

Graceland Cemetery Crypt/Niche Sales
Yearly Comparison

| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| January | \$6,030.00 | \$15,470.00 | \$1,135.00 | \$1,955.00 | \$6,545.00 | \$3,935.00 |
| February | \$1,230.00 | \$8,550.00 | \$4,445.00 | \$1,475.00 | \$1,360.00 | \$0.00 |
| March | \$2,920.00 | \$2,100.00 | \$0.00 | \$315.00 | \$12,735.00 | \$0.00 |
| April | \$6,685.00 | \$7,985.00 | \$4,320.00 | \$7,895.00 | \$4,340.00 | \$4,730.00 |
| May | \$1,755.00 | \$2,200.00 | \$2,110.00 | \$1,295.00 | \$4,030.00 | \$8,225.00 |
| June | \$2,600.00 | \$3,800.00 | \$2,135.00 | \$1,080.00 | \$7,899.00 | \$1,705.00 |
| July | \$0.00 | \$1,400.00 | \$0.00 | \$6,465.00 | \$0.00 | \$0.00 |
| August | \$0.00 | \$2,960.00 | \$4,655.00 | \$0.00 | \$0.00 | \$0.00 |
| September | \$10,970.00 | \$1,340.00 | \$4,445.00 | \$3,755.00 | \$2,547.00 | \$0.00 |
| October | \$2,890.00 | \$0.00 | \$4,635.00 | \$1,290.00 | \$1,062.00 | \$0.00 |
| November | \$2,530.00 | \$5,600.00 | \$1,535.00 | \$2,065.00 | \$1,090.00 | \$0.00 |
| December | \$5,590.00 | \$2,640.00 | \$2,555.00 | \$3,120.00 | \$0.00 | \$0.00 |
| Grand Total: | \$43,200.00 | \$54,045.00 | \$31,970.00 | \$30,710.00 | \$41,608.00 | \$18,595.00 |
| Through June | \$21,220.00 | \$40,105.00 | \$14,145.00 | \$14,015.00 | \$36,909.00 | \$18,595.00 |

Mound Cemetery Crypt/Niche Sales
Yearly Comparison

| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|---------------------|--------------------|-----------------|--------------------|--------------------|--------------------|--------------------|
| January | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| February | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,850.00 |
| March | \$1,800.00 | \$0.00 | \$0.00 | \$5,195.00 | \$0.00 | \$20,475.00 |
| April | \$0.00 | \$0.00 | \$7,710.00 | \$950.00 | \$0.00 | \$5,170.00 |
| May | \$0.00 | \$0.00 | \$2,805.00 | \$0.00 | \$0.00 | \$6,735.00 |
| June | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,090.00 | \$9,070.00 |
| July | \$1,230.00 | \$600.00 | \$0.00 | \$0.00 | \$8,655.00 | \$0.00 |
| August | \$0.00 | \$0.00 | \$3,785.00 | \$0.00 | \$7,112.00 | \$0.00 |
| September | \$9,260.00 | \$0.00 | \$4,165.00 | \$2,015.00 | \$14,835.00 | \$0.00 |
| October | \$0.00 | \$0.00 | \$4,225.00 | \$0.00 | \$8,255.00 | \$0.00 |
| November | \$0.00 | \$0.00 | \$1,635.00 | \$0.00 | \$3,685.00 | \$0.00 |
| December | \$0.00 | \$0.00 | \$10,550.00 | \$2,555.00 | \$2,725.00 | \$0.00 |
| Grand Total: | \$12,290.00 | \$600.00 | \$34,875.00 | \$10,715.00 | \$46,357.00 | \$53,300.00 |
| Through June | \$1,800.00 | \$0.00 | \$10,515.00 | \$6,145.00 | \$1,090.00 | \$53,300.00 |

Graceland/Mound Cemetery Crypt/Niche Sales Combined
Yearly Comparison

| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| January | \$6,030.00 | \$15,470.00 | \$1,135.00 | \$1,955.00 | \$6,545.00 | \$3,935.00 |
| February | \$1,230.00 | \$8,550.00 | \$4,445.00 | \$1,475.00 | \$1,360.00 | \$11,850.00 |
| March | \$4,720.00 | \$2,100.00 | \$0.00 | \$5,510.00 | \$12,735.00 | \$20,475.00 |
| April | \$6,685.00 | \$7,985.00 | \$12,030.00 | \$8,845.00 | \$4,340.00 | \$9,900.00 |
| May | \$1,755.00 | \$2,200.00 | \$4,915.00 | \$1,295.00 | \$4,030.00 | \$14,960.00 |
| June | \$2,600.00 | \$3,800.00 | \$2,135.00 | \$1,080.00 | \$8,989.00 | \$10,775.00 |
| July | \$1,230.00 | \$2,000.00 | \$0.00 | \$6,465.00 | \$8,655.00 | \$0.00 |
| August | \$0.00 | \$2,960.00 | \$8,440.00 | \$0.00 | \$7,112.00 | \$0.00 |
| September | \$20,230.00 | \$1,340.00 | \$8,610.00 | \$5,770.00 | \$17,382.00 | \$0.00 |
| October | \$2,890.00 | \$0.00 | \$8,860.00 | \$1,290.00 | \$9,317.00 | \$0.00 |
| November | \$2,530.00 | \$5,600.00 | \$3,170.00 | \$2,065.00 | \$4,775.00 | \$0.00 |
| December | \$5,590.00 | \$2,640.00 | \$13,105.00 | \$5,675.00 | \$2,725.00 | \$0.00 |
| Grand Total: | \$55,490.00 | \$54,645.00 | \$66,845.00 | \$41,425.00 | \$87,965.00 | \$71,895.00 |
| Through June | \$23,020.00 | \$40,105.00 | \$24,660.00 | \$20,160.00 | \$37,999.00 | \$71,895.00 |