

Director's Report
Meeting Date: March 9, 2022
Board of Parks, Recreation & Cultural Services
Play. Every Day.

The mission of the Department of Parks and Recreation is to preserve our parks and open spaces and provide essential recreational programs and cultural services in a safe, professional and friendly manner.

Director

- Lakeshore Improvement Update
 - Grant Opportunities
 - Zoo Pathway Project Update
- Root River Parks Update
- PRCS Project Update

Cemetery

- Road Repairs
- Spring Plantings
- Mausoleum Interest
- Repairs to Johnson Mausolems

Parks

- Snow plow check equipment every Friday
- Widen snow plow routes and remove snow where needed
- Lockwood Park sledding hill, check for litter daily
- WP Bowl, Reservoir Park, North Beach, Franklin, Humble, Hantschel sledding hills check for litter weekly
- Clear fence lines in all Parks
- Remove brush and weed trees in all Parks
- Check snow plow markers and snow fence weekly
- Litter pick all Parks and Medians daily
- Order Round-up, 2-4-D, Grass Seed, Fertilizer
- Pass out vacation sheets in the first week

Forestry Division

- Finishing up 2021's 'Zone 3 Cycle Pruning'
 - 113 additional trees were pruned.
- Crews continued 'Zone 1 Structural Pruning'
 - 353 additional trees were pruned.
- 2022's 'Zone 4 Cycle Pruning'
 - Focus on structural pruning of small trees.
 - 273 trees were pruned
- Wisconsin Arborist Association annual winter conference.
 - The Forester & 3 arborists attended in-person
 - The Forester presented at the conference,
 - Discussion on bare root trees & gravel beds.
- Graceland Cemetery-Pruning
 - Contractor pruned 333 trees
 - Will continue in March

Recreation

Superintendent

- Racine Unified Collaboration
 - PRCS running/supervising Summer Playground Program
 - 8 RUSD schools this summer
 - RUSD funding the program
- North Beach
 - Lifeguard Recruitment
 - Low number of candidates
 - Lifeguard shortages in surrounding communities
- Capacity Limits & Mask Mandate lifted as of 3/1
 - Extending recreation times & activities at Community Centers
 - Funding by CDBG recommended by Mayor Mason
- "Free Bikes for Kidz"-Madison Program
 - Applied for 100 new/used bikes for kids at community centers
 - Program Director liked PRCS idea-recipients are usually from Madison area
- Basketball Standards being updated week of 3/1
 - Chavez & Tyler Domer

- New system including wall switch to lower and raise rims
- Contractor-Precision Sports
- CPR/AED Re-Certification Trainings-Spring
 - Racine Fire Department to facilitate
 - Community Center Staff

Adult Sports

- Volleyball leagues are winding down
- Basketball league ended & City Tournament began
- Pickle ball league continues
- Spring/summer softball registration is open
- Sand Volleyball registration is open
- Recruiting Umpires

Beach Guarding

- Closed for the season

Community Centers

Bryant

- Feed America-mobile food program
 - 175 families were provided food
- Juneteenth Committee-6/18
 - Planning full week of activities

Cesar Chavez

- PRCS Youth Basketball Practices & Games
 - Season Ended
 - League Championship 2/12
- Vaccination Pop up Clinic (Covid-19)
 - Health Care Network- 1/8
- Warming Center for Community
 - Due to cold weather
- PRCS Adult Basketball League
 - Thursday evenings
- Extended recreation hours & programs

- Youth & Young Adults
- Jerstad Middle School-Fridays
 - RUSD Staff brings a group of students for gym time
 - Students are rewarded for meeting their weekly goals at school
- Racine Unified Collaboration-Meeting
 - Youth sports & after school activities
 - Skills & Drills
 - Close to launching program
 - Teen Outreach-Pilot Program
 - Working with Extended Learning Office
 - Community listening session
 - Summer School
- Public Traffic Construction Projects
 - Listening sessions

Youth Activities

- Registration
 - Started 2/28
 - Playgrounds, Youth T-Ball, Coach Pitch, Sand Volleyball
- E-Gaming coming soon
 - Cesar Chavez Community Center & Dr. John Bryant Community Center
 - Partnership with getoffthestreets.org
- Annual Free Throw Contest-3/5
 - Chavez
- Traditional Playground Program
 - Extended to RUSD Summer School Sites
 - Prep work
- Open Recreation at all community centers
 - After school hours

Humble Park

- Playground Registration
 - Started 2/28

King Center

- Snow Sharks ski & snowboard club
 - 50 memberships-Full capacity
 - Worked through rescheduling due to weather
 - Completed 19th season on 2/28
 - Looking forward to 20th season

- Youth Hoops program
 - Championship 2/12
 - Covid compliance was our focus-proud of our efforts
 - Special thanks to COP officers who helped to create an enjoyable experience
- United Way Partnership/Julian Thomas
 - Offer structured early release programming
 - Start 3/9
- RYOCF Partnership
 - Laundered coats from coat drive
 - Distribution before end of March
- Zumba
 - Working on bringing it back on Saturdays
 - 10 participants-practice social distancing
- Soccer & AAU Basketball Practices
 - 2/14-4/15
- Other programs
 - Egg Hunt, Beaches, Hot Summer Nights

Tyler – Domer

- Playground registration to start in February
- Youth hoops
 - Season Ended

Public Events in Our Facilities (02-01-2022 to 02-28-2022)

Date	Event	Location	Time
• NONE			

Adopt-A-Park Program

Adopted locations	Adoptee	Aldersperson
1. West Park	Mary McIlvaine	Jeff Coe
2. Franklin Park	Mary McIlvaine	Jeff Coe
3. Carre-Hogle Park	Racine Firefighters 321	Mollie Jones
4. DeKoven Woods Park	SKIRT	Mollie Jones
5. Samuel Myers Park	Ruby Ave Rangers	Mollie Jones
6. Grand Park	Elaine Kinch	Mollie Jones
7. Colonial Park	Melissa Warner	Jeffrey Peterson
8. Lincoln Park	Dan Gomez	Jeffrey Peterson
9. Matson Park	Jorgenson's General Contracting I, Inc.	Maurice Horton
10. Harvey Park	The Main Project	Trevor Jung

11. Solbraa Park	Racine Area Pickleball Club	Natalia Taft
12. Carlson Park	Ruby Ave Rangers	Melissa Lemke
13. Pierce Woods Park	The Rouse's Family	CJ Rouse
14. Island Park	Root River Council, RUGN, David Hecht	Marcus West

NON Adopted locations	Aldersperson
1. Pershing Park	Jeff Coe
2. Dr. Hamilton Park	Mollie Jones
3. Clayton Park	John Tate II
4. Erksine Park	John Tate II
5. Riverside Park	John Tate II
6. Hagerer Park	Edwin Santiago
7. Lakeview Park	Melissa Kaprelian
8. Brose Park	Jeffrey Peterson
9. Robert Heck Park	Maurice Horton
10. Barbee Park	Marcus West
11. Marino Park	Marcus West
12. Randolph Park	Marcus West
13. Case-Harmon Park	Sam Peete
14. Greencrest Park	Sam Peete
15. Humble Park	CJ Rouse
16. Lockwood Park	Henry Perez
17. N. Owen Davies Park	Natalia Taft
18. Hantschel Park	Jason Meekma

Marketing

- We have 12 customers supporting PRCS through AmazonSmile.
- Monthly newsletter sent.
- Continuing to redesign the annual program book.
- Continuing website updates.
- Constant Contact Feedback:
 - Total emails sent: 2582
 - Opens by device
 - Mobile: 7.4%
 - Desktop: 92.6%
 - Open rate: 37% (939)
 - Click through rate: 1% (26)
 - Bounce rate: 1.6% (42)
 - Unsubscribe rate: .1% (2)

Community Partnerships Created

- Honda has changed owners. Will need to see if still interested in sponsoring events.

Social Media

Facebook PRCS Page – Feb 1 – February 28 – changed their analytical data

- Page Reach (# of people who had any posts from our page on their screen) 4,487
- New Followers 89
- Page Followers 6,453

Facebook North Beach Page – February 1 – February 28 – changed their analytical data

- Page Reach (# of people who had any posts from our page on their screen) 33
- Page Likes 3,915
- New Followers 69

Instagram January 30 – February 28

- 254 posts to date
- Profile Visits (# of times our profile has been viewed): 5
- Reach (# of unique accounts that have seen our posts): 150
- # of Followers: 883
 - Racine: 49.4%
 - Caledonia: 12%
 - Kenosha: 5.7
 - Milwaukee: 3.5%
 - Sturtevant: 2.6%
- Age Range of Followers:
 - 13-17: .1%
 - 18-24: 4.6%
 - 25-34: 18.8%
 - 35-44: 34.4%
 - 45-54: 26.3%
 - 55-64: 11.3%
 - 65+: 4%
- Gender of Followers:
 - Women: 69.9%
 - Men: 30.1%

Google Business Profile – 3 have been claimed so far.

When claimed, events and photos can be added to their Google profile. Data provides information on how visitors find us.

Google provides monthly performance reports for our businesses. Performance reports are results from direct searches online through Google. The information is below.

- PRCS – the PRCS office at 800 Center St.
 - Phone calls: 36
 - Directions: 21

- Website visits: 121
- Profile views: 1,003
 - Google search: 59% mobile 34% desktop
 - Google maps: 5% mobile 2% desktop
- Searches:
 - Top 3 Search Terms:
- Martin Luther King Jr. Community Center
 - Phone calls: 27
 - Directions: 63
 - Website visits: 16
 - Profile views: 995
 - Google search: 51% mobile 39% desktop
 - Google maps: 7% mobile 3% desktop
 - Searches:
 - Top 3 Search Terms: king center, king center racine, martin luther king center
- Dr. John Bryant Community Center
 - Phone calls: 100
 - Directions: 77
 - Website visits: 61
 - Profile views: 912
 - Google search: 61% mobile 24% desktop
 - Google maps: 10% mobile 4% desktop

REVENUE						
	2018	2019	2020	2021	2022 YTD	
Comm. Cntr. Rentals	\$9,002.78	\$6,838.05	\$2,201.98	\$1,620.58	\$1,476.24	
Park Rentals	\$32,448.28	\$33,353.74	\$1,880.30	\$33,223.21	\$669.06	
Park Rental - Forestry	-	\$76,951.50	\$75,825.13	\$78,200.00	\$0.00	
Miscellaneous Fees	\$70.00	\$175.00	\$0.00	\$50.00	\$0.00	
Youth Activities	\$50,513.79	\$50,587.96	\$15,033.80	\$46,117.39	\$0.00	
Adult Activities	\$152,200.72	\$140,940.02	-\$354.43	\$93,068.68	\$53,154.60	
Sport Fac Rentals	\$11,757.35	\$12,513.93	\$2,932.36	\$16,000.02	\$0.00	
Boat Launch Revenue	\$36,898.69	\$32,978.94	\$44,587.85	\$77,006.68	\$147.62	
Contract Concessions	\$11,000.00	\$16,723.96	\$0.00	\$21,978.91	\$0.00	
TOTAL	\$303,891.61	\$371,063.10	\$142,106.99	\$367,265.47	\$55,447.52	
GRANTS						
Grant/Recipient	2018	2019	2020	2021	2022 YTD	
RUSD/Youth Arts Programs	-	\$5,999.80	\$0.00	\$0.00	\$0.00	
ANNUAL TOTAL	\$146,850.89	\$5,999.80	\$0.00	\$0.00	\$0.00	
DONATIONS						
Recipient	2018	2019	2020	2021	2022 YTD	
Bowling Fundraiser	-	\$6,062.00	\$6,120.00	\$0.00	\$0.00	
Community Centers	-	\$6,907.73	\$920.20	\$4,528.90		
Misc Donations	-	\$15,600.00	\$39,887.00	\$0.00	\$0.00	
Mound Cemetery	-	\$300.00	\$500.00	\$0.00	\$0.00	
Memorial Donations	-	\$2,877.00	\$197.00	\$0.00	\$445.00	
Main Gallery	-	\$7,445.65	\$0.00	\$0.00	\$0.00	
Youth Programming	-	\$2,711.50	\$8,337.00	\$500.00		
ANNUAL TOTAL	\$60,051.29	\$41,903.88	\$55,961.20	\$5,028.90	\$445.00	

ATTENDANCE				
BEACH ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
June	23,245	29,615		32,390
July	79,393	91,085		56,240
August/September	46,635	65,125		41,060
TOTAL	149,273	185,825	129,690	-
BRYANT CENTER ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Seniors	6,348	1,635		2339 634
Youth	11,510	1,147		2565 6564
Adult	2,470	765		2055 597
Misc	3,954	-		100 125
TOTAL	24,282	3,547	7059	7920
CHAVEZ CENTER ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Seniors	12,071	-		4,219 1,727
Youth	27,816	-		14,836 2338
Adult	9,797	-		5,402 1432
Misc	4,915	-		580 0
TOTAL	54,599	-	25,037	5,497
HUMBLE CENTER ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Seniors	6,360	455		880 207
Youth	23,317	1,914		8721 3110
Adult	3,107	230		777 59
Misc	940	-		170 0
TOTAL	33,724	2,599	10,548	3,376
KING CENTER ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Seniors	9,948	732		717 487
Youth	17,256	2,585		3521 1063
Adult	7,882	1,103		3029 679
Misc	3,131	2,117		2891 509
TOTAL	38,217	6,537	10158	2738
TDCC CENTER ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Seniors	3,842	436		428 468
Youth	13,222	2,735		5856 2213
Adult	8,144	726		2140 641
Misc	269	-		58 28
TOTAL	25,477	3,897	8482	3350
PROGRAM ATTENDANCE				
	2019	2020	2021 YTD	2022 YTD
Traditional Playgrounds	11391	19659		16951
Movies in the Park	420	150		280
Youth Fishing Days	45			
Lake FX Games	30			350
Kingfish Games	30			
Monument Mash	350			350
Fall-in Playgrounds		4267		
Dia De Los Muertos	100			10
Snow Sharks				265
Youth Hoops				7500
TOTAL	12366	24076	25706	0

ENROLLMENT**ADULT TEAM ENROLLMENT**

	2019	2020	2021	2022
Summer Softball	138	-	97	97
Sand Volleyball	23	-	18	18
Kickball	16	-	4	4
Fall Softball	19	-	8	8
Volleyball 2021-2022	50	-	22	22
Basketball 2021-2022	7	-	7	7
Pickleball 2021-2022	6	-	-	7

ADULT INDIVIDUAL ENROLLMENT

	2019	2020	2021	2022
Start/Restart Tennis	-	-	-	-
Summer Softball	1,753	-	1,274	
Sand Volleyball	150	-	111	
Kickball	179	-	200	
Fall Softball	183	-	295	
Volleyball 2021-2022	326	-	104	104
Basketball 2021-2022	69	-	68	68
Pickleball 2021-2022	12	-	-	13

YOUTH INDIVIDUAL ENROLLMENT

	2019	2020	2021	2022
Youth Hoops 2021-2022	582	-	537	537
Youth Basketball Camp	17	-	80	
Spring Break BB Camp	12	-	-	
Fast Break BB Camp	-	-	-	
Kiddie Korner PG	77	47	60	
Future PG	105	64	105	
Play It Again PG	78	35	64	
BIGS PG	89	60	68	
Softball 4-11	138	16	26	
Softball 12-14	43	7	-	
Sand VB	46	-	45	
PRCS Track and Field	161	-	-	
Snow Shark Ski & Board 2021-2022	42	37	51	51

Graceland Cemetery Crypt/Niche Sales
Yearly Comparison

Month	2017	2018	2019	2020	2021	2022
January	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00
February	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$0.00
March	\$2,920.00	\$2,100.00	\$0.00	\$315.00	\$12,735.00	\$0.00
April	\$6,685.00	\$7,985.00	\$4,320.00	\$7,895.00	\$4,340.00	\$0.00
May	\$1,755.00	\$2,200.00	\$2,110.00	\$1,295.00	\$4,030.00	\$0.00
June	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$7,899.00	\$0.00
July	\$0.00	\$1,400.00	\$0.00	\$6,465.00	\$0.00	\$0.00
August	\$0.00	\$2,960.00	\$4,655.00	\$0.00	\$0.00	\$0.00
September	\$10,970.00	\$1,340.00	\$4,445.00	\$3,755.00	\$2,547.00	\$0.00
October	\$2,890.00	\$0.00	\$4,635.00	\$1,290.00	\$1,062.00	\$0.00
November	\$2,530.00	\$5,600.00	\$1,535.00	\$2,065.00	\$1,090.00	\$0.00
December	\$5,590.00	\$2,640.00	\$2,555.00	\$3,120.00	\$0.00	\$0.00
Grand Total:	\$43,200.00	\$54,045.00	\$31,970.00	\$30,710.00	\$41,608.00	\$3,935.00
Through February	\$7,260.00	\$24,020.00	\$5,580.00	\$3,430.00	\$7,905.00	\$3,935.00

Mound Cemetery Crypt/Niche Sales
Yearly Comparison

Month	2017	2018	2019	2020	2021	2022
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00
March	\$1,800.00	\$0.00	\$0.00	\$5,195.00	\$0.00	\$0.00
April	\$0.00	\$0.00	\$7,710.00	\$950.00	\$0.00	\$0.00
May	\$0.00	\$0.00	\$2,805.00	\$0.00	\$0.00	\$0.00
June	\$0.00	\$0.00	\$0.00	\$0.00	\$1,090.00	\$0.00
July	\$1,230.00	\$600.00	\$0.00	\$0.00	\$8,655.00	\$0.00
August	\$0.00	\$0.00	\$3,785.00	\$0.00	\$7,112.00	\$0.00
September	\$9,260.00	\$0.00	\$4,165.00	\$2,015.00	\$14,835.00	\$0.00
October	\$0.00	\$0.00	\$4,225.00	\$0.00	\$8,255.00	\$0.00
November	\$0.00	\$0.00	\$1,635.00	\$0.00	\$3,685.00	\$0.00
December	\$0.00	\$0.00	\$10,550.00	\$2,555.00	\$2,725.00	\$0.00
Grand Total:	\$12,290.00	\$600.00	\$34,875.00	\$10,715.00	\$46,357.00	\$11,850.00
Through February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00

Graceland/Mound Cemetery Crypt/Niche Sales Combined
Yearly Comparison

Month	2017	2018	2019	2020	2021	2022
January	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00
February	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$11,850.00
March	\$4,720.00	\$2,100.00	\$0.00	\$5,510.00	\$12,735.00	\$0.00
April	\$6,685.00	\$7,985.00	\$12,030.00	\$8,845.00	\$4,340.00	\$0.00
May	\$1,755.00	\$2,200.00	\$4,915.00	\$1,295.00	\$4,030.00	\$0.00
June	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$8,989.00	\$0.00
July	\$1,230.00	\$2,000.00	\$0.00	\$6,465.00	\$8,655.00	\$0.00
August	\$0.00	\$2,960.00	\$8,440.00	\$0.00	\$7,112.00	\$0.00
September	\$20,230.00	\$1,340.00	\$8,610.00	\$5,770.00	\$17,382.00	\$0.00
October	\$2,890.00	\$0.00	\$8,860.00	\$1,290.00	\$9,317.00	\$0.00
November	\$2,530.00	\$5,600.00	\$3,170.00	\$2,065.00	\$4,775.00	\$0.00
December	\$5,590.00	\$2,640.00	\$13,105.00	\$5,675.00	\$2,725.00	\$0.00
Grand Total:	\$55,490.00	\$54,645.00	\$66,845.00	\$41,425.00	\$87,965.00	\$15,785.00
Through February	\$7,260.00	\$24,020.00	\$5,580.00	\$3,430.00	\$7,905.00	\$15,785.00

**Graceland Cemetery Sales
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$17,531.00	\$23,872.00	\$23,405.00	\$24,880.00	\$26,076.00	\$35,990.00
February	\$20,222.00	\$20,440.00	\$10,435.00	\$16,035.00	\$20,689.00	\$26,510.00
March	\$30,602.00	\$37,879.01	\$24,065.00	\$24,425.00	\$39,749.00	\$0.00
April	\$19,062.00	\$17,713.00	\$21,530.00	\$22,300.00	\$32,489.00	\$0.00
May	\$26,880.00	\$31,431.00	\$17,630.00	\$38,125.00	\$28,529.00	\$0.00
June	\$24,842.00	\$26,020.00	\$23,735.00	\$34,210.00	\$40,045.00	\$0.00
July	\$11,717.00	\$14,796.00	\$23,355.00	\$31,125.00	\$26,066.00	\$0.00
August	\$32,773.99	\$22,266.00	\$17,095.00	\$30,955.00	\$13,970.00	\$0.00
September	\$20,037.00	\$18,357.00	\$19,920.00	\$22,230.00	\$32,753.00	\$0.00
October	\$28,293.00	\$24,152.00	\$21,045.00	\$35,080.00	\$34,056.00	\$0.00
November	\$18,162.00	\$13,134.00	\$26,850.00	\$52,235.00	\$25,826.00	\$0.00
December	\$22,739.00	\$29,369.00	\$28,560.00	\$42,965.00	\$41,293.00	\$0.00
Grand Total:	\$272,860.99	\$279,429.01	\$257,625.00	\$374,565.00	\$361,541.00	\$62,500.00
Through February	\$37,753.00	\$44,312.00	\$33,840.00	\$40,915.00	\$46,765.00	\$62,500.00

**Mound Cemetery Sales
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$260.00	\$4,270.00	\$2,010.00	\$4,140.00	\$1,255.00	\$4,990.00
February	\$4,152.00	\$2,827.00	\$0.00	\$1,825.00	\$3,814.00	\$3,895.00
March	\$0.00	\$4,631.00	\$306.04	\$4,815.00	\$4,685.00	\$0.00
April	\$1,790.00	\$4,947.00	\$3,528.96	\$3,815.00	\$2,957.00	\$0.00
May	\$6,034.00	\$5,645.00	\$0.00	\$11,655.00	\$8,362.00	\$0.00
June	\$8,923.00	\$5,823.00	\$3,295.00	\$5,645.00	\$4,707.00	\$0.00
July	\$4,220.00	\$1,750.00	\$2,280.00	\$1,075.00	\$7,555.00	\$0.00
August	\$13,665.00	\$3,442.00	\$7,520.00	\$7,525.00	\$7,034.00	\$0.00
September	\$7,610.00	\$3,399.00	\$4,520.00	\$1,535.00	\$3,753.00	\$0.00
October	\$1,465.00	\$4,314.00	\$8,330.00	\$2,450.00	\$6,217.00	\$0.00
November	\$4,310.00	\$1,649.00	\$1,590.00	\$7,420.00	\$2,387.00	\$0.00
December	\$3,250.00	\$3,921.00	\$8,770.00	\$9,120.00	\$6,074.00	\$0.00
Grand Total:	\$55,679.00	\$46,618.00	\$42,150.00	\$61,020.00	\$58,800.00	\$8,885.00
Through February	\$4,412.00	\$7,097.00	\$2,010.00	\$5,965.00	\$5,069.00	\$8,885.00

**Graceland & Mound Cemetery Total Combined Sales
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$17,791.00	\$28,142.00	\$25,415.00	\$29,020.00	\$27,331.00	\$40,980.00
February	\$24,374.00	\$23,267.00	\$10,435.00	\$17,860.00	\$24,503.00	\$30,405.00
March	\$30,602.00	\$42,510.01	\$24,371.04	\$29,240.00	\$44,434.00	\$0.00
April	\$20,852.00	\$22,660.00	\$25,058.96	\$26,115.00	\$35,446.00	\$0.00
May	\$32,914.00	\$37,076.00	\$17,630.00	\$49,780.00	\$36,891.00	\$0.00
June	\$33,765.00	\$31,843.00	\$27,030.00	\$39,855.00	\$44,752.00	\$0.00
July	\$15,937.00	\$16,546.00	\$25,635.00	\$32,200.00	\$33,621.00	\$0.00
August	\$46,438.99	\$25,708.00	\$24,615.00	\$38,480.00	\$21,004.00	\$0.00
September	\$27,647.00	\$21,756.00	\$24,440.00	\$23,765.00	\$36,506.00	\$0.00
October	\$29,758.00	\$28,466.00	\$29,375.00	\$37,530.00	\$40,273.00	\$0.00
November	\$22,472.00	\$14,783.00	\$28,440.00	\$59,655.00	\$28,213.00	\$0.00
December	\$25,989.00	\$33,290.00	\$37,330.00	\$52,085.00	\$47,367.00	\$0.00
Grand Total:	\$328,539.99	\$326,047.01	\$299,775.00	\$435,585.00	\$420,341.00	\$71,385.00
Through February	\$42,165.00	\$51,409.00	\$35,850.00	\$46,880.00	\$51,834.00	\$71,385.00