Kuldip. S. AhvJa 10536 N-WASAVKEERD MEQUON WI 262-385-0095

10-3853

Public Safety & Licensins Commentsion Racine- WI.

Re Exceed Class A quota!

Dear Sir/Madam.

We have owned the Gas Station, C- Store.

Located at 5302 washington Ave Racine - we have had that Class A Beer Liceses at that Location For number of years.

Seem like these was a labse in the Linense Renewal in last July. This was Due to the majar Remodelins / new construction of the Building / Site. I do appologise for this mistake It was overlooked I since the Building was to be Removed And Rebuild, with A cost of Estimate \$1450,000 co

g am requesting the licensis commission Please. Allow us to obtain A Beer license. So that we can be in business again.

Please Call with any Questions Kudif S. AhiJa 262-385-009

BUSINESS PLAN OUTLINE REQUIREMENTS WASHINGTON AVE CITGO 5302 WASHINGTON AVE. RACINE WI .53406

INTRODUCTION

Washington ave. CITGO is a Gas Station c-store operation which has been in existing at the said location for decades of years serving the neighborhood it is surrounded along with the high number of travelers/commuters on Washington ave. which is also state highway 20.It plans to continue to serve it's costumers with a fast friendly efficient service.

This gas station is owned by Mr. Inderjit s. Ahuja since 2003 and being leased by Gursimr llc (a Wisconsin llc) which is an undertaking of Mr Kuldip s.Ahuja (son of Mr. Inderjit s Ahuja.)

Inderjit s. Ahuja and Kuldp s. Ahuja has been in Gas -station business since 1984 owning and operating gas -station's.

We are offering our costumers a brand new 2600 sq. feet building. Here we are going to offer our costumers a one stop shop experience by offering a mix of products for their daily needs.

The key personnel of the business is Mr. Kuldip's Ahuja with a experience of 25 years in gas station c-store operation's.

MARKETING

We are going to offer a large variety of products to our costumers incuding but not limited to gasoline, tobacco, soft drinks, beer, snacks, lotto, automotive etc.

All of these products are consumed by and are in high demand.

We are offering a brand new construction of a 2600 sq. ft. building to serve the daily and ongoing needs of our costumers.

Currently we are not anticipating any advertising and marketing campaign at this time.

The pricing of our products to be very completive with our major competitors in our immediate area.

FINANCIAL MANAGEMENT

We have enough available credit and available capital to have a successful business operation. Mr. Kuldip s. Ahuja is currently operating another 2 gas stations location's in Milwaukee area. One of them located at 6400 n. 43rd st. in Milwaukee wi and other one at 3434 w. Oklahoma ave. in Milwaukee wi

Please see attached for monthly operating budget for the first year and projected income statement for the first two years.

We will maintain our daily detailed sales log (which to include) our daily sales, expenses, business purchases. Employee hour's detail etc. We have retained a C.P.A. (dennis j moeller) 262-784-5661. To help us with the our tax preparation. Included is a copy of lease agreement.

OPERATIONS

DAY TO DAY BUSINESS MANAGEMENT

There will be a full time manager for the business. which will oversee daily business operation. The manager responsibilities to include but not limited to maintaining a clean safe work environment for the employee's hiring of the employee's.

Oversee/ provide the training of the employee's. Daily cash management inventory control. And provide a pleasant shopping experience for the costumers.

We will go to different sources for the search of the qualified, honest, hardworking, costumer service oriented employee's

The sources for the employees to include news paper add. Wisconsin employment source. And also check with the Racine county employee resource (if available).

Insurance needs

We are required by law to maintain a few types of insurance. Such requirements include but not limited to maintain ,workman's compensation

Underground tank insurance. General liabilities insurance, are among the types of insurances that we are required to maintain and enforce.

Currently we are under construction. A complete list of equipment will be provided before the business is open. Included is a copy of the site plan.

CONCLUDING STATEMENT

We are proposing to reopening of the business (gas station c-store) operation after a completed state of the art new building. So that we can continue to serve our community/costumers for the years to come.

This gas-station to provide a large variety of products for the local area consumers including gasoline, a limited line of grocery items, tobacco products, hot coffee fresh fruit, beer etc.

We have vested interest in building business since 2003.

We strive to offer our costumers a safe, friendly shopping experience.

ESTIMATED INCOME STATEMENT FOR THE YEAR 2012

SALES	9	6PRFIT	EXPENSES	0
FUEL	1 MILLION	100	RENT	\$84.00
GROCERY	420000	105	UTILITIES	\$27.00
TOBACOC	600000	60	INSURANCE	\$4.50
LOTTO	180000	10.8	MAINTENA	\$6.50
BEER	480000	96	LABOR	\$130.00
OTHER	200000	15	TAXES	\$27.00
TOTAL IN	THOUSAND	\$386.80		\$266.00

PROFIT IN U.S.\$

120000

ESTIMATED EXPENSES

RENT/LEASE	\$7,000.00
UTILITIES	\$2,000.00
INSURANCE	\$300.00
MAINTAINENCE	\$400.00
LABOR	\$10,000.00
TAXES	\$2,100.00

\$21,800.00

ESTIMATED EXPENSES

RENT/LEASE	\$84,000.00	
UTILITIES	\$24,000.00	
INSURANCE	\$3,600.00	
MAINTENANCE	\$4,800.00	
LABOR	120000	#########
TAXES	\$25,200.00	

261600

WASHINTON AVE.CITGO MONTHLY OPERATING BUDGET FOR THE YEAR 2011

ESTMATED SALES		ESTIMATEIPROFIT
GASOLINE SALES GROCERY SALES TOBACOO SALES LOTO SALES BEER SALES OTHER SALES	70.000 GALLONS \$30,000.00 \$45,000.00 \$15,000.00 \$30,000.00 \$7,500.00	\$7000 \$7,500.00 \$3,500.00 \$950.00 \$7,000.00 \$1,000.00
	TOTAL	\$26,950.00

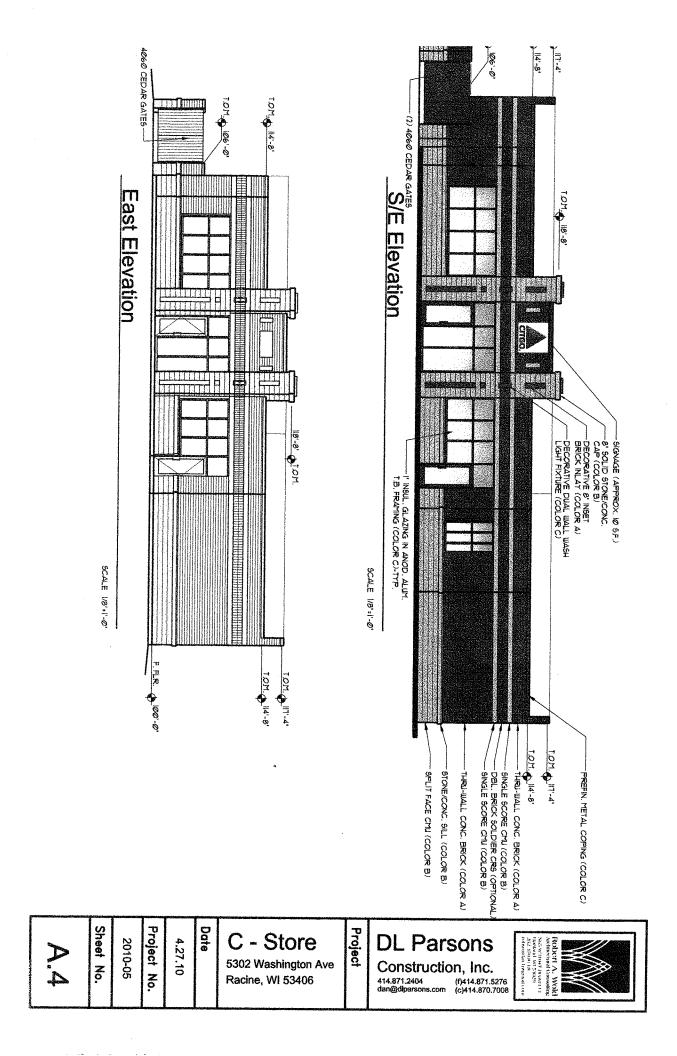
ESTIMATED MONTHLY PROFIT \$

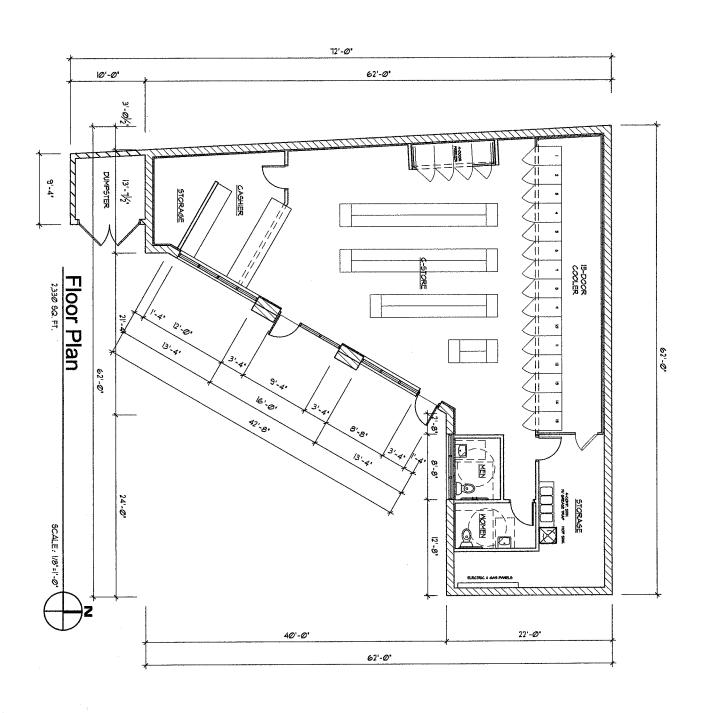
PROJECTED INCOME STATEME	ENT FOR THE NEXT TWO YEARS
FOR THE YEAR 2011	
YEARLY SALES	PROFIT

GASOLINE SALES	840000 GALL	ONS	84000
GROCERY SALES	360000	360000	90000
TOBACOO SALES	540000	540000	54000
LOTTO SALES	180000	180000	10800
BEER SALES	#########	360000	84000
OTHER SALES	######################################	180000	12000

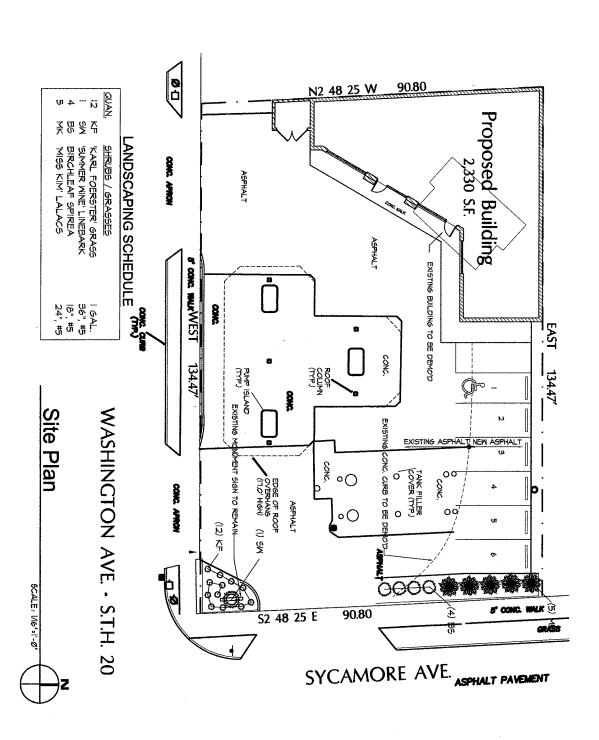
TOTAL 334800

PROFIT \$83,200.00





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