Month	2019	2020	2021	2022	2023	2024			
January	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00	\$1,875.00	\$0.00			
February	\$4,445.00	\$1,475.00	\$1,360.00	\$0.00	\$4,880.00	\$0.00			
March	\$0.00	\$315.00	\$12,735.00	\$0.00	\$1,635.00	\$8,550.00			
April	\$4,320.00	\$7,895.00	\$4,340.00	\$4,730.00	\$4,095.00	\$4,040.00			
May	\$2,110.00	\$1,295.00	\$4,030.00	\$8,225.00	\$0.00	\$2,155.00			
June	\$2,135.00	\$1,080.00	\$7,899.00	\$1,705.00	\$400.00	\$16,155.00			
July	\$0.00	\$6,465.00	\$0.00	\$4,570.00	\$400.00	\$0.00			
August	\$4,655.00	\$0.00	\$0.00	\$0.00	\$5,865.00	\$6,540.00			
September	\$4,445.00	\$3,755.00	\$2,547.00	\$3,435.00	\$11,770.00	\$11,535.00			
October	\$4,635.00	\$1,290.00	\$1,062.00	\$7,635.00	\$10,400.00	\$5,520.00			
November	\$1,535.00	\$2,065.00	\$1,090.00	\$14,205.00	\$4,485.00	\$0.00			
December	\$2,555.00	\$3,120.00	\$0.00	\$7,290.00	\$0.00	\$0.00			
Grand Total:	\$31,970.00	\$30,710.00	\$41,608.00	\$55,730.00	\$45,805.00	\$54,495.00			
Through October	\$27,880.00	\$25,525.00	\$40,518.00	\$34,235.00	\$41,320.00	\$54,495.00			

Graceland Cemetery Crypt/Niche Sales Yearly Comparison

Mound Cemetery Crypt/Niche Sales Yearly Comparison

Month	2019	2020	2021	2022	2023	2024			
January	\$0.00	\$0.00	\$0.00	\$0.00	\$2,565.00	\$8,335.00			
February	\$0.00	\$0.00	\$0.00	\$11,850.00	\$0.00	\$0.00			
March	\$0.00	\$5,195.00	\$0.00	\$20,475.00	\$400.00	\$14,035.00			
April	\$7,710.00	\$950.00	\$0.00	\$5,170.00	\$0.00	\$4,380.00			
May	\$2,805.00	\$0.00	\$0.00	\$6,735.00	\$3,550.00	\$6,540.00			
June	\$0.00	\$0.00	\$1,090.00	\$9,070.00	\$0.00	\$5,615.00			
July	\$0.00	\$0.00	\$8,655.00	\$10,690.00	\$12,880.00	\$3,580.00			
August	\$3,785.00	\$0.00	\$7,112.00	\$5,170.00	\$400.00	\$0.00			
September	\$4,165.00	\$2,015.00	\$14,835.00	\$2,155.00	\$0.00	\$5,150.00			
October	\$4,225.00	\$0.00	\$8,255.00	\$0.00	\$435.00	\$3,940.00			
November	\$1,635.00	\$0.00	\$3,685.00	\$5,900.00	\$3,695.00	\$0.00			
December	\$10,550.00	\$2,555.00	\$2,725.00	\$0.00	\$0.00	\$0.00			
Grand Total:	\$34,875.00	\$10,715.00	\$46,357.00	\$77,215.00	\$23,925.00	\$51,575.00			
Through October	\$22,690.00	\$8,160.00	\$39,947.00	\$71,315.00	\$20,230.00	\$51,575.00			

Graceland/Mound Cemetery Crypt/Niche Sales Combined

Yearly Comparison

		rearry	Companyo	•		
Month	2019	2020	2021	2022	2023	2024
January	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00	\$4,440.00	\$8,335.00
February	\$4,445.00	\$1,475.00	\$1,360.00	\$11,850.00	\$4,880.00	\$0.00
March	\$0.00	\$5,510.00	\$12,735.00	\$20,475.00	\$2,035.00	\$22,585.00
April	\$12,030.00	\$8,845.00	\$4,340.00	\$9,900.00	\$4,095.00	\$8,420.00
May	\$4,915.00	\$1,295.00	\$4,030.00	\$14,960.00	\$3,550.00	\$8,695.00
June	\$2,135.00	\$1,080.00	\$8,989.00	\$10,775.00	\$400.00	\$21,770.00
July	\$0.00	\$6,465.00	\$8,655.00	\$15,260.00	\$13,280.00	\$3,580.00
August	\$8,440.00	\$0.00	\$7,112.00	\$5,170.00	\$6,265.00	\$6,540.00
September	\$8,610.00	\$5,770.00	\$17,382.00	\$5,590.00	\$11,770.00	\$16,685.00
October	\$8,860.00	\$1,290.00	\$9,317.00	\$7,635.00	\$10,835.00	\$9,460.00
November	\$3,170.00	\$2,065.00	\$4,775.00	\$20,105.00	\$8,180.00	\$0.00
December	\$13,105.00	\$5,675.00	\$2,725.00	\$7,290.00	\$0.00	\$0.00
Grand Total:	\$66,845.00	\$41,425.00	\$87,965.00	\$132,945.00	\$69,730.00	\$106,070.00
Through October	\$50,570.00	\$33,685.00	\$80,465.00	\$105,550.00	\$61,550.00	\$106,070.00

Graceland Cemetery Sales Yearly Comparison								
Month	2019	2020	2021	2022	2023	2024		
January	\$23,405.00	\$24,880.00	\$26,076.00	\$35,990.00	\$20,870.00	\$16,925.00		
February	\$10,435.00	\$16,035.00	\$20,689.00	\$26,510.00	\$11,925.00	\$20,605.00		
March	\$24,065.00	\$24,425.00	\$39,749.00	\$28,580.00	\$19,305.00	\$32,540.00		
April	\$21,530.00	\$22,300.00	\$32,489.00	\$16,710.00	\$25,025.00	\$36,265.00		
May	\$17,630.00	\$38,125.00	\$28,529.00	\$28,610.00	\$28,365.00	\$31,690.00		
June	\$23,735.00	\$34,210.00	\$40,045.00	\$26,615.00	\$26,455.00	\$22,575.00		
July	\$23,355.00	\$31,125.00	\$26,066.00	\$31,405.00	\$16,285.00	\$28,335.00		
August	\$17,095.00	\$30,955.00	\$13,970.00	\$31,345.00	\$35,010.00	\$23,660.00		
September	\$19,920.00	\$22,230.00	\$32,753.00	\$35,845.00	\$24,890.00	\$31,150.00		
October	\$21,045.00	\$35,080.00	\$34,056.00	\$10,620.00	\$23,375.00	\$28,900.00		
November	\$26,850.00	\$52,235.00	\$41,293.00	\$30,985.00	\$31,200.00	\$0.00		
December	\$28,560.00	\$42,965.00	\$42,965.00	\$24,630.00	\$24,165.00	\$0.00		
Grand Total:	\$257,625.00	\$374,565.00	\$378,680.00	\$327,845.00	\$286,870.00	\$272,645.00		
Through October	\$202,215.00	\$279,365.00	\$294,422.00	\$272,230.00	\$231,505.00	\$272,645.00		

Mound Cemetery Sales

rearly Comparison									
Month	2019	2020	2021	2022	2023	2024			
January	\$2,010.00	\$4,140.00	\$1,255.00	\$4,990.00	\$3,060.00	\$1,870.00			
February	\$0.00	\$1,825.00	\$3,814.00	\$3,895.00	\$2,805.00	\$2,040.00			
March	\$306.04	\$4,815.00	\$4,685.00	\$4,275.00	\$0.00	\$1,075.00			
April	\$3,528.96	\$3,815.00	\$2,957.00	\$1,525.00	\$2,455.00	\$985.00			
May	\$0.00	\$11,655.00	\$8,362.00	\$1,995.00	\$2,625.00	\$7,665.00			
June	\$3,295.00	\$5,645.00	\$4,707.00	\$4,315.00	\$1,275.00	\$8,265.00			
July	\$2,280.00	\$1,075.00	\$7,555.00	\$1,820.00	\$2,665.00	\$2,040.00			
August	\$7,520.00	\$7,525.00	\$7,034.00	\$3,595.00	\$1,100.00	\$0.00			
September	\$4,520.00	\$1,535.00	\$3,753.00	\$5,140.00	\$3,855.00	\$4,630.00			
October	\$8,330.00	\$2,450.00	\$6,217.00	\$2,875.00	\$4,490.00	\$310.00			
November	\$1,590.00	\$7,420.00	\$2,387.00	\$6,040.00	\$3,085.00	\$0.00			
December	\$8,770.00	\$9,120.00	\$6,074.00	\$810.00	\$2,710.00	\$0.00			
Grand Total:	\$42,150.00	\$61,020.00	\$58,800.00	\$41,275.00	\$30,125.00	\$28,880.00			
Through October	\$31,790.00	\$44,480.00	\$50,339.00	\$34,425.00	\$24,330.00	\$28,880.00			

Graceland & Mound Cemetery Total Combined Sales Yearly Comparison

Yearly Comparison									
Month	2019	2020	2021	2022	2023	2024			
January	\$25,415.00	\$29,020.00	\$27,331.00	\$40,980.00	\$23,930.00	\$18,795.00			
February	\$10,435.00	\$17,860.00	\$24,503.00	\$30,405.00	\$14,730.00	\$22,645.00			
March	\$24,371.04	\$29,240.00	\$44,434.00	\$32,855.00	\$19,305.00	\$33,615.00			
April	\$25,058.96	\$26,115.00	\$35,446.00	\$18,235.00	\$27,480.00	\$37,250.00			
May	\$17,630.00	\$49,780.00	\$36,891.00	\$30,605.00	\$30,990.00	\$39,355.00			
June	\$27,030.00	\$39,855.00	\$44,752.00	\$30,930.00	\$27,730.00	\$30,840.00			
July	\$25,635.00	\$32,200.00	\$33,621.00	\$33,225.00	\$18,950.00	\$30,375.00			
August	\$24,615.00	\$38,480.00	\$21,004.00	\$34,940.00	\$36,110.00	\$23,660.00			
September	\$24,440.00	\$23,765.00	\$36,506.00	\$40,985.00	\$28,745.00	\$35,780.00			
October	\$29,375.00	\$37,530.00	\$40,273.00	\$13,495.00	\$27,865.00	\$29,210.00			
November	\$28,440.00	\$59,655.00	\$43,680.00	\$37,025.00	\$34,285.00	\$0.00			
December	\$37,330.00	\$52,085.00	\$49,039.00	\$25,440.00	\$26,875.00	\$0.00			
Grand Total:	\$299.775.00	\$435,585.00	\$437,480.00	\$369,120.00	\$316,995.00	\$301,525.00			

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Through October	\$234,005.00	\$323,845.00	\$344,761.00	\$306,655.00	\$255,835.00	\$301,525.00