

Purchasing Department

Kathryn Kasper
Purchasing Agent



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Honorable Mayor John Dickert and the
Members of the Common Council
730 Washington Avenue
Racine, WI 53403

September 29, 2016

Ladies and Gentlemen:

Official Notice #15-2016, FOUR (4) HEAVY DUTY, LOW ENTRY, DUAL STEER CAB TRUCK CHASSIS, WITH 25 CUBIC YARD HIGH COMPACTION REAR LOADING REFUSE PACKER WITH DUAL REFUSE CART LIFTERS, was opened and read aloud in the office of the Purchasing Agent at 10:00 A.M. on September 27, 2016. The following is a tabulation of the bids received:

<u>Bidder</u>	<u>Model Bid</u>	<u>\$'s Bid</u>	<u>\$'s Trade-In</u>	<u>Net Bid</u>
RNOW	Peterbilt 320 w/ Loadmaster Excel-S	\$835,126.00	\$24,000.00	\$811,126.00
RNOW	Mack LR 613 w/ Loadmaster Excel-S	\$847,502.00	\$24,000.00	\$823,502.00
JX Truck Center	Peterbilt 320 w/ Leach 2RIII	\$847,824.00	\$24,000.00	\$823,824.00
RNOW	Autocar ACX64 w/ Loadmaster Excel-S	\$876,178.00	\$40,000.00	\$836,178.00
Kriete Group	Mack LR 613 w/ DuraPack 5000	\$894,250.00	\$24,000.00	\$870,250.00
RNOW	Crane Carrier LET2 w/Loadmaster Excel-S	\$936,740.00	\$24,000.00	\$912,740.00
Cumberland	Crane Carrier LET2 w/ Leach 2RIII	\$996,800.00	\$26,000.00	\$970,800.00
Cumberland	Crane Carrier LET2 w/ DuraPack 5000	\$995,872.00	\$22,000.00	\$973,872.00

The City Fleet Manager and the Purchasing Agent have reviewed these bids. It is our recommendation that the City purchase the Mack LEU613 chassis with the Loadmaster Excel-S 25 yard body refuse packers from R.N.O.W., Inc. They being the lowest responsive, responsible bidder.

One bid submitted by R.N.O.W., Inc. was less than the bid we are recommending. However, that bid was for a Peterbilt 320 chassis that did not comply with several critical specifications. The primary reason for disqualification was the design of the cab. The Peterbilt cab requires an additional step to gain entry to the cab, our solid waste drivers average 800 stops per day. The additional step, with 800 stops a day, is less ergonomic and greatly increases the risk of injury for City staff.

Recommendation: It is recommended that this bid be awarded to R.N.O.W. at their bid price of \$847,502.00 for four (4) Mack LR 613 with Loadmaster Excel-S 25 packers they being the low responsive, responsible bidder. It is further recommended that we accept their offer of \$24,000.00 for our trade-ins. The net outlay for this purchase will be \$823,502.00.

Funds for this purchase are available in account 45140-57310, Solid Waste – Refuse Trucks.

Respectfully Submitted,



Kathryn Kasper
Purchasing Agent

Cc: Mark Yehlen
Tom Eeg
Nicholas Becker