

**From:** Prott, David [mailto:David.Prott@goRacine.org]

**Sent:** Friday, May 29, 2015 1:43 PM

**To:** Mark Benish; scottlaux@wi.rr.com; djensen@burlington-wi.gov; hwydept@townofburlington.com; blaine.pfeffer@caledoniawi.com; Mark Osmundsen; Folstrom, Bill; Jeff Dolezal; Engel, Lillian D - DHS; Town of Raymond; Anders, Bob

15-00512

**Cc:** Thomas.Christensen@caledoniawi.com; Schmidt, Ken; Anderson, Julie; Kirschling, Michael J.; Kortendick, Todd A.; Green, Pete; Zimmer, Gwen; Meyer, Lisa A.

**Subject:** 2015/2016 Salt Costs

**Importance:** High

<<Specifications - PW Salt 2015.pdf>> <<20150529081751030.pdf>>

Good Afternoon,

I attached the 2015/2016 salt spec and bid tabulations for road salt. Cargill will be awarded the bid at **\$61.15 per/ton** for the winter season of 2015/2016.

**Note:** The price did **DECREASE** by **\$8.05 per/ton** from last year. (GREAT NEWS!)

Price Tabulations for 2015/2016: (Directly Shipped To Your Location From Vendor)

**1) Cargill \$61.15 per/ton (Bid Award)**

2) Morton: \$63.92 per/ton

3) North American (New Ownership now a Compass Minerals Company): \$72.59 per/ton

4) Detroit NO BID.

When your organization is ready for a salt shipment **Tameka Roby** is the direct contact for the ordering of salt. Once you have ordered, **Tameka** will give to you a confirmation number along with a approximate date for shipment. The trucking carrier **should** always call your organizations contact person to set up specific shipping arrangements. Be sure **Tameka** understands you want a phone call from the carrier **before** the salt is shipped.

Please contact **Tameka** at: (Phone: 1-800-600-7258) or (Fax: 1-800-467-3409)

For all **new organizations** that were added to this contract this year please contact **Tameka** to set up a vendor number and to make payment arrangements for the billing of your individual purchases of road salt.

Please contact **Tameka** early to set up your vendor number so when you call for salt the first time everything will be ready to go. The information you will need to set up the vendor number is your billing information, shipping location address, **your** timeframe to accept salt shipments and contact numbers the carrier companies will need for delivery.

Once you receive your vendor number keep the number handy because, every time you order salt your vendor number will be required.

It would be advisable for **All** organizations to call **Tameka** and verify your billing, shipping address, shipping timeframes and contact information is correct.

If you have any questions or concerns please advise. Office: (262-886-8441) or Cell: (262-995-4867) or **Email: David.Prott@GoRacine.org**

Have a great summer!

**David A. Prott**  
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