



City of Racine, Wisconsin
Agenda Briefing Memorandum

AGENDA DATE:

March 3, 2026 – Common Council - Committee Assignment
Week of March 10, 2026 – Committee consideration
March 17, 2026 – Common Council consideration

PREPARED BY: Kelly Reed, Manager, Neighborhood Enhancement Division
REVIEWED BY: Jeff Hintz, CNU-A, Assistant Director of City Development

SUBJECT: Communication sponsored by Mayor Mason on behalf of the Manger, Neighborhood Enhancement Division and Asst. Director of City Development, requesting permission to execute a contract with Aetna Moving and Storage for municipal solid waste services.

Background: Aetna Moving and Storage hauls away debris and bulky waste that is left behind and not disposed of by property owners after notification and opportunity to do so. Neighborhood Enhancement Division staff notify Aetna of items to be picked up once the notification to owners and the subsequent deadline to do so, has lapsed; at that point Aetna collects the items and removes them from the property.

Request for Contract Extension and Terms Staff requests Common Council approval to enter into a new six (6) year contract with Aetna Moving and Storage, with an optional one (1) year extension. This agreement utilizes the City of Milwaukee's competitively solicited Bid #21537. A key benefit of this proposal is that Aetna has agreed to keep the rates the same as previous years, providing the City with significant cost savings and budget predictability through 2032. The fees are based on weight/bulk of items and trips for service, the City is invoiced for what is actually collected and the service trip.

Vendor Evaluation and Reliability Aetna Moving and Storage has established a reputation for professionalism and reliability in their service delivery. By continuing our partnership with Aetna, the City avoids the "learning curve" and potential service disruptions associated with transitioning to a new, unproven vendor. Staff has found Aetna to be a trustworthy partner committed to maintaining the cleanliness and safety of our community.

Procurement Justification This agreement formalizes our ongoing service needs under highly favorable terms. By piggybacking on the Milwaukee bid, we confirm that these rates are market-competitive, while the long-term rate lock protects the City against the rising costs of fuel and labor typically seen in the solid waste industry.

STAFF RECOMMENDED ACTION: That the City of Racine Common Council authorizes the Manger of Neighborhood Enhancement, the Asst. Director of City Development, City Administrator, City Clerk, City Attorney or their designees, to execute a six (6) year contract with Aetna Moving and Storage for municipal solid waste services, with one (1) optional one-year extension.

FISCAL NOTE & BUDGETARY IMPACT: There is no required budget amendment; the requested funds are allocated within the current FY2026 budget in account 22560-52200.

Due to fluctuations in the need for this service, estimated annual cost is projected at \$250,000.00