



**CITY OF RACINE  
DEPARTMENT OF PUBLIC WORKS  
EQUIPMENT MAINTENANCE DIVISION**

---

---

---

**MEMO**

TO: Sam Aiello

CC: Tom Eeg

FROM: Nick Becker  
DPW Equipment Maintenance Division

RE: Official Notice #7 Recommendation

DATE: June 1, 2011

Two Bidder's Proposals received for Official Notice # 7 for one Tar Melter Applicator. The bid results are as follows:

Sherwin Industries  
Model offered: Crafcoc, Supershot 125  
Price: \$43,618.61  
Trade: \$10,000.00  
Net bid: \$33,618.61

Cimline  
Model offered: Cimline, Matrix 1500  
Price: \$29,127.00  
Trade: \$8,995  
Net bid: \$20,132.00

The product offered by Cimline did not comply with several critical specifications. A machine was delivered here for our crew to use for several days. During the demo, we discovered several ergonomic and safety issues with this machine. I spoke to several communities that use this Cimline machine and they express reliability and servicing concerns.

The Crafcoc machine did comply with all of the written specification. Sherwin Industries provided us with a machine to demo as well. No problems were found with the Crafcoc during the demo. However, when contacting other communities for references, I discovered that the City of Fort Atkinson received a bid for the same machine that was considerably less.

Therefore, I feel it is in the best interest of the City of Racine to reject all bids and rebid at a later date. Should you have any questions or concerns with this recommendation please feel free to contact me.