

Purchasing Department

Kathryn Kasper
Purchasing Agent



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Honorable Mayor Dennis Wiser and the
Members of the Common Council
730 Washington Avenue
Racine, WI 53403

October 4, 2017

Ladies and Gentlemen:

I am submitting the results of Official Notice #17-2017, UNIFORM/TEXTILE RENTAL SERVICES, which was publicly opened and read in the office of the Purchasing Agent on September 12, 2017 at 10:00 A.M. CDT.

This five (5) year contract is for rental of uniforms, floor mats, shop towels, and lab coats for various operating departments.

A bid tabulation is attached and the five year bid figures are as follows:

Cintas	\$46,618.80
Aramark	\$54,926.80
AlSCO	\$56,836.10
Unifirst	\$70,882.90

Cintas Corp, DBA G&K Services of Menomonee Falls is the low responsive, responsible bidder. We are confident this firm can capably handle this work and the recommendation is to award a five (5) year contract commencing November 1, 2017 and ending on October 31, 2021.

Funds for this contract are available in the following accounts:

14010 53200 Street Maintenance Work Supplies
70240 54200 Building Complex Repairs and Maintenance
1500216 53210 King Center Janitorial Supplies
1500218 53210 Tyler-Domer Center Janitorial Supplies
1500217 53210 Bryant Center Janitorial Supplies
15003 5410 Parks Building Maintenance and Supplies
120 53200 Professional Supplies-Lab

Respectfully Submitted,


Kathryn Kasper
Purchasing Agent

2017 UNIFORM/TEXTILE RENTAL SERVICES BID

SECTION A: UNIFORM RENTAL/LAUNDERING RATES

QTY	ITEM	FREQUENCY	ALSCO EA/\$	ARAMARK EA/\$	CINTAS EA/\$	UNIFIRST EA/\$
90	COTTON WORK SHIRT	WEEKLY	\$0.46	\$0.33	\$0.22	\$0.49
	REPLACEMENT COST		\$19.95	\$12.00	\$25.00	\$13.40
80	COTTON WORK PANTS	WEEKLY	\$0.48	\$0.39	\$0.25	\$0.64
	REPLACEMENT COST		\$19.95	\$13.00	\$28.00	\$17.90
5	FISHER COVERALL	WEEKLY	\$0.88	\$0.75	\$0.48	\$1.01
	REPLACEMENT COST		\$35.00	\$25.00	\$40.00	\$29.48
TOTALS:						

ALSCO YR/\$	ARAMARK YR/\$	CINTAS YR/\$	UNIFIRST YR/\$
\$2,152.80	\$1,544.40	\$1,029.60	\$2,293.20
\$1,996.80	\$1,622.40	\$1,040.00	\$2,662.40
\$228.80	\$195.00	\$124.80	\$262.60
\$4,378.40	\$3,361.80	\$2,194.40	\$5,218.20

SECTION B: FLOOR MATS

QTY	ITEM	FREQUENCY	ALSCO EA/\$	ARAMARK EA/\$	CINTAS EA/\$	UNIFIRST EA/\$
2	3' X 4'	WEEKLY	\$1.47	\$1.20	\$0.96	\$1.00
	REPLACEMENT COST		\$2.94	\$2.40	\$1.92	\$2.00
2	3' X 4'	BIWEEKLY	\$1.47	\$1.20	\$0.96	\$1.50
	REPLACEMENT COST		\$2.94	\$2.40	\$1.92	\$3.00
21	4' X 6'	WEEKLY	\$2.35	\$2.40	\$2.88	\$3.00
	REPLACEMENT COST		\$47.15	\$50.40	\$60.48	\$63.00
11	4' X 6'	MONTHLY	\$3.53	\$2.40	\$3.84	\$3.50
	REPLACEMENT COST		\$38.83	\$24.00	\$46.08	\$38.50
1	3' X 10'	WEEKLY	\$2.94	\$3.00	\$2.40	\$2.50
	REPLACEMENT COST		\$2.94	\$3.00	\$2.40	\$2.50
17	3' X 10'	BIWEEKLY	\$2.94	\$3.00	\$3.60	\$3.76
	REPLACEMENT COST		\$49.98	\$51.00	\$61.20	\$63.92
2	3' X 10'	MONTHLY	\$4.41	\$3.00	\$4.80	\$4.38
	REPLACEMENT COST		\$8.82	\$6.00	\$9.60	\$8.76
TOTALS:						

ALSCO YR/\$	ARAMARK YR/\$	CINTAS YR/\$	UNIFIRST YR/\$
\$152.88	\$124.80	\$99.84	\$104.00
\$76.44	\$62.40	\$74.88	\$78.00
\$244.40	\$249.60	\$199.68	\$208.00
\$1,283.10	\$1,310.40	\$1,572.48	\$1,638.00
\$2,019.16	\$316.80	\$506.88	\$2,002.00
\$152.88	\$156.00	\$124.80	\$130.00
\$1,299.48	\$1,326.00	\$1,591.20	\$1,661.92
\$105.84	\$72.00	\$115.20	\$105.12

HEALTH DEPARTMENT LOGO FLOOR MATS

2	2' X 3'	BIWEEKLY	\$2.59	\$2.00	\$0.96	\$0.76
	REPLACEMENT COST		\$5.18	\$4.00	\$1.92	\$1.52
2	4' X 6'	BIWEEKLY	\$4.35	\$4.00	\$2.88	\$3.00
	REPLACEMENT COST		\$8.70	\$8.00	\$5.76	\$6.00
3	3' X 5'	BIWEEKLY	\$3.47	\$2.50	\$1.80	\$1.87
	REPLACEMENT COST		\$10.41	\$7.50	\$5.40	\$5.61
1	4' X 6' SS	BIWEEKLY	\$2.35	\$2.40	\$2.88	\$3.00
	REPLACEMENT COST		\$4.70	\$4.80	\$5.76	\$6.00
TOTALS:						

\$134.68	\$104.00	\$49.92	\$39.52
\$226.20	\$208.00	\$149.76	\$156.00
\$270.66	\$195.00	\$140.40	\$145.86
\$61.10	\$62.40	\$74.88	\$78.00
\$6,026.82	\$4,187.40	\$4,699.92	\$6,346.42

SECTION C: SHOP TOWELS

QTY	INVENTORY	FREQUENCY	ALSCO EA/\$	ARAMARK EA/\$	CINTAS EA/\$	UNIFIRST EA/\$
500	300	WEEKLY	\$0.06	\$0.03	\$0.03	\$0.05
	REPLACEMENT COST		\$0.06	\$0.03	\$0.03	\$0.05
	500	WEEKLY	\$0.06	\$0.03	\$0.03	\$0.05
	REPLACEMENT COST		\$0.35	\$0.20	\$0.40	\$0.25
TOTALS:						

ALSCO YR/\$	ARAMARK YR/\$	CINTAS YR/\$	UNIFIRST YR/\$
\$936.00	\$390.00	\$811.20	\$811.20
\$1,560.00	\$650.00	\$1,352.00	\$1,352.00
\$2,496.00	\$1,040.00	\$2,163.20	\$2,163.20

SECTION D: LAB COATS

QTY	STYLE	FREQUENCY	ALSCO EA/\$	ARAMARK EA/\$	CINTAS EA/\$	UNIFIRST EA/\$
15	PERMEABLE	WEEKLY	\$0.25	\$0.33	\$0.28	\$0.32
	REPLACEMENT COST		\$3.75	\$4.95	\$4.20	\$4.80
59	NON-PERMEABLE	WEEKLY	\$0.25	\$1.12	\$0.28	\$0.77
	REPLACEMENT COST		\$14.75	\$66.08	\$7.84	\$23.13
TOTALS:						

ALSCO YR/\$	ARAMARK YR/\$	CINTAS YR/\$	UNIFIRST YR/\$
\$195.00	\$257.40	\$218.40	\$249.60
\$767.00	\$3,436.16	\$859.04	\$2,362.36
\$962.00	\$3,436.16	\$1,077.44	\$2,611.96

EXTRA CHARGES

QTY	CHARGE TYPE	FREQUENCY	ALSCO	ARAMARK	CINTAS	UNIFIRST
1	ENERGY	WEEKLY			\$1.00	
8	ENERGY	BIWEEKLY			\$1.00	
4	ENERGY	MONTHLY			\$1.00	
1	WASTEWATER	WEEKLY			\$1.00	
8	WASTEWATER	BIWEEKLY			\$1.00	
4	WASTEWATER	MONTHLY			\$1.00	

TOTALS:

						\$52.00
						\$416.00
						\$208.00
						\$52.00
						\$416.00
						\$208.00
						\$1,352.00

TOTAL YEARLY COST

ALSCO	ARAMARK	CINTAS	UNIFIRST
\$11,367.22	\$10,985.36	\$9,323.76	\$14,176.58

5 YEAR CONTRACT COST

\$56,836.10	\$54,926.80	\$46,618.80	\$70,882.90
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