



## Racine Fire Department 2014 Rate Survey

Description Charge	Watertown Fire Dept. Level of Service: EMT-P	West Allis Fire Dept. Ambulance Service Level of Service: EMT-P	Beaver Dam Fire Level of Service: EMT-P	Dells-Delton EMS Level of Service: EMT-P	Wausau Fire Department Level of Service: EMT-P	Racine Fire Department Level of Service: EMT-P	Average
BLS - Resident	\$575.00	\$ 500.00	\$550.00	\$ 675.00	\$575.00	\$500.00	\$562.50
BLS - Non Resident	\$675.00	\$ 600.00	\$650.00	\$ 800.00	\$750.00	\$625.00	\$683.33
ALS1 - Resident	\$675.00	\$ 687.49	\$650.00	\$ 800.00	\$650.00	\$650.00	\$685.42
ALS1 - Non Resident	\$775.00	\$ 812.21	\$750.00	\$ 925.00	\$850.00	\$750.00	\$810.37
ALS2 - Resident	\$725.00	\$ 791.93	\$750.00	\$ 900.00	\$725.00	\$750.00	\$773.66
ALS2 - Non Resident	\$825.00	\$ 936.94	\$825.00	\$ 1,025.00	\$950.00	\$825.00	\$897.82
Mileage - Resident	\$ 13.00	\$ 14.00	\$ 15.00	\$ 14.50	\$ 13.50	\$ 13.00	\$ 13.83
Mileage - Non Resident	\$ 13.75	\$ 14.00	\$ 15.50	\$ 16.25	\$ 15.00	\$ 13.50	\$ 14.67
Oxygen	\$ 70.00	\$ 70.00	\$ 60.00	\$ 75.00	\$ 65.00	\$ 60.00	\$ 66.67
Spinal Immobilization	\$150.00	\$ 100.00	\$150.00	\$ 150.00	\$150.00	\$150.00	\$141.67
BLS On Scene Care - Res.	\$525.00	N/C	\$225.00	\$ 300.00	\$225.00	\$ 95.00	\$274.00
BLS On Scene Care - Non Res.	\$525.00	\$ 150.00	\$225.00	\$ 300.00	\$225.00	\$ 95.00	\$253.33
ALS On Scene Care - Res.	\$550.00	\$ 129.79	\$600.00	\$ 400.00	\$625.00	\$400.00	\$450.80
ALS On Scene Care - Non Res.	\$650.00	\$ 177.45	\$700.00	\$ 750.00	\$825.00	\$500.00	\$600.41

N/S/R = NO SPECIFIC RATE PROVIDED

N/C = NO CHARGE



## City of Racine Fire Department Recommended Rates

See Attached Survey for Comparisons in Your Area

<u>BLS Base Rate</u>	<u>Current</u>	<u>Recommendation</u>
➤ Resident	\$ 500.00	<b>\$ 550.00</b>
➤ Non-Resident	\$ 625.00	<b>\$ 675.00</b>
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

**ALS1 Emergency Rates** – ALS1 Base Rate would be charged when it is medically necessary or an assessment by an advanced life support (ALS) provider is given and does one or more ALS interventions.

➤ Resident	\$ 650.00	<b>\$ 675.00</b>
➤ Non-Resident	\$ 750.00	<b>\$ 800.00</b>
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

**ALS2 Base Rates** – ALS2 Base Rate would be charged when it is medically necessary to administer at least three different medications by intravenous push/bolus or continuous infusion or provide one or more of the following ALS procedures; manual defibrillation/cardioversion, endotracheal intubation, central venous line, cardiac pacing, chest compression, surgical airway, intraosseous line.

➤ Resident	\$ 750.00	<b>\$ 775.00</b>
➤ Non-Resident	\$ 825.00	<b>\$ 900.00</b>

**Mileage** – Charges for mileage must be based on loaded mileage only, from the pickup of a patient to arrival at the destination. The difference between the two recorded odometer readings should always be rounded up to the nearest tenth of a mile.

➤ Resident	\$ 13.00	<b>\$ 13.75</b>
➤ Non-Resident	\$ 13.50	<b>\$ 14.75</b>

<u>Procedures</u>	<u>Current</u>	<u>Recommendation</u>
➤ Oxygen <ul style="list-style-type: none"> <li>▪ Oxygen is a reimbursable charge that is paid by virtually every insurance company.</li> </ul>	\$ 60.00	<b>\$ 65.00</b>
➤ Spinal Immobilization <ul style="list-style-type: none"> <li>▪ This is payable except in the case of Medicare and Medical Assistance patients.</li> <li>▪ Primarily this is covered by Auto Insurance carriers with a high success rate for reimbursement.</li> </ul>	\$ 150.00	\$ 150.00
➤ All other procedures should be included as part of the base rate.		

**BLS On Scene Care** – This is charged when your service responds to a call, provides treatment, and the patient refuses transport and/or is simply not transported.

➤ Resident	\$ 95.00	<b>\$ 275.00</b>
➤ Non-Resident	\$ 95.00	<b>\$ 250.00</b>

**ALS On Scene Care** – This is charged when your service responds to a call, provides treatment including an ALS assessment or at least one ALS intervention. The rate should equal the ALS base rate because of the level of service given, example being, treating a diabetic who then does not require transport.

➤ Resident	\$ 400.00	<b>\$ 450.00</b>
➤ Non-Resident	\$ 500.00	<b>\$ 600.00</b>

**Reminder** – By increasing your rates; with insurance companies, your service’s approved reimbursable rates should increase.

- Yes, we would like to adopt the recommended rates effective \_\_\_\_\_, 2014.
- No, we would not like to adopt the recommended rates.
- Yes, we would like to adopt the rates with the changes we have indicated, effective \_\_\_\_\_, 2014.

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\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

## Racine Fire Department 2014 Financial Impact Summary

Item Increased	Approximate Billed in One Year Period*	Amount of Increase	Projected Revenue
BLS Base Rate - Resident	823	\$50.00	\$41,150.00
BLS Base Rate - Non Resident	17	\$50.00	\$850.00
ALS1 Base Rate - Resident	1356	\$25.00	\$33,900.00
ALS1 Base Rate - Non Resident	27	\$50.00	\$1,350.00
ALS2 Base Rate - Resident	26	\$25.00	\$650.00
ALS2 Base Rate - Non Resident	1	\$75.00	\$75.00
Mileage - Resident	6146	\$0.75	\$4,609.50
Mileage - Non Resident	129	\$1.25	\$161.25
Oxygen	788	\$5.00	\$3,940.00
Spinal Immobilization	87	\$0.00	\$0.00
BLS On Scene Care - Resident	204	\$180.00	\$36,720.00
BLS On Scene Care - Non Resident	0	\$155.00	\$0.00
ALS On Scene Care - Resident	41	\$50.00	\$2,050.00
ALS On Scene Care - Non Resident	2	\$100.00	\$200.00
<b>Total Estimated Increase in Charges</b>			<b>\$125,655.75</b>
<b>Estimated Budget Figure Increase**</b>			<b>\$31,486.82</b>

\* Due to the impact of the Medicare Fee Schedule, these numbers do not include the estimated 66% of your patients that have Medicare and Medicaid type payors.

\*\* For budget purposes, revenue is calculated at an average collection rate to reflect allowances for Regulated Insurance Companies and Bad Debt Adjustments (uncollectible).

**Reminder:** Revenue is directly proportionate to the number of billable transports and payor mix experienced by your ambulance service as well as the documentation provided by your service to LifeQuest. This number may fluctuate as much as 20% annually.

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