

08-1927

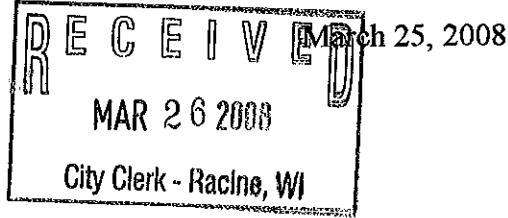


Purchasing Department

Sam J. Aiello, C.P.M.
Purchasing Agent

City Hall
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Racine, Wisconsin 53403
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Honorable Mayor Gary Becker and the
Members of the Common Council
730 Washington Avenue
Racine, WI 53403



Ladies and Gentlemen:

Official Notice #3, ONE (1) BRUSH CHIPPER WITH MINIMUM 18" CAPACITY,
was opened in the office of the Purchasing Agent at 10:00 A.M. on March 10, 2008. The
following is a tabulation of the bids received:

<u>Bidder</u>	<u>Model Bid</u>	<u>\$'s Bid</u>	<u>\$'s Trade-In</u>	<u>Net Bid</u>
Wins Equipment, LLC	Woodsman 770	\$41,900.00	\$12,000.00	\$29,900.00
Wins Equipment, LLC	Rayco RC20 XP	\$49,900.00	\$12,000.00	\$39,900.00
Vermeer-Wisconsin, Inc.	Vermeer BC1800XL	\$49,895.00	\$14,500.00	\$35,395.00
L.F. George, Inc.	Bandit 1890 HD	\$57,920.00	\$10,000.00	\$47,920.00

These bids have been reviewed by the City Forester, City Fleet Manager, and the
Purchasing Agent. The Woodsman 770 does not meet our printed specifications to the
extent that we find it unsuitable for our needs. The Vermeer unit features a vertical feed
wheel which has failed early (twice) in the past. The Forestry crew tested the Rayco
RC20 XP and the Bandit 1890HD.

Listed below are features/benefits of the Rayco RC20 XP:

The machine utilizes fuel-saver technology and automatically idles down if no
material is fed for 60 seconds.

The machine has 225 horsepower Standard versus the 205 horsepower
specified.

Powder coat paint is standard and more durable under the extreme nature of the
work.

The infeed control bar is at a good height that makes it so the operator can't get
hands & fingers pinched between infeeding limbs and control bar as happens on
other makes and models of chipper.

Hydraulic hoses are covered near the operator station and not in operator's face like other makes and models. Hydraulic oil under pressure can enter the skin causing a form of poisoning.]

This machine exhibited very good chipping performance. The whole feed system worked very well.

Pulsating hydraulic down pressure aids in feeding difficult material. This feature is standard, others don't offer.

The Rayco offers 20" capacity versus the 18" specified.

There are convenient feed wheel opening controls on each side of machine.

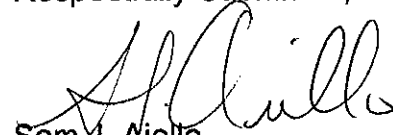
Heavy-duty solid welded infeed tray vs hinged tray. **All** hinged trays we have on present & past machines have cracked.

Overall the Rayco RC20 XP is well built, solid, & simple.

Fleet manager Nick Becker, & mechanics liked the self-adjusting hydraulic clutch [std], & said the engine, & service points were very accessible.

Recommendation: The Rayco 20 XP as offered by Win's Equipment will best serve the needs of the Parks department forestry crew. Funds for this purchase at their net bid price are available in account 101.700.5780, Licensed Vehicles.

Respectfully Submitted,


Sam J. Aiello
Purchasing Agent

Cc: Donnie Snow
Jack Schumann
Mike Willis
Chuck Klimek