

**Graceland Cemetery Sales  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$17,531.00	\$23,872.00	\$23,405.00	\$24,880.00	\$26,076.00	\$35,990.00
February	\$20,222.00	\$20,440.00	\$10,435.00	\$16,035.00	\$20,689.00	\$26,510.00
March	\$30,602.00	\$37,879.01	\$24,065.00	\$24,425.00	\$39,749.00	\$28,580.00
April	\$19,062.00	\$17,713.00	\$21,530.00	\$22,300.00	\$32,489.00	\$16,710.00
May	\$26,880.00	\$31,431.00	\$17,630.00	\$38,125.00	\$28,529.00	\$28,610.00
June	\$24,842.00	\$26,020.00	\$23,735.00	\$34,210.00	\$40,045.00	\$26,615.00
July	\$11,717.00	\$14,796.00	\$23,355.00	\$31,125.00	\$26,066.00	\$31,405.00
August	\$32,773.99	\$22,266.00	\$17,095.00	\$30,955.00	\$13,970.00	\$31,345.00
September	\$20,037.00	\$18,357.00	\$19,920.00	\$22,230.00	\$32,753.00	\$0.00
October	\$28,293.00	\$24,152.00	\$21,045.00	\$35,080.00	\$34,056.00	\$0.00
November	\$18,162.00	\$13,134.00	\$26,850.00	\$52,235.00	\$25,826.00	\$0.00
December	\$22,739.00	\$29,369.00	\$28,560.00	\$42,965.00	\$41,293.00	\$0.00
<b>Grand Total:</b>	<b>\$272,860.99</b>	<b>\$279,429.01</b>	<b>\$257,625.00</b>	<b>\$374,565.00</b>	<b>\$361,541.00</b>	<b>\$225,765.00</b>
<b>Through August</b>	<b>\$183,629.99</b>	<b>\$194,417.01</b>	<b>\$161,250.00</b>	<b>\$222,055.00</b>	<b>\$227,613.00</b>	<b>\$225,765.00</b>

**Mound Cemetery Sales  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$260.00	\$4,270.00	\$2,010.00	\$4,140.00	\$1,255.00	\$4,990.00
February	\$4,152.00	\$2,827.00	\$0.00	\$1,825.00	\$3,814.00	\$3,895.00
March	\$0.00	\$4,631.00	\$306.04	\$4,815.00	\$4,685.00	\$4,275.00
April	\$1,790.00	\$4,947.00	\$3,528.96	\$3,815.00	\$2,957.00	\$1,525.00
May	\$6,034.00	\$5,645.00	\$0.00	\$11,655.00	\$8,362.00	\$1,995.00
June	\$8,923.00	\$5,823.00	\$3,295.00	\$5,645.00	\$4,707.00	\$4,315.00
July	\$4,220.00	\$1,750.00	\$2,280.00	\$1,075.00	\$7,555.00	\$1,820.00
August	\$13,665.00	\$3,442.00	\$7,520.00	\$7,525.00	\$7,034.00	\$3,595.00
September	\$7,610.00	\$3,399.00	\$4,520.00	\$1,535.00	\$3,753.00	\$0.00
October	\$1,465.00	\$4,314.00	\$8,330.00	\$2,450.00	\$6,217.00	\$0.00
November	\$4,310.00	\$1,649.00	\$1,590.00	\$7,420.00	\$2,387.00	\$0.00
December	\$3,250.00	\$3,921.00	\$8,770.00	\$9,120.00	\$6,074.00	\$0.00
<b>Grand Total:</b>	<b>\$55,679.00</b>	<b>\$46,618.00</b>	<b>\$42,150.00</b>	<b>\$61,020.00</b>	<b>\$58,800.00</b>	<b>\$26,410.00</b>
<b>Through August</b>	<b>\$39,044.00</b>	<b>\$33,335.00</b>	<b>\$18,940.00</b>	<b>\$40,495.00</b>	<b>\$40,369.00</b>	<b>\$26,410.00</b>

**Graceland & Mound Cemetery Total Combined Sales  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$17,791.00	\$28,142.00	\$25,415.00	\$29,020.00	\$27,331.00	\$40,980.00
February	\$24,374.00	\$23,267.00	\$10,435.00	\$17,860.00	\$24,503.00	\$30,405.00
March	\$30,602.00	\$42,510.01	\$24,371.04	\$29,240.00	\$44,434.00	\$32,855.00
April	\$20,852.00	\$22,660.00	\$25,058.96	\$26,115.00	\$35,446.00	\$18,235.00
May	\$32,914.00	\$37,076.00	\$17,630.00	\$49,780.00	\$36,891.00	\$30,605.00
June	\$33,765.00	\$31,843.00	\$27,030.00	\$39,855.00	\$44,752.00	\$30,930.00
July	\$15,937.00	\$16,546.00	\$25,635.00	\$32,200.00	\$33,621.00	\$33,225.00
August	\$46,438.99	\$25,708.00	\$24,615.00	\$38,480.00	\$21,004.00	\$34,940.00
September	\$27,647.00	\$21,756.00	\$24,440.00	\$23,765.00	\$36,506.00	\$0.00
October	\$29,758.00	\$28,466.00	\$29,375.00	\$37,530.00	\$40,273.00	\$0.00
November	\$22,472.00	\$14,783.00	\$28,440.00	\$59,655.00	\$28,213.00	\$0.00
December	\$25,989.00	\$33,290.00	\$37,330.00	\$52,085.00	\$47,367.00	\$0.00
<b>Grand Total:</b>	<b>\$328,539.99</b>	<b>\$326,047.01</b>	<b>\$299,775.00</b>	<b>\$435,585.00</b>	<b>\$420,341.00</b>	<b>\$252,175.00</b>
<b>Through August</b>	<b>\$222,673.99</b>	<b>\$227,752.01</b>	<b>\$180,190.00</b>	<b>\$262,550.00</b>	<b>\$267,982.00</b>	<b>\$252,175.00</b>

**Graceland Cemetery Crypt/Niche Sales  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00
February	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$0.00
March	\$2,920.00	\$2,100.00	\$0.00	\$315.00	\$12,735.00	\$0.00
April	\$6,685.00	\$7,985.00	\$4,320.00	\$7,895.00	\$4,340.00	\$4,730.00
May	\$1,755.00	\$2,200.00	\$2,110.00	\$1,295.00	\$4,030.00	\$8,225.00
June	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$7,899.00	\$1,705.00
July	\$0.00	\$1,400.00	\$0.00	\$6,465.00	\$0.00	\$4,570.00
August	\$0.00	\$2,960.00	\$4,655.00	\$0.00	\$0.00	\$0.00
September	\$10,970.00	\$1,340.00	\$4,445.00	\$3,755.00	\$2,547.00	\$0.00
October	\$2,890.00	\$0.00	\$4,635.00	\$1,290.00	\$1,062.00	\$0.00
November	\$2,530.00	\$5,600.00	\$1,535.00	\$2,065.00	\$1,090.00	\$0.00
December	\$5,590.00	\$2,640.00	\$2,555.00	\$3,120.00	\$0.00	\$0.00
<b>Grand Total:</b>	<b>\$43,200.00</b>	<b>\$54,045.00</b>	<b>\$31,970.00</b>	<b>\$30,710.00</b>	<b>\$41,608.00</b>	<b>\$23,165.00</b>
<b>Through August</b>	<b>\$21,220.00</b>	<b>\$44,465.00</b>	<b>\$18,800.00</b>	<b>\$20,480.00</b>	<b>\$36,909.00</b>	<b>\$23,165.00</b>

**Mound Cemetery Crypt/Niche Sales  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00
March	\$1,800.00	\$0.00	\$0.00	\$5,195.00	\$0.00	\$20,475.00
April	\$0.00	\$0.00	\$7,710.00	\$950.00	\$0.00	\$5,170.00
May	\$0.00	\$0.00	\$2,805.00	\$0.00	\$0.00	\$6,735.00
June	\$0.00	\$0.00	\$0.00	\$0.00	\$1,090.00	\$9,070.00
July	\$1,230.00	\$600.00	\$0.00	\$0.00	\$8,655.00	\$10,690.00
August	\$0.00	\$0.00	\$3,785.00	\$0.00	\$7,112.00	\$5,170.00
September	\$9,260.00	\$0.00	\$4,165.00	\$2,015.00	\$14,835.00	\$0.00
October	\$0.00	\$0.00	\$4,225.00	\$0.00	\$8,255.00	\$0.00
November	\$0.00	\$0.00	\$1,635.00	\$0.00	\$3,685.00	\$0.00
December	\$0.00	\$0.00	\$10,550.00	\$2,555.00	\$2,725.00	\$0.00
<b>Grand Total:</b>	<b>\$12,290.00</b>	<b>\$600.00</b>	<b>\$34,875.00</b>	<b>\$10,715.00</b>	<b>\$46,357.00</b>	<b>\$69,160.00</b>
<b>Through August</b>	<b>\$3,030.00</b>	<b>\$600.00</b>	<b>\$14,300.00</b>	<b>\$6,145.00</b>	<b>\$16,857.00</b>	<b>\$69,160.00</b>

**Graceland/Mound Cemetery Crypt/Niche Sales Combined  
Yearly Comparison**

Month	2017	2018	2019	2020	2021	2022
January	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00
February	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$11,850.00
March	\$4,720.00	\$2,100.00	\$0.00	\$5,510.00	\$12,735.00	\$20,475.00
April	\$6,685.00	\$7,985.00	\$12,030.00	\$8,845.00	\$4,340.00	\$9,900.00
May	\$1,755.00	\$2,200.00	\$4,915.00	\$1,295.00	\$4,030.00	\$14,960.00
June	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$8,989.00	\$10,775.00
July	\$1,230.00	\$2,000.00	\$0.00	\$6,465.00	\$8,655.00	\$15,260.00
August	\$0.00	\$2,960.00	\$8,440.00	\$0.00	\$7,112.00	\$5,170.00
September	\$20,230.00	\$1,340.00	\$8,610.00	\$5,770.00	\$17,382.00	\$0.00
October	\$2,890.00	\$0.00	\$8,860.00	\$1,290.00	\$9,317.00	\$0.00
November	\$2,530.00	\$5,600.00	\$3,170.00	\$2,065.00	\$4,775.00	\$0.00
December	\$5,590.00	\$2,640.00	\$13,105.00	\$5,675.00	\$2,725.00	\$0.00
<b>Grand Total:</b>	<b>\$55,490.00</b>	<b>\$54,645.00</b>	<b>\$66,845.00</b>	<b>\$41,425.00</b>	<b>\$87,965.00</b>	<b>\$92,325.00</b>
<b>Through August</b>	<b>\$24,250.00</b>	<b>\$45,065.00</b>	<b>\$33,100.00</b>	<b>\$26,625.00</b>	<b>\$53,766.00</b>	<b>\$92,325.00</b>