Racine Zoological Society Park and Recreation Board Meeting June 2018 (reporting on May 2018)

Executive Director

- Submitted several grants and sponsorship packages for Animal Crackers and education programming
- Evaluating all current vendors
- Meetings started on strategic planning
- Updating Corporate Membership Program
- TV appearances

Membership

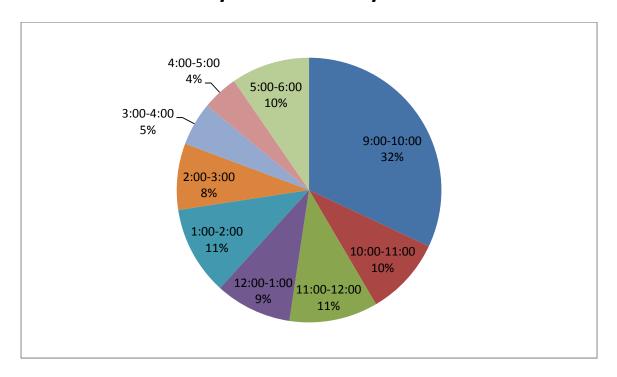
• Total memberships households = 2,086

Attendance for May 2018

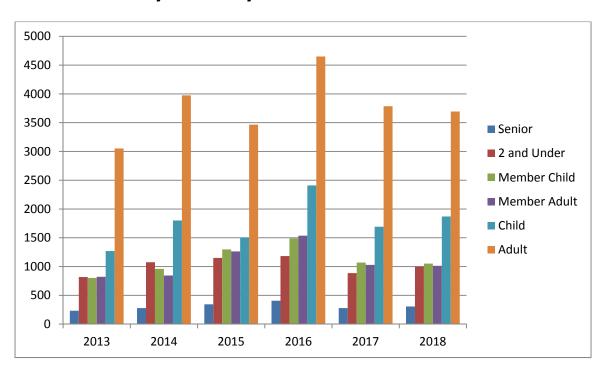
	May 2017	May 2019	Variance	Percent
	May 2017	May 2018	Variance	change
Adults	3785	3693	-92	-2.43%
Children	1692	1870	178	10.52%
Member Adults	1029	1013	-16	-1.55%
Member				
Children	1070	1051	-19	-1.77%
Child 2 and				
under	886	1001	115	12.97%
Seniors	279	306	27	9.67%
Military	159	163	4	2.51%
Education	5224	3655	-1569	-30.03%
Events	1520	2000	480	31.57%
Total	15644	14752	-892	-5.70%

• Although we are slightly less in attendance from 2017 we made projected revenue.

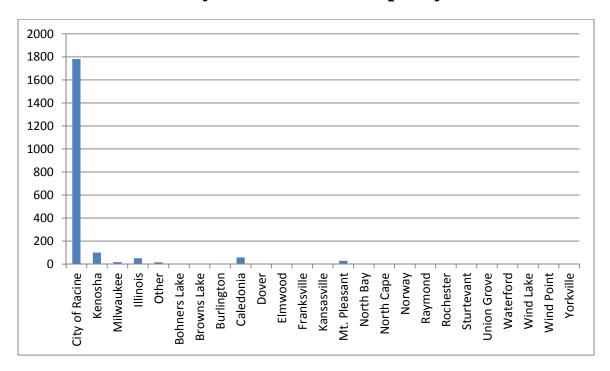
May Attendance By Hour



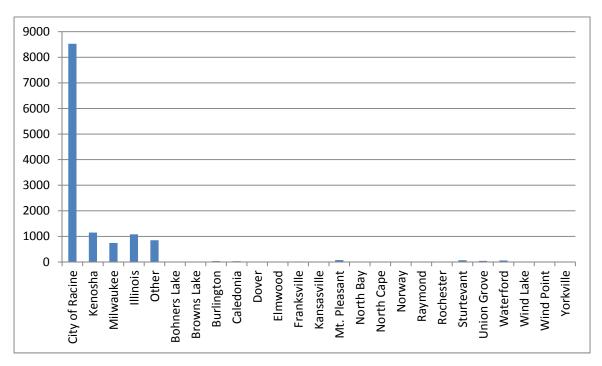
May Monthly Attendance 2013-2018



May Member Municipality



May Non-Member Municipality



Admissions, Gift Shop, Grill, Watering Hole, Train (Operations)

- Ordered and received new product
- Contacted Vendors for New items
- Opened Watering Hole for Season (Weekends)
- Organized and Conducted CPR/First Aid Training
- Organized and Conducted Fire Extinguisher Training

Animal Care

- Animal info/moves:
 - o Prepared pig area for the season; moved pigs to farm
 - Setup outdoor aviary for the season
 - o Aviary bird exams/vaccinations; moved aviary birds to outdoor aviary
 - Moved storks to outdoor exhibit
 - o Red Roos moved to outdoor walkabout exhibit
 - o Ran fennec fox introductions on outdoor exhibit on a regular basis
 - o Hosed the whole mountain (3 staff people for spring cleaning of the whole mountain)
 - o Alpaca, llama & sheep were sheared

Vet exams:

- Multiple tiger medical exams-recheck blood and mouth issues
- o Multiple lynx exams-medical issue and recheck
- Multiple exams on a red kangaroo-eye medical issue
- o Routine pig exams

• Deaths:

o N/A

Staff

- o 2 seasonal staff started & trained, some summer interns started & getting trained
- Animal care volunteer orientation

Miscellaneous

- o Zooriffic Saturday Bear table-keeper staffed all day
- o Two animal care staff on the news
- o CPR & Fire extinguisher training
- o Held trainings for giraffe and rhino btst/encounters outside for education staff
- o Trained encounter people on animal interpretation and encounters
- Members night event-various staff outside of exhibits, some with animal ambassadors and gearing up/cleaning up for the week of the event
- o Mother's day brunch-extra giraffe encounter for about 80 people

Education

Educational Programs

- o Onsite Programs 22
 - Reached 1311 people
- o Onsite Birthdays 9
 - Reached 301 people
- o Offsite Programs -6
 - Reached 220 people
- Creature Features 10
 - Reached 334 people
- o Wildlife Theaters-20
 - Reached 222 people
- o Preschool Classes 16
 - Reached 96 people
- o Field Trips 39
 - Reached 2823 people
- o Totals: Reached 4973 people

Upcoming Educational Programs

- Summer Camp Current Fill Rates:
 - 3/4 36/100 spots 36.0%
 - K/1 42/180 spots 23.3 %
 - 2/3 39/180 spots 21.7%
 - 4/5 32/160 spots 20.0%
 - 6/7 15/80 spots 18.8%
 - Overall 130/780 17%

Events

- May 1 Participated in RUSD Family Engagement Night
- o May 2 Attended CBS "Racine and Me" taping
- o May 3 Attended Julian Thomas Elementary Summer Slide Event
- o May 4 Attended Lincoln Middle School Career Day
- o May 12 Coordinated and ran Children's Mental Health Awareness Day
- o May 13 Assisted in Mother's Day Brunch
- May 18 Attended Project WET/WILD Facilitator Training
- May 19 Coordinated and ran International Migratory Bird Day/Endangered Species Day
- o May 24 Member Appreciation Night
- May 26 Participated in Walgreens Red Nose Day
- o May 31 Attended Committee Meeting for Americorps Planning Grant

Grants

- o Submitted education grant to private foundation
- o Submitted Americorps Planning Grant Proposal
- o Proposal to present at annual AZA Conference in Seattle accepted
- o Submitted proposal to present at WAEE Conference in the Wisconsin Dells
- o Submitted grant to Rotary Club with Executive Director

- o Submitted full proposal to ANDIS Foundation
- o Submitted letter of intent to Racine Community Foundation
- o Submitted grant to Kenosha Community Foundation

Upcoming

- o 2018 Volunteens onboarded
- o Working to onboard camp counselors, all hires made
- o Summer camp beginning in June

Comparison to May 2017- programs and participants

Participants	2017	2018	Variance
On Site	1918	1311	-31.7%
Off Site	1266	220	-82.7%
BTS	0	0	0.0%
Birthday Party	443	301	+32.1%
Preschool	-	96	-

Programs	2017	2018	Variance
On Site	18	22	+22.2%
Off Site	19	6	-68.4%
BTS	0	0	0.0%
Birthday Party	7	9	+28.6%
Preschool	-	16	-

Facilities

- Set up and tear down special events
- Daily janitorial duties
- Daily grounds upkeep with garbage
- Grass cutting and weed whipping
- Preventative maintenance
- Job tickets (e.g. repair gate at walkabout creek)
- Installed new fence in front of lynx exhibit
- Finished last minute maintenance items and painted new door and moved Miranda into new exhibit
- Had new concrete installed around cat canyon
- Electrical issues resolved in east barn LOG per DPW walkaround
- Installed new door operator for zebra door to outdoor exhibit
- Had misting system installed on main building roof for outside animals
- New stair treads were installed over recently repaired stairs leading to education center from primates
- Put zoo banners back on poles in front of zoo
- Got all recirculating pumps going for waterfall at turs, bears, and stork aviary pools.

Resource Development

- Submitted grant reports
- Submitted grants for operating support of the Zoo

Public Relations/Social Media

- Multiple E-blasts
- Wildlife Matters online magazine
- Active Instagram Posts, Facebook Postings and Photo uploads, Tweets
- Multiple Press Releases
- Media Relations: Racine & Me, CH 12, Fox 6, Journal Times, TMJ 4
- Updated website homepage articles, sliders, several event pages, built new pages and product pages for events
- Created Ad: Wind Point Mag, Belle City Mag, Bargain Hunter, DRC, Union Grove
- Social Media Posts: Facebook, Twitter, Instagram, youtube

Miscellaneous Marketing/PR activities

- Created and update all posters/fliers for 2018
- Update/Created new web pages including Penguins and Pancakes and rearranged for maximum exposure upcoming events.
- Attended Operations/Leadership Meetings
- Racine County Eye
- Bargain Hunter
- Journal Times
- Shepherd Express: City Guide ad for Wine Stein and Dine Animals Crackers in progress
- Posted events on free advertising event sites: Journal Times, Kenosha News, Eventbrite, FB, Travel Wisconsin, WhoFish, Carpe Diem - Milwaukee, Racine County Eye

Racine Zoo-Digital Metrics May 2018 Facebook Data:

Results from May 29, 2018 - Jun 04, 2018 Note: Does not include today's data. Insights activity is reported in the Pacific time zone. Ads activity is reported in the Organic Paid time zone of your ad account. (i)(i)Actions on Page Page Views Page Previews May 28 - June 3 May 28 - June 3 May 28 - June 3 13 27 270 Total Actions on Page ▼13% Total Page Views ▼18% Page Previews ▲8% (i)iRecommendations 1 Page Likes Reach May 28 - June 3 May 28 - June 3 May 28 - June 3 12,121 44 44 Page Likes ▲ 0% People Reached ▲74% Recommendations ▼12% (i)i (i) **Post Engagements** Videos Page Followers May 28 - June 3 May 28 - June 3 May 28 - June 3 6,844 767 47 Post Engagement ▲ 64% Total Video Views ▲ 1,347% Page Followers ▲ 2%

05/31/2018 7:46 pm	Thank you to the Kenosha Ki ngfish for hosting the Racine	•	0	1.7K		93 52	
05/31/2018 1:42 pm	Happy World Parrot Day! Did you know that 1 in 3 species	⊏	0	1.7K		54 38	
05/30/2018 4:16 pm	Need a job for the summer? Like to smile and have a goo	Ē	0	3K		248 63	
05/28/2018 11:09 am	Happy Birthday Yule!!!	ē	0	2.7K		182 144	
05/28/2018 9:00 am	It's Yule's 52nd Birthday! Joi n us in wishing the oldest livi		0	6.2K		277 576	
05/26/2018 8:47 am	Racine Nature Club - Free pr ograms for families! Come o	<u>-</u>	0	1.3K		35 8	1
05/24/2018 8:00 am	Thursday, May 24th, 2018 is Racine Zoo's Member Appre		0	1.3K		27 21	1
05/23/2018 6:00 pm	Are you an Eagle Scout and looking for a really neet sum	<u>-</u>	0	1K	1	20 18	
05/16/2018 11:12 am	Donate now! DO MORE 24 Racine is a 24-hour online gi		0	3.9K		111 64	
05/16/2018 10:50 am	Come and spend this beautif ul day at the Racine Zoo. Th	<u>-</u>	0	2.4K		163 114	
05/12/2018 9:58 am	Thank you too all of our gues ts that braved the rain this m		0	2.3K		151 42	
05/11/2018 2:46 pm	Join us this Saturday, May 1 2, for Racine Zoo's Childre	<u>_</u>	0	2K		37 17	1
05/10/2018 5:10 pm	Join us now for FREE until 7 pm at the EcoJustice Center	<u></u>	0	1.7K		11 21	
05/04/2018 12:13 pm	The Racine Zoo is happy to partner with Shorewest Realt	Ē	0	10K		386 427	

Twitter:

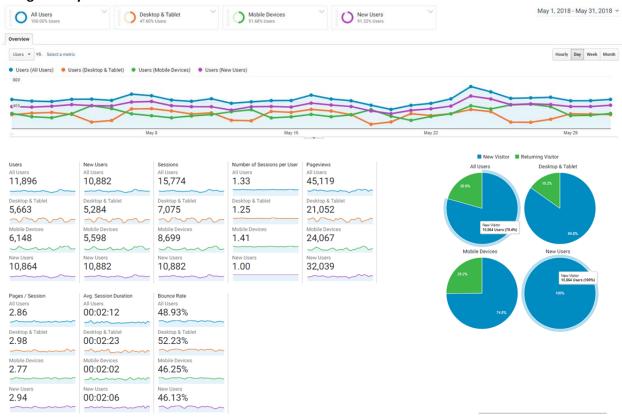
28 day summary with change over previous period



Your ⁻	Your Tweets earned 4.1K impressions over this 31 day period						
					400		
Emercial de la des	May 6 May 1:	3	May 20	May 27	1 1		
Twee	Top Tweets Tweets and replies Pror	moted	Impressions	Engagements	Engagement rate		
BASSE SSS	Racine Zoo @RacineZoo · May 31 Happy World Parrot Day! Did you know that of parrots are threatened in the wild? The big wild parrots is illegal wildlife trafficking for the which many of the birds do not facebook.com/racinezoo/post View Tweet activity	ggest threat to	185	6	3.2%		
GANGE NO.	Racine Zoo @RacineZoo · May 16 Come and spend this beautiful day at the Ra animals sure are enjoying this sun after all the View Tweet activity		294	6	2.0%		
CONTRACTOR OF THE PARTY OF THE	Racine Zoo @RacineZoo · May 12 Thank you too all of our guests that braved to morning for our Wild 5K Walk/Run! View Tweet activity	he rain this	351	6	1.7%		
EAGHE ROSS	Racine Zoo @RacineZoo · May 2 Andean bears Norah and Diamond vocalizing on this beautiful day. Andean bears are thou vocal communication more than any other begiant panda. facebook.com/racinezoo/vide	ght to use ear except the	376	11	2.9%		

351	6 1	1.7%
376	11 2	2.9%
	376	376 11 2

Google Analytics:



Meltwater mentions:

Date	w	Headline	URL -	Publication	Reach -	Key Phrases
	30-May-2018	What's new at the Racine Zoo?	http://fox6now.com/2018/05/30/whats-new-a	Fox6now.com	477,766	Racine Zoo,video,Wisconsin,park board,Carl,Zoo's,foxes,collection,animals,
	28-May-2018	Tea with Turs is Racine Zoo fundraiser	http://journaltimes.com/lifestyles/leisure/tea-v	The Journal Times Online	73,296	leaf and Long Island tea bar,cheesecake bites,salad bar,Leaves tea,iced tea
	24-May-2018	The Wisconsin Coastal Town That's Perfe	http://www.onlyinyourstate.com/wisconsin/w	Only in Your State - Oregon	97,775	Lake Michigan, beach, Wisconsin, spot, tours, greatest American beaches, Wisc
	23-May-2018	Summer 2018 preview: Finding free music	http://www.kenoshanews.com/get_out/music	Kenosha News	26,444	Pennoyer Park,live music, Concerts, Kenosha Pops Concert Band, jazz, free r
	23-May-2018	Milwaukee Summer 2018 Festival Calend	https://shepherdexpress.com/arts-and-enter	Shepherd Express	30,351	beer nuts, Performing Arts, Veterans Park, Hart Park, Bay View, Henry Maier F
	20-May-2018	It's happy hour at the Racine Zoo! Check	http://fox6now.com/2018/05/20/its-happy-ho	Fox6now.com	477,766	wine",event,Racine Zoo,Tea Time,happy hour,island tea bar,Salad bar,unlin
	18-May-2018	Do More 24 Raises \$33K For Area Nonpr	https://patch.com/wisconsin/caledonia/s/gfd8	Wisconsin Patch.com	10,238	Racine County, United Way, event, hour, donors, local nonprofits, Racine Zoolo
	16-May-2018	What's Going On	http://journaltimes.com/lifestyles/faith-and-val	The Journal Times Online	73,296	Perennial plants, dinners, silent auction, Racine County, Events, desired Saturo
	16-May-2018	What's Going On (copy)	http://journaltimes.com/lifestyles/faith-and-val	The Journal Times Online	73,296	Perennial plants, dinners, silent auction, Burlington Area Garden Club, Racine
	16-May-2018	Heidorn honored for zoo efforts	http://journaltimes.com/lifestyles/faith-and-val	The Journal Times Online	73,296	Wisconsin Association, Environmental Education, Racine Zoo, award, Heidorn
	12-May-2018	Mom's get in for free at the Racine Zoo Su	https://www.wtmj.com/news/local-news/mon	WTMJ	23,634	mental health awareness,animal ambassador,information,Racine Zoo,Mothe
	12-May-2018	Mom's get in for free at the Racine Zoo Su	https://www.tmj4.com/news/local-news/mom	TMJ4.com	163,663	mental health awareness,animal ambassador,information,Racine Zoo,Mothe
	12-May-2018	New interactive map guides Racine Zoo v	http://journaltimes.com/news/local/new-intera	The Journal Times Online	73,296	Visitors, Racine Zoo, interactive map guides Racine Zoo visitors, zoo and busi
	11-May-2018	New interactive map guides visitors at the	http://fox6now.com/2018/05/11/new-interact	Fox6now.com	477,766	Visitors,interactive map guides visitors, Vanishing Kingdom exhibit, Zoo and b
	9-May-2018	The Kenosha area is filled with Mom-friend	http://www.kenoshanews.com/get_out/even	Kenosha News	26,444	Mother's Day brunch, plant sale, Mom two tickets, moms, museum, Mother, artis
	7-May-2018	Racine Zoo announces weekend of event	http://journaltimes.com/lifestyles/leisure/racin	The Journal Times Online	73,296	children,catered Mother's Day brunch,Racine Zoo,events,mental health,wee
	5-May-2018	Racine & Me May 6, 2018: DO MORE 24,	http://www.cbs58.com/news/racine-me-may	CBS 58 News	40,942	web browser,video,event,United Way,alligator mothers,Racine,Dirty Brass B
	2-May-2018	10 Best Places to Take a Summer Vacation	https://www.tripping.com/guides/best-places	Tripping	800,517	vacation rentals,Lake Michigan,Wisconsin,something fun,water sports,muse
	2-May-2018	Walk for the Animals at zoo	http://journaltimes.com/lifestyles/faith-and-val	The Journal Times Online	63,794	event T,race refreshments,Wild 5K Run/,event benefit,children,gate,adults,R

Special Events

May Events:

• Saturday, May 5: Racine County Open House

Location: Entire CampusTime: 3:30pm-6pm

o **Event Overview**: Free Admission

o Attendance: 312

Monday, May 7: Northside Business Association Meeting

o Location: Racine Rotary West Safari Base Camp

o **Time**: 5:30pm-7:30pm

o **Event Overview**: Monthly business meeting

o Attendance: 26

Saturday, May 12: Wild 5K Walk/Rum

o Location: Entire Campus & Beach Path

o **Time**: 7am-9am

o **Event Overview**: 5K walk/run with a warmup, giraffe mascot, DJ, refreshments and race medals!

o Attendance: 82

Saturday, May 13: Mother's Day Brunch

o Location: Racine Rotary West Safari Base Camp

o **Time**: 11am-12:30pm

o **Event Overview**: Bruch to celebrate Mom's with animal ambassadors, giraffe encounter, kids

crafts, goodie bags and raffle for moms

o Attendance: 165

• Saturday, May 19: Endangered Species Day

o **Location**: Entire Campus

o **Time**: 9am-6pm

o **Event Overview**: Free admission

• Saturday, May 19: Military Appreciation

o **Location**: Entire Campus

o **Time**: 9am-6pm

o **Event Overview**: Free admission for kids

Saturday, May 19: Shorewest Day

o **Location**: Entire Campus

o **Time**: 9am-6pm

o **Event Overview**: Free Admission

Sunday, May 20: Dyisha Smith Graduation Party

o Location: Lakeview Community Center

o Time: 12pm-2pm

o **Event Overview**: Graduation Party

o Attendance: 32

• Thursday, May 24: Member Appreciation Night

o Location: Entire Campus

o **Time**: 6pm-9pm

 Event Overview: A night to celebrate our wonderful members with complimentary dinner, dessert, animal ambassadors, a new cockatoo exhibit, short coloring craft, yard games, bounce houses, DJ and keeper chats

o Attendance: 1,249

Thursday, May 31: Racine Zoo Night @ Kenosha Kingfish

Fundraising Efforts: \$504

Media:

May 2: Film Racine & Me

May 20: Fox 6 – 2 segments

Accomplished Goals:

- Attend breakfast to honor the Spring interns from Carthage
- Managing Facebook since Savannah resigned
- Established an event flier system for on campus advertising
- Updating and making consistent signage on campus
- Continually booking private parties and events
- Training staff in Watering Hole

2018 Event Schedule

Event	Date	Time
Saturday, June 2	Johnson Keland Picnic	12pm-2pm
Thursday, June 7	American Red Cross Volunteer Party	5pm-8pm
Saturday, June 9	Tea with Turs	11am-12:30pm
	Express Employment Company Picnic	11am-2pm
Wednesday, June 13	World Wine Wednesday: Discovery Center	6pm-8pm
Saturday, June 16	Lighthouse Run	7am-10am
	Zoorific Saturday: Giraffe Day	9am-6pm
Sunday, June 17	Father's Day Putt-Putt Golf	11am-2pm
Friday, June 22	WIIL ROCK 5:01 Club	5:01pm-7pm
Saturday, June 23	Zoorific Saturday: Healthy People, Animals & Planet	9am-6pm
Wednesday, June 27	Roar & Pour: Felle Pavilion/Cat Canyon	6pm-8pm
Saturday, June 30	Wine, Stein & Dine	6pm-9pm
Sunday, July 1	Kenosha 4 th Parade	TBD
Wednesday, July 4	Racine 4 th Parade	TBD
Sunday, July 8	Racine Concert Band	6pm-9pm
Wednesday, July 11	Animal Crackers: Milwaukee Jazz Orchestra	5:30pm-9:30pm
Saturday, July 14	Animals & Artisans	9am-6pm
	Bway Company Picnic – Day 1	11am-1pm
Sunday, July 15	Bway Company Picnic – Day 2	11am-1pm
	Racine Concert Band	6pm-9pm

Mon-Sat, July 16-21	Zookeeper Week	All Week
Wednesday, July 18	World Wine Wednesday: Walkabout Creek	6pm-8pm
Thursday, July 19	Cigar Dinner	5pm-10pm
Saturday, July 21	Zoorific Saturday: Zookeeper Day	9am-6pm
	Marini Manufacturing Picnic	TBD
Sunday, July 22	Racine Concert Band	6pm-9pm
Wednesday, July 25	Animal Crackers: All-Star Groves	5:30pm-9:30pm
Saturday, July 28	South Milwaukee Parade	11am-?
	Zoorific Saturday: Tiger Day	9am-6pm
Sunday, July 29	Racine Concert Band	6pm-9pm

Wednesday, August 1	Roar & Pour: Aviary	6pm-8pm
Saturday, August 4	Twin Disc Picnic	TBD
Sunday, August 5	Racine Concert Band	5:30pm-8:30pm
Wednesday, August 8	Animal Crackers: Karrin Allyson	5:30pm-9:30pm
Saturday, August 11	Zoorific Saturday: Orangutan Day	9am-6pm
	Chad lanson Wedding Ceremony	2pm-3pm
	Angie Baus Wedding Reception	4pm-11pm
Sunday, August 12	Racine Concert Band	5:30pm-8:30pm
Wednesday, August 15	World Wine Wednesday: Turs/Bears	6pm-8pm
Saturday, August 18	Zoorific Saturday: Reptile & Amphibian Day	9am-6pm
Sunday, August 19	Car, Truck and Bike Show	8am-4pm
Wednesday, August 22	Animal Crackers: Eric Darius & Gerald Veasley	5:30pm-9:30pm
Saturday, August 25	Whiskers & Whiskey	6pm-9pm
Sunday, August 26	O&H Bakery Company Picnic	TBD
Saturday, September 29	Racine County Foster Kids Day	9am-5pm
Saturday, September 8	Zoo Debut: Beastly Ball	5pm-11pm
Saturday, September 15	Great Lakes Brew Fest/Longnecks w/ Longnecks	1pm-6:30pm
Wednesday, September 19	World Roar Wine Pour Wednesday: Land of the Giants	6pm-8pm
Saturday, September 22	Zoorific Saturday: Rhino Day	9am-6pm
	Party on the Pavement	12pm-6pm
Saturday, October 6	Glow 5K Walk/Run	5pm-9pm
Saturday, October 13	Zoorific Saturday: African Penguin Day	9am-4:30pm
	Penguins & Pancakes	9am-10:30am
Saturday, October 27	Boo at the Zoo	9am-4:30pm
Saturday, November 10	Racine Holiday Parade	5:30pm-8pm
Sunday, November 11	Merry ZooMas	9am-4:30pm
	Brunch with Santa	11am-12:30pm
Saturday, November 17	Milwaukee Holiday Parade	TBD
Monday, November 26	Annual Member Meeting	7pm-8pm
Friday, November 30	Burlington Holiday Parade	5:30pm-9pm
	·	