

# COUNTY OF RACINE



FINANCE DEPARTMENT  
KENNETH J. SCHMIDT

Racine County Courthouse  
730 Wisconsin Avenue 4<sup>th</sup> Floor  
Racine, Wisconsin 53403

Direct Phone 262-636-3700  
Toll Free 1-800-242-4202  
Ken.Schmidt@goracine.org

June 5, 2013

Good Morning -

Per the attached, please be advised that Cargill Salt was the low bidder for road salt for the 2013 - 2014 snow season and has once again been awarded the contract for the supply of road salt to Racine County and associated municipalities within the upcoming 2013 - 2014 snow season.

Respectfully,

Kenneth J. Schmidt Purchasing Coordinator, Racine County  
730 Wisconsin Avenue  
Racine, Wisconsin 53403  
Phone: (262) 636-3700  
Fax: (262) 636-3763  
E-mail: Ken.Schmidt@goracine.org

Please forward copy to:

Bill Folstrom, Superintendent  
City of Racine Public Works  
D.P.W. Maintenance Field Office  
800 Marquette Street  
Racine, WI 53403

Scott Goldschmidt, Foreman  
Town of Burlington  
Highway Department Garage  
32288 Bushnell Road  
Burlington, WI 53105

Scott Laux, Foreman  
Town of Norway  
Town of Norway Garage  
6126 Durand Avenue  
Racine, WI 53406

**Schmidt, Ken**

---

**From:** VanPinsker, June M.  
**Sent:** Tuesday, June 04, 2013 4:53 PM  
**To:** 'Tameka.Roby@cargill.com'  
**Cc:** Schmidt, Ken; Prott, David  
**Subject:** Racine County Bid #13-PW-008: Road Salt

COPY

On behalf of Racine County, I would like to formally congratulate your business on being awarded the bid for providing Racine County Public Works Department and associate neighboring municipalities with the annual supply of road salt for the year 2013 - 2014.

A copy of the purchase order will be forthcoming.

This email is sent on behalf of:

Kenneth J. Schmidt Purchasing Coordinator, Racine County  
730 Wisconsin Avenue  
Racine, Wisconsin 53403  
Phone: (262) 636-3700  
Fax: (262) 636-3763  
E-mail: Ken.Schmidt@goracine.org

Thank you.

June M. VanPinsker  
Administrative Assistant, Finance Department  
Racine County  
730 Wisconsin Avenue  
Racine, WI 53403  
tel (262) 636-3129; fax (262) 636-3763  
June.VanPinsker@goracine.org

COPY

<b>BID TABULATION ROAD SALT - 2013/14</b>	<b>Cargill Salt</b>	<b>Morton Salt</b>	<b>North American Salt</b>	<b>Central Salt</b>	<b>Detroit Salt</b>
FOB Racine County	\$60.35	\$63.36	\$64.01	No Bid	No Bid
Truckload size	25 tons	20 tons	25 tons		
Stockpile Location	Milwaukee	Milwaukee	Milwaukee		
<u>Delivery</u>					
Minimum Order	25 tons	20 tons	25 tons		
Timing	3-5 business days	1-5 days ARO	3-7 days ARO		
Tonage available per shipping point	69,000	150,000	500,000		
Daily trucking capacity available	1,000 tons/day	4,000 tons/day	10,000 tons/day		
<u>Product</u>					
<u>Data Specifications</u>					
Chemical Analysis Compliant?	yes	yes	yes		
Composition Minimum Compliant?	yes	yes	yes		
Sieve Analysis Compliant ?	yes	yes	yes		
<u>Contract Terms</u>					
Discount	0	0	0		
Days	0	0	0		
Net	30 days	30 days	30 days		