

**BID FORM**  
Bid # 10-PW-014

**ANNUAL SUPPLY OF ROAD SALT**

**CERTIFICATION OF VENDOR**

I fully understand the requirements of this bid and certify on behalf of my company that we can meet the requirements stated throughout this Invitation For Bid.

COMPANY: Cargill, Incorporated - Deicing Technology Business Unit  
TYPE/PRINT NAME: Rosemary Schwarz  
SIGNATURE: Rosemary Schwarz  
TITLE: Customer Solutions Specialist  
ADDRESS: 24950 Country Club Blvd., Suite 450  
CITY/STATE/ZIP: North Olmsted, Ohio 44070  
TELEPHONE: 800-600-7258 FAX: 888-739-8705  
E-MAIL: Rosemary\_Schwarz@cargill.com DATE: April 29, 2010

**BASE BID**



Bid for furnishing annual supply of **Road Salt** for Racine County Municipalities covering the period from May 1, 2010 to April 30, 2011.

What is the size of the truckload to be delivered at one time? 25 Tons  
Dump truck delivery F.O.B. Racine County, Wisconsin: \$58.14 Price per ton  
Location of the stockpile: Milwaukee, WI  
Delivery:  
Minimum Order Delivered: 25 Tons  
Number of Days to Receipt of Order 3-5 business days  
Chemical analysis and gradation enclosed X         
YES YES NO

**BID FORM (cont'd)**  
Bid # 10-PW-014

**ANNUAL SUPPLY OF ROAD SALT**

**REQUIRED DATA:**

Vendors who wish to quote a discount for early payment may do so by noting the discount.

DISCOUNT 0 % 0 DAYS; NET 0 DAYS

Cost of additional equipment required to unload salt at delivery point.

Equipment: N/A Cost: N/A

Contact information for placing orders:

Name: Rosemary Schwarz

Address: 24950 Country Club Blvd., Suite 450

City/State/Zip: North Olmsted, Ohio 44070

Phone: 800-600-7258

Fax: 800-467-3409

Contact person(s) for invoices:

Name: Claudia Clinton

Ph: (440) 716-4725 Alt Ph: 800-600-7258

Name: \_\_\_\_\_

Ph: \_\_\_\_\_ Alt Ph: \_\_\_\_\_

Contact person(s) for specification (quality) and delivery (quantity, timing, etc.) problems:

Name: Rosemary Schwarz

Ph: 800-600-7258 Alt Ph: (440) 716-4783

Name: Amanda Montanez

Ph: 800-600-7258 Alt Ph: (440) 716-4704

Material available per shipping point:

Location: Milwaukee

Tons: 29,600

Daily trucking capacity available from each shipping point:

Tons per day: 1,000

Sample billing and shipping forms:

Attach documents.

Chemical analysis and gradation (optional):

Attach documents.