

**Purchasing Department**

**Sam J. Aiello, C.P.M.**  
Purchasing Agent



City Hall  
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Honorable Mayor John Dickert and the  
Members of the Common Council  
730 Washington Avenue  
Racine, WI 53403

July 26, 2012

Ladies and Gentlemen:

Official Notice #10, TWO (2) TRUCK CHASSIS, HEAVY DUTY, LOW ENTRY, DUAL STEER CAB W/25 CUBIC YARD HIGH COMPACTION REFUSE PACKER, was opened in the office of the Purchasing Agent at 10:00 A.M. on July 17, 2012. The following is a tabulation of the bids received:

<u>Bidder</u>	<u>Model Bid</u>	<u>\$'s Bid</u>	<u>\$'s Trade-In</u>	<u>Net Bid</u>
Cumberland	Crane Carrier w/Loadmaster	\$422,106.00	\$19,500.00	\$402,606.00
Cumberland	Crane Carrier w/McNeilus	\$429,342.00	\$19,500.00	\$409,842.00
Cumberland	Crane Carrier w/Heil	\$442,986.00	\$19,500.00	\$423,486.00
Cumberland	Crane Carrier w/Leach	\$423,610.00	\$19,500.00	\$404,110.00
Milwaukee Mack	Mack 613 w/Heil	\$400,000.00	\$0	\$400,000.00
RNow	Mack 613 w/Loadmaster	\$379,390.00	\$19,500.00	\$359,890.00
Stepp Equipment	Mack 613 w/Leach 2RIII	\$380,378.00	\$21,980.00	\$358,398.00

The City Fleet Manager and the Purchasing Agent have reviewed these bids. We have determined that the bid offering the Mack LEU with the Leach 2RIII is the low responsive responsible bid. Please see memo from Mr. Nick Becker dated July 24, 2012 for additional detail regarding this purchase.

**Recommendation:** It is recommended that this bid be awarded to Stepp Equipment Company at their bid price of \$380,378.00 for two (2) Mack 613 with Leach 2RIII packer they being the low responsive, responsible bidder. It is further recommended that we accept their offer of \$21,980.00 for our trade-ins. The net outlay for this purchase will be \$358,398.00.

Funds for this purchase are available in account 101.400.5780, Licensed Vehicles, Solid Waste.

Respectfully Submitted,

Sam J. Aiello  
Purchasing Agent

Cc: Mark Yehlen  
Tom Eeg  
Nicholas Becker



**CITY OF RACINE  
DEPARTMENT OF PUBLIC WORKS  
EQUIPMENT MAINTENANCE DIVISION**

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**MEMO**

TO: Sam Aiello

CC: Tom Eeg  
Mark Yehlen

FROM: Nick Becker  
DPW Equipment Maintenance Division

RE: Official Notice #10 Recommendation

DATE: July 26, 2012

I have reviewed the Bidder's Proposals submitted for Official Notice # 10. It is my recommendation that we purchase the Leach 2R11 25 cubic yard refuse packers with Mack LEU613 chassis from Stepp Equipment Company. The price for two complete units would be \$380,378. Trade values of \$21,980 were offered, so the total acquisition cost would be \$358,398.

In addition to being the lowest bidder Stepp Equipment Company was in compliance with the specification. We have use Leach refuse packers for years and I'm confident they are manufactured to handle the rigors of our solid waste collection.

Should you have any questions or concerns with this recommendation please contact me.