: The attached Seller Disclosure Report, Billboard and Pag	ges 1-8 is/are made part of this Offer.	
299	9 THIS OFFER INCLUDING ANY AMENDMENTS TO IT, CONTAINS THE ENTIRE AGI	REEMENT OF THE BUYER AND SELLER REGARDING	
300	O THE TRANSACTION. ALL PRIOR NEGOTIATIONS AND DISCUSSIONS HAVE BE	EN MERGED INTO THIS OFFER. THIS AGREEMENT	
	1 BINDS AND INURES TO THE BENEFIT OF THE PARTIES TO THIS OFFER AND THEIR SUCC	ESSORS IN INTEREST.	
302	2 This Offer was drafted on 6/20/11 [date] by [Licensee and firm] Mark Gregory	/First Weber Group, Inc., SE	
303	3 (X) MIC (1-5-1	
304	Buyer's Signature → Print Name Here: ► Mei H. Li	Social Security No. or FEIN (optional) ▲ Date ▲	
205	tall	7-5-11	
305 306	Vindence Thomas	Social Security No. or FEIN (optional) A Date	
300	7 EARNEST MONEY RECEIPT Broker acknowledges receipt of earnest money as per line 8 of the		
		,	
308			
309	8 First Weber Group Broker (By)	OVENANTS MADE IN THIS OFFER SURVIVE CLOSING	
240	9 SELLER ACCEPTS THIS OFFER. THE WARRANTIES, REPRESENTATIONS AND CO	OVENANTS MADE IN THIS OFFER SURVIVE CLOSING IE PROPERTY ON THE TERMS AND CONDITIONS AS	
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311 312 313 314 315 316	SELLER ACCEPTS THIS OFFER. THE WARRANTIES, REPRESENTATIONS AND CO O AND THE CONVEYANCE OF THE PROPERTY. SELLER AGREES TO CONVEY TH SET FORTH HEREIN AND ACKNOWLEDGES RECEIPT OF A COPY OF THIS OFFER. (X)	Social Security No. or FEIN (optional) A Date A Social Security No. or FEIN (optional) A Date A	

PROPERTY OWNER: RDA, City of Racine

SELLER DISCLOSURE REPORT - COMMERCIAL

PROPERTY ADDRESS: 1526 Washington Avenue, Racine, WI			
OWNER HAS OWNED THE PROPERTY FOR YEARS.			
Wis. Admin. Code § RL 24.07(1)(a) requires listing brokers to inspect the property and to "make inquiries of the seller on the condition of the structure, mechanical systems and other relevant aspects of the property. The licensee shall request that the seller provide a written response to the licensee's inquiry." Wis. Admin. Code § RL 24.07(2) requires listing brokers to disclose all material adverse facts discovered in Broker's inspection or disclosed by Owner, in writing, in a timely manner, to all parties. This Seller Disclosure Report is a tool designed to help the licensee fulfill these license law duties. Owner's statements are a representation of Owner's knowledge of the Property's condition. It is not a property condition warranty by the Owner or any agent of the Owner, nor is it a substitute for any inspections or testing buyer may wish to have done. Buyer may, however, rely upon this information in deciding whether or not, or upon what terms, to purchase the Property. In this form, "defect" means a condition that would have a significant adverse effect on the value of the Property; that would significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed or replaced would significantly shorten or adversely affect the expected normal life of the premises.			
Are you aware of any of the following with regard to the Property? "Aware" means to have notice or knowledge.			
CIRCLE ONE ANSWER: Explain any "yes" or "unsure" answers in the blank lines following item (23).			
2. 3.	Defects in structural components, e.g. roof, foundation, basement or other walls? Defects in mechanical systems, e.g. HVAC, electrical, plumbing, septic, well, fire safety, security or lighting? Underground or above ground storage tanks presently or previously on the Property for storage of flammable or combustible liquids, including but not limited to gasoline and heating oil? A defect or contamination caused by unsafe concentrations of, or unsafe conditions relating to, lead paint, asbestos, radon, radium in water supplies, mold, pesticides or other potentially hazardous or toxic	yes no unsure yes no unsure yes no unsure yes no unsure	
_	substances on the premises?	yes (no) unsure	
6.	Production of or spillage of methamphetamine (meth) or other hazardous or toxic substances on the Property? Zoning or building code violations, any land division involving the property for which required state or local permits had not been obtained, nonconforming structures or uses, conservation easements, rights-of-way? Special purpose district, such as a drainage district, lake district, sanitary district or sewer district, that has	yes no unsure yes no unsure	
€.	the authority to impose assessments against the real property located within the district? Proposed, planned or commenced public improvements which may result in special assessments or otherwise materially affect the Property or the present use of the Property?	yes no unsure	
	Federal, state or local regulations requiring repairs, alterations or corrections of an existing condition?	yes no unsure	
	Flooding, standing water, drainage problems or other water problems on or affecting the Property? Material damage from fire, wind, floods, earthquake, expansive soils, erosion or landslides?	yes no unsure	
12.	Near airports, freeways, railroads or landfills, or significant odor, noise, water intrusion or other initants emanating from neighboring property?	yes no unsure	
13.	A portion of the Property in a floodplain, wetland or shoreland zoning area under local, state or federal regulations?	yes no unsure	
14.	The Property is subject to a mitigation plan required under administrative rules of the Department of Natural Resources related to county shoreland zoning ordinances, which obligates the owner of the Property to establish or maintain certain measures related to shoreland conditions and which is enforceable by the county?	yes no unsure	

		Page	e 2 of 2
15.	All, or part, of the Property is subject to, enrolled in or in violation of a Farmland Preservation Agreement (see 23) or a Forest Crop, Managed Forest (see disclosure requirements in Wis. Stat. § 710.12), Conservation Reserve or comparable program?	yes no u	nsure
16.	A pier attached to the Property that is not in compliance with state or local pier regulations? See http://dnr.wi.gov/ for information.	yes no u	nsure
17.	Governmental investigation or private assessment/audit (of environmental matters) ever being conducted? When and by whom?	yes no u	nsure
18.	Encroachments; easements, other than recorded utility easements; access restrictions; covenants, conditions and restrictions; shared fences, walls, wells, driveways, signage or other shared usages; or leased parking?	yes (no) u	nsure
19.	High voltage electric (100 KV or greater) or steel natural gas transmission lines located on but not directly serving the Property?	yes (no)u	nsure
20.	A structure on the Property designated as a historic building, any part of the property located in a historic district, or burial sites or archeological artifacts on the Property?		insure
21.	Other defects affecting the property?	yes (no) u	insure
	Use Value Assessments: The use value assessment system values agricultural land based on the income that would be generated from its rental for agricultural use rather than its fair market value. When a person converts agricultural land to a non-agricultural use (e.g., residential or commercial development), that person may owe a conversion charge. To obtain more information about the use value law or conversion charge, contact the Wisconsin Department of Revenue's Equalization Section at 608-266-2149 or visit http://www.revenue.wi.gov/faqs/slf/useassmt.html .		
	(a) The land has been assessed as agricultural land under Wis. Stat. § 70.32 (2r)?	yes (no u	ınsure
	(b) The land has been assessed a use-value conversion charge under Wis. Stat. § 74.485(2)?	yes no u	ınsure
	(c) The payment of a use-value conversion charge has been deferred under Wis. Stat. § 74.485(4)?	yes no L	unsure
-22	Notice: Rezoning a property zoned farmland preservation to another use or the early termination of a		
	farmland preservation agreement or removal of land from such an agreement can trigger payment of a conversion fee equal to 3 times the class 1 "use value" of the land. Call 608-224-4500 or visit http://www.datcp.state.wi.us/workinglands/index.jsp for more information. The property is in a certified farmland preservation zoning district or subject to a farmland preservation agreement?	yes no	unsure
EX	PLANATIONS OF "YES" OR "UNSURE" ANSWERS Pagenty is within the Up	NoceN	
-	Business Improvement Bisthert (BID#3) A	Special	_
19	SSESSMENT district.	/	
Wi	tice: You may obtain information about the sex offender registry and persons registered with the registresconsin Department of Corrections on the Internet at http://www.widocoffenders.org or by phone at 608-246 cover certifies that the information in this report is true and correct to the best of the Owner's knowledge as of the	0-5830.	ng the
THE	owner certifies that ma morniador in this coord		
(X)	Signature \ Signature \ Signature \ \ Signat	Date	e A
	RDA, City of Racine		
Bro tha	oker certifies that Broker has inspected the property and that unless otherwise indicated. Broker is not aware in those disclosed by this report or of information inconsistent with this report.	of any defects	s other
Fir	st Weber Group (X)		
	Sker/Firm Name ▲ John P. Crimmings	Date	e A
I a	cknowledge receipt of a copy of this report. 6-20-11	6-20-	-11
(X)	Buyer's Signature A Date A Buyer's Signature A	Date	e A

Copyright © 2010 by Wisconsin REALTORS® Association; Drafted by: Attorney Debra Peterson Conrad
No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.
This report form does not satisfy Wisconsin Statute Chapter 709 which generally applies to transfers of real estate containing 1-4 dwelling units.

* BILLBOARD *
ATTACHMENT - LISTING QUESTIONNAIRE - 1526 WASHINGTON AVENUE

There is a billboard on the westerly facing side of 1526 Washington Avenue. The space for the billboard is leased by Gary De Pelecyn and Jane De Pelecyn under an agreement dating from December 28, 1987. Term of the lease is 30 years.

It is the intention of the Redevelopment Authority to remove the billboard at the earliest opportunity. Therefore, sale of the property does not include the billboard and will not include the leasehold interest associated with it.

READ & UNDERSTOOD BY

BUYER

* Jan 6-20-1

*mac.

REALTOR Mark August