



RACINE FIRE DEPARTMENT
Chief's Office: 262-635-7911

January 12, 2012

Honorable Mayor
Common Council

Dear Honorable Mayor and Common Council:

A communication from the Fire Chief requesting permission to waive formal bidding, authorizing and directing the Purchasing Agent to negotiate with Foster Coach, of Sterling, Illinois, on the purchase of a 2012 Ford/Medtec ambulance.

Historically, we have purchased several Medtec ambulances from Foster Coach. Medtec is owned by the Pierce Manufacturing Co, of Appleton, Wisconsin. They have a reputation for high quality and service when we need their expertise. We have standardized on Medtec equipment and our parts inventory for repair of these ambulances complements our fleet of seven Medtec ambulances. Medtec also has a major repair facility in Sterling, Illinois, which was very advantageous this past year when one of our ambulances, that was legally parked, was significantly damaged in a collision. The Fire Department has absolutely no issue with the company and recommends we continue our relationship with Foster Coach and Pierce in the acquisition of this Fire Department ambulance in 2012.

Our recommendation is the purchasing agent be authorized and directed to waive formal bidding and negotiate the purchase of a 2012 fire department ambulance from Foster Coach/Medtec of Sterling, Illinois.

Fiscal Note: Funding is available in the 2012 budget under account 992.300.5010

Respectfully submitted,

Steve Hansen,
Fire Chief