



## Public Works & Development Services

14200 Washington Avenue  
Sturtevant, WI 53177  
262-886-8440  
fax: 262-886-8480

### Contract Extension for Racine County Road Salt 2025-2026

This is the first contract agreement for Racine County for Road Salt 2025/2026, entered on this 1st day of May 2025, between Racine County, a quasi-municipal corporation (hereinafter referred to as ("County")) and Cargill, Inc. (hereinafter referred to as ("Vendor")).

The parties entered into a contract agreement dated April 15, 2023, for the purchase of road salt, for a period beginning May 1, 2023, and ending April 30, 2024 (Contract Agreement Attached) with the option to renew the contract for two additional years if a mutual agreed upon price of the road salt could be reached.

The parties have agreed upon a one-year contract and in consideration of the mutual promises, terms and conditions contained herein, the parties agree as follows:

1. Section B (3) As of the effective date, Section B (3) of the Contract Agreement is hereby Replaced with the following:

#### TERM OF CONTRACT

This contract is for a One (1) year term extension that shall commence on May 1, 2025, ends April 30, 2026.

This contract for a third and final year ends the optional year of April 30, 2026.

2. Section B (4) As of the effective date, Section B (4) of the Contract Agreement is hereby added with the following:

#### PRICE PER TON

The County shall work with the vendor in subsequent years should there be a salt price increase or decrease. The County and vendor shall negotiate 60 days prior to the end of said contract should there be a price adjustment. There shall be a mutually agreed upon price of the

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salt, allowing again for an increase or possible decrease of the salt. If a mutual agreement cannot be reached between the County and the vendor, the County shall terminate the contract and formally bid.

- The contracted price for 2025/2026 is \$88.75 per ton. This price increase is less than 5%.

3. Section B (5) As of the effective date, Section B (5) of the Contract Agreement is hereby Replaced with the following:

#### QUANTITIES

The estimated quantities required are detailed in the SPECIFICATIONS. It is estimated that the County and the other listed municipalities shall purchase approximately 31,950 tons during the period commencing on May 1, 2025.

4. Section B (7) As of the effective date, Section B (7) of the Contract Agreement is hereby Replaced with the following:

The vendor shall supply each municipality up to 150% of the quantity required at the price quoted in this bid. The additional tonnage required to satisfy the contracted approximate tonnage is 15,200 tons.

5. Section C (1) As of the effective date, Section C (1) of the Contract Agreement is hereby Replaced with the following:

#### DESCRIPTION OF WORK

The work under this bid is for the estimated annual supply of salt for ice control in the amount of approximately 31,950 tons. Bid shall be based on salt delivered to the designated municipality sites. The bid must contain a statement of agreement to furnish Racine County's requirements for the period covering the term of this one (1) year contract agreement including any additional extension through April 30, 2026. The bid shall also show the guaranteed chemical analysis, the gradation of the salt offered and the approximate delivery time requirements.

6. Section C (2) (m) As of the effective date, Section C (2)(f)(m) of the Contract Agreement is hereby Replaced with the following:

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QUANTITIES

The following is a list of the locations and approximate quantities to which the vendor shall deliver salt. The quantities are estimates based on the previous year’s usage. **Racine County does not guarantee these quantities will be purchased during the contract period.**

- a. Mike Kirschling, Assistant Highway Superintendent  
Racine County Department of Public Works and  
Development Services  
**Ives Grove Shop.....5,000 tons**  
14200 Washington Ave., Sturtevant, WI 53177  
(262) 886-8440
  
- b. Bob Anders, Shop Operation Manager  
Racine County Department of Public Works and  
Development Services  
**Rochester Shop.....4,000 tons**  
31929 Academy Rd., Rochester WI 53167  
(262) 886-8440
  
- c. Randell Eschmann, Superintendent  
City of Racine Department of Public Works  
**D.P.W. Street Maintenance Field Office.....7,000 tons**  
800 South Marquette St., Racine WI 53403  
(262) 636-9126 or (262) 635-3333
  
- d. Jake Issacson, Superintendent  
Town of Burlington  
**Highway Department Garage.....1,400 tons**  
32288 Bushnell Rd., Burlington, WI 53105  
(262) 763-3070
  
- e. Tony Bunkelman, Highway Superintendent  
Village of Caledonia  
**Village Hall and Highway Shop..... 4,000 tons**  
6922 Nicholson Rd., Caledonia WI 53108  
(262) 835-6425 or (262) 835-6408

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- f. R Bowers, Highway Foreman  
Village of Mount Pleasant  
**Highway Department Garage.....4,000 tons**  
8700 Campus Drive, Racine, WI 53406  
(262) 770-1525 or (262) 664-7843
  
- g. Scott Laux, Foreman  
Town of Norway  
**Town of Norway Garage.....1,500 tons**  
Shipping: 4021 E. Wind Lake Rd. Wind Lake WI 53185  
Invoice: 6419 Hegg Park Rd., Wind Lake WI 53185  
(262) 492-1106 or (262) 534-3025
  
- h. Howard Moser, Director of Public Works  
City of Burlington  
**City of Burlington Garage ..... 1,500 tons**  
2200 South Pine Street, Burlington, WI 53105  
(262) 342-1181 or (262) 342-1182 or 262-758-0958
  
- i. John Ertl, DPW Foreman  
Town of Raymond  
**Town of Raymond Garage.....1,400 tons**  
Shipping: 2563 S. 76<sup>th</sup> Street, Franksville, WI 53126  
Invoice: 2255-76<sup>th</sup> Street, Franksville, WI 53126  
(262) 835-2426 or (262) 770-8959
  
- j. Pam Petrick, Purchasing Supervisor  
**Southern Wisconsin Center.....450 tons**  
Department of Health Services  
21425 Spring Street, Union Grove, WI 53182  
(262) 878-6673 or Caren Moore (262) 878-6676 or  
Peter Scheckel (262) 878-6620
  
- k. Kyle Cramer, Public Works Director  
**Village of Union Grove.....400 tons**  
Shipping: 19326 County Line Rd. Union Grove, WI 53182  
Billing: 925 15<sup>th</sup> Ave. Union Grove, WI 53182  
(262) 878-1511 or Cell (262) 770-1587

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I. Zack Hegamann, Superintendent  
**Town of Dover.....600 tons**  
4110 S. Beaumont Ave. Kansasville WI. 53139  
262-206-1319 or 262-206-6422

m. Ken Hintz, Public Works Director  
415 N Milwaukee St, Waterford Wi 53185  
262-492-2119 or 262-534-5705  
**Town of Waterford.....700 ton**

**Note:** The vendor shall notify the Municipality contact to plan for shipment quantity, time of delivery and direct billing information.

7. No Other Changes. Except as set forth herein, the original salt contract, dated April 15, 2023, remains unmodified and in full force and effect. In the event of any inconsistencies between the terms of this contract extension and the terms of the contract, the terms of this extension shall control.

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Executed at Racine County, Wisconsin, on the date and year first written above.

**Cargill Inc.**  
**24950 Country Club Blvd., Ste #450**  
**North Olmsted, Ohio 44070**

Signed by:  
Katelyn Bires 4/29/2025  
E822B8F438FB408...  
**Signature & Date**

Signed by:  
Steven Zimmer 4/29/2025  
14A5552654004D4...  
**Reviewed by Finance Director**

**Racine County**  
**14200 Washington Avenue**  
**Sturtevant, Wisconsin 53177**

Signed by:  
Ralph Malicki 4/29/2025  
EC8C8C889B344B9...  
**Racine County, Executive & Date**

DocuSigned by:  
Wendy Christensen 5/1/2025  
FC1B3339B9654BD...  
**Racine County Clerk**

**Date** 4/29/2025  
**Certified to be correct as to form**  
DocuSigned by:  
Michael Lanzdorf  
36F9231CFBA8401...  
**Racine County Corporation Counsel**