Graceland Cemetery Sales
Yearly Comparison

| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| January | $\$ 17,531.00$ | $\$ 23,872.00$ | $\$ 23,405.00$ | $\$ 24,880.00$ | $\$ 26,076.00$ | $\$ 35,990.00$ |
| February | $\$ 20,222.00$ | $\$ 20,440.00$ | $\$ 10,435.00$ | $\$ 16,035.00$ | $\$ 20,689.00$ | $\$ 26,510.00$ |
| March | $\$ 30,602.00$ | $\$ 37,879.01$ | $\$ 24,065.00$ | $\$ 24,425.00$ | $\$ 39,749.00$ | $\$ 28,580.00$ |
| April | $\$ 19,062.00$ | $\$ 17,713.00$ | $\$ 21,530.00$ | $\$ 22,300.00$ | $\$ 32,489.00$ | $\$ 16,710.00$ |
| May | $\$ 26,880.00$ | $\$ 31,431.00$ | $\$ 17,630.00$ | $\$ 38,125.00$ | $\$ 28,529.00$ | $\$ 28,610.00$ |
| June | $\$ 24,842.00$ | $\$ 26,020.00$ | $\$ 23,735.00$ | $\$ 34,210.00$ | $\$ 40,045.00$ | $\$ 26,615.00$ |
| July | $\$ 11,717.00$ | $\$ 14,796.00$ | $\$ 23,355.00$ | $\$ 31,125.00$ | $\$ 26,066.00$ | $\$ 31,405.00$ |
| August | $\$ 32,773.99$ | $\$ 22,266.00$ | $\$ 17,095.00$ | $\$ 30,955.00$ | $\$ 13,970.00$ | $\$ 0.00$ |
| September | $\$ 20,037.00$ | $\$ 18,357.00$ | $\$ 19,920.00$ | $\$ 22,230.00$ | $\$ 32,753.00$ | $\$ 0.00$ |
| October | $\$ 28,293.00$ | $\$ 24,152.00$ | $\$ 21,045.00$ | $\$ 35,080.00$ | $\$ 34,056.00$ | $\$ 0.00$ |
| November | $\$ 18,162.00$ | $\$ 13,134.00$ | $\$ 26,850.00$ | $\$ 52,235.00$ | $\$ 25,826.00$ | $\$ 0.00$ |
| December | $\$ 22,739.00$ | $\$ 29,369.00$ | $\$ 28,560.00$ | $\$ 42,965.00$ | $\$ 41,293.00$ | $\$ 0.00$ |
| Grand Total: | $\$ 272,860.99$ | $\$ 279,429.01$ | $\$ 257,625.00$ | $\$ 374,565.00$ | $\$ 361,541.00$ | $\$ 194,420.00$ |
| Through July | $\$ 150,856.00$ | $\$ 172,151.01$ | $\$ 144,155.00$ | $\$ 191,100.00$ | $\$ 213,643.00$ | $\$ 194,420.00$ |

Mound Cemetery Sales
Yearly Comparison

| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| January | $\$ 260.00$ | $\$ 4,270.00$ | $\$ 2,010.00$ | $\$ 4,140.00$ | $\$ 1,255.00$ | $\$ 4,990.00$ |
| February | $\$ 4,152.00$ | $\$ 2,827.00$ | $\$ 0.00$ | $\$ 1,825.00$ | $\$ 3,814.00$ | $\$ 3,895.00$ |
| March | $\$ 0.00$ | $\$ 4,631.00$ | $\$ 306.04$ | $\$ 4,815.00$ | $\$ 4,685.00$ | $\$ 4,275.00$ |
| April | $\$ 1,790.00$ | $\$ 4,947.00$ | $\$ 3,528.96$ | $\$ 3,815.00$ | $\$ 2,957.00$ | $\$ 1,525.00$ |
| May | $\$ 6,034.00$ | $\$ 5,645.00$ | $\$ 0.00$ | $\$ 11,655.00$ | $\$ 8,362.00$ | $\$ 1,995.00$ |
| June | $\$ 8,923.00$ | $\$ 5,823.00$ | $\$ 3,295.00$ | $\$ 5,645.00$ | $\$ 4,707.00$ | $\$ 4,315.00$ |
| July | $\$ 4,220.00$ | $\$ 1,750.00$ | $\$ 2,280.00$ | $\$ 1,075.00$ | $\$ 7,555.00$ | $\$ 1,820.00$ |
| August | $\$ 13,665.00$ | $\$ 3,442.00$ | $\$ 7,520.00$ | $\$ 7,525.00$ | $\$ 7,034.00$ | $\$ 0.00$ |
| September | $\$ 7,610.00$ | $\$ 3,399.00$ | $\$ 4,520.00$ | $\$ 1,535.00$ | $\$ 3,753.00$ | $\$ 0.00$ |
| October | $\$ 1,465.00$ | $\$ 4,314.00$ | $\$ 8,330.00$ | $\$ 2,450.00$ | $\$ 6,217.00$ | $\$ 0.00$ |
| November | $\$ 4,310.00$ | $\$ 1,649.00$ | $\$ 1,590.00$ | $\$ 7,420.00$ | $\$ 2,387.00$ | $\$ 0.00$ |
| December | $\$ 3,250.00$ | $\$ 3,921.00$ | $\$ 8,770.00$ | $\$ 9,120.00$ | $\$ 6,074.00$ | $\$ 0.00$ |
| Grand Total: | $\$ 55,679.00$ | $\$ 46,618.00$ | $\$ 42,150.00$ | $\$ 61,020.00$ | $\$ 58,800.00$ | $\$ 22,815.00$ |
| Through July | $\$ 25,379.00$ | $\$ 29,893.00$ | $\$ 11,420.00$ | $\$ 32,970.00$ | $\$ 33,335.00$ | $\$ 22,815.00$ |

Graceland \& Mound Cemetery Total Combined Sales

| Yearly Comparison |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |  |
| January | $\$ 17,791.00$ | $\$ 28,142.00$ | $\$ 25,415.00$ | $\$ 29,020.00$ | $\$ 27,331.00$ | $\$ 40,980.00$ |  |
| February | $\$ 24,374.00$ | $\$ 23,267.00$ | $\$ 10,435.00$ | $\$ 17,860.00$ | $\$ 24,503.00$ | $\$ 30,405.00$ |  |
| March | $\$ 30,602.00$ | $\$ 42,510.01$ | $\$ 24,371.04$ | $\$ 29,240.00$ | $\$ 44,434.00$ | $\$ 32,855.00$ |  |
| April | $\$ 20,852.00$ | $\$ 22,660.00$ | $\$ 25,058.96$ | $\$ 26,115.00$ | $\$ 35,446.00$ | $\$ 18,235.00$ |  |
| May | $\$ 32,914.00$ | $\$ 37,076.00$ | $\$ 17,630.00$ | $\$ 49,780.00$ | $\$ 36,891.00$ | $\$ 30,605.00$ |  |
| June | $\$ 33,765.00$ | $\$ 31,843.00$ | $\$ 27,030.00$ | $\$ 39,855.00$ | $\$ 44,752.00$ | $\$ 30,930.00$ |  |
| July | $\$ 15,937.00$ | $\$ 16,546.00$ | $\$ 25,635.00$ | $\$ 32,200.00$ | $\$ 33,621.00$ | $\$ 33,225.00$ |  |
| August | $\$ 46,438.99$ | $\$ 25,708.00$ | $\$ 24,615.00$ | $\$ 38,480.00$ | $\$ 21,004.00$ | $\$ 0.00$ |  |
| September | $\$ 27,647.00$ | $\$ 21,756.00$ | $\$ 24,440.00$ | $\$ 23,765.00$ | $\$ 36,506.00$ | $\$ 0.00$ |  |
| October | $\$ 29,758.00$ | $\$ 28,466.00$ | $\$ 29,375.00$ | $\$ 37,530.00$ | $\$ 40,273.00$ | $\$ 0.00$ |  |
| November | $\$ 22,472.00$ | $\$ 14,783.00$ | $\$ 28,440.00$ | $\$ 59,655.00$ | $\$ 28,213.00$ | $\$ 0.00$ |  |
| December | $\$ 25,989.00$ | $\$ 33,290.00$ | $\$ 37,330.00$ | $\$ 52,085.00$ | $\$ 47,367.00$ | $\$ 0.00$ |  |
| Grand Total: | $\$ 328,539.99$ | $\$ 326,047.01$ | $\$ 299,775.00$ | $\$ 435,585.00$ | $\$ 420,341.00$ | $\$ 217,235.00$ |  |
| Through July | $\$ 176,235.00$ | $\$ 202,044.01$ | $\$ 155,575.00$ | $\$ 224,070.00$ | $\$ 246,978.00$ | $\$ 217,235.00$ |  |

