

**Purchasing Department**

**Sam J. Aiello, C.P.M.**  
Purchasing Agent



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Honorable Mayor John Dickert and the  
Members of the Common Council  
730 Washington Avenue  
Racine, WI 53403

March 3, 2011

Ladies and Gentlemen:

Bids were taken for Official Notice #4, ONE (1) 72" SELF-LEVELING ALL-TERRAIN SLOPE MOWER in the office of the Purchasing Agent on Tuesday, March 1, 2011 at 10:00 A.M. CST. Bids were as follows:

| <u>Bidder</u>       | <u>Cost</u> | <u>Trade Unit</u> | <u>Net Bid</u> |
|---------------------|-------------|-------------------|----------------|
| RNOW                | \$32,528.10 | \$3,000.00        | \$29,528.10    |
| Serwe, Inc.         | \$34,900.00 | \$3,000.00        | \$31,900.00    |
| TK Industries, Inc. | \$51,114.00 | No Offer          | \$51,114.00    |

These bids have been reviewed with Mr. Nick Becker, Fleet Manager. The unit being bid by RNOW is a demo unit with 27.2 hours on it. Our bid specs call for equipment that is "new and unused". We find the bid submitted by RNOW to be non-responsive to our bid specifications.

It is recommended that this bid be awarded to Serwe, Inc. at their net bid price of \$31,900.00. Funds for this purchase are available in account 101.700.5770, Machinery and Equipment.

Respectfully Submitted,

Sam J. Aiello  
Purchasing Agent

Cc: Mr. Nick Becker  
Mr. Donnie Snow  
Mr. Jack Schumann  
Janice Johnson-Martin

11-6148