



Monday, September 12, 2022

Willie McDonald

Transit Management of Racine -  
1900 Kentucky Street  
Racine , WI 53405

Dear Willie McDonald:

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink that reads "Dave R Breslin". The signature is written in a cursive, flowing style.

Dave Breslin  
Great Lakes Sales Executive

dave.breslin@angeltrax.com  
574.292.4305  
334.692.4606 (F)



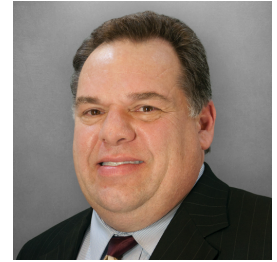
Search "AngelTrax" on [www.gsaadvantage.gov](http://www.gsaadvantage.gov)  
to see our products available for  
direct purchase, without the bidding process.



ISSUE DATE.: 09/12/2022

EXPIRY DATE.: 12/11/2022

## PREPARED FOR:


PREPARED BY:  
**Dave Breslin**

Great Lakes Sales Executive

119 South Woodburn Drive  
Dothan, AL 36305  
Cell: 574.292.4305Corporate Office: 1.800.673.1788  
dave.breslin@angeltrax.com







BILLING DETAILS	SHIPPING DETAILS
Transit Management of Racine - RYDE Willie McDonald  1900 Kentucky Street Racine, WI 53405  262-619-2443 willie.mcdonald@cityofracine.org	Transit Management of Racine - RYDE Willie McDonald  1900 Kentucky Street Racine, WI 53405  262-619-2443 willie.mcdonald@cityofracine.org

## QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Route Buses			
AngelTrax VULCANV1284HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	22	\$3,380.40	\$74,368.80
 <p><b>V1284HC</b> Vulcan Series 12-Channel HD/IP Mobile Digital Video Recorder</p> <ul style="list-style-type: none"> <li>• 12 Channels with 8 Channels D1, WD1, 720P, or up to 1080P + 4 Channels IP 720P, 1080P, up to 4MP</li> <li>• Patented Hybrid Component Modular Design</li> <li>• 3.5-Inch Platter Hard Drive</li> <li>• 64GB SD Card for Redundant Recording</li> <li>• Built-in Wi-Fi Module</li> <li>• Built-in G-Force Sensor</li> <li>• Vandal-Resistant Locking Hard Drive</li> <li>• Panic Button</li> <li>• H.264/H.265 Compression</li> </ul> <p><b>HDD1TB35</b> 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
	1		

QUOTED PRODUCTS








MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>SD64GB</b> 64GB SD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p><b>VULPBH</b> Vulcan Series Panic Button Housing PC color</p>	1		
 <p><b>HD1700V</b> (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera- midship ss, midship cs, midship rear door ss</p> <ul style="list-style-type: none"> <li>• 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation</li> <li>• IP68 Rated Waterproof Interior/Exterior Camera</li> <li>• 1080P HD</li> <li>• 2.12 Megapixels</li> <li>• Noise-Gated Microphone</li> <li>• Vandal-Resistant Casing</li> <li>• Scratch-Resistant, Anti-Glare Glass Lens Cover</li> <li>• Infrared</li> </ul>	3		
 <p><b>HD2100V</b> (2) Vulcan Series 2100 HD Low Profile Camera- driver door, opposite driver</p> <ul style="list-style-type: none"> <li>• 2.1mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation</li> <li>• IP68 Rated Waterproof Interior/Exterior Camera</li> <li>• 1080P HD</li> <li>• 3 Megapixels</li> <li>• Noise-Gated Microphone</li> <li>• Vandal-Resistant Casing</li> <li>• Scratch-Resistant, Anti-Glare Glass Lens Cover</li> <li>• Infrared</li> </ul>	2		
 <p><b>HD2500WS</b> Vulcan Series 2500 HD Windshield Camera</p> <ul style="list-style-type: none"> <li>• 2.5mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation</li> <li>• 1080P HD</li> <li>• 2.13 Megapixels</li> <li>• Noise-Gated Microphone</li> <li>• Vandal-Resistant Casing</li> <li>• Scratch-Resistant, Anti-Glare Glass Lens Cover</li> <li>• Starlight CMOS Sensor for Exceptional Sensitivity to Starlight</li> <li>• Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</li> </ul>	1		
 <p><b>HD3600V</b> Vulcan Series 3600 HD Low Profile Camera- ext. rear cs</p> <ul style="list-style-type: none"> <li>• 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation</li> <li>• IP68 Rated Waterproof Interior/Exterior Camera</li> <li>• 1080P HD</li> <li>• 3 Megapixels</li> <li>• Noise-Gated Microphone</li> <li>• Vandal-Resistant Casing</li> <li>• Scratch-Resistant, Anti-Glare Glass Lens Cover</li> <li>• Infrared</li> <li>• For use in school bus SAV applications as overview camera when equipped with YELHS1 yellow housing</li> </ul>	1		


QUOTED PRODUCTS				
MODEL & DESCRIPTION		QTY	UNIT PRICE	TOTAL PRICE
     	<b>HD4CBL</b> 13.12 ft. HD Camera Cable	1		
	<b>HD9CBL</b> (4) 29.53 ft. HD Camera Cable	4		
	<b>HD12CBL</b> (2) 39.37 ft. HD Camera Cable	2		
	<b>ADJBRWS</b> Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View	1		
	<b>GILEXTSEAL</b> OEM HD Low Profile Exterior Camera Seal	1		
	<b>TRIMDANTV2</b> Tri-Mode Roof-Mounted Antenna • Wi-Fi, Cellular and Active GPS Antenna • Roof-Mounted	1		
Paratransit Buses				
AngelTrax VULCANV1284HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)		6	\$3,156.52	\$18,939.12

# QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>V1284HC</b>  Vulcan Series 12-Channel HD/IP Mobile Digital Video Recorder  • 12 Channels with 8 Channels D1, WD1, 720P, or up to 1080P + 4 Channels IP 720P, 1080P, up to 4MP  • Patented Hybrid Component Modular Design  • 3.5-Inch Platter Hard Drive  • 64GB SD Card for Redundant Recording  • Built-in Wi-Fi Module  • Built-in G-Force Sensor  • Vandal-Resistant Locking Hard Drive  • Panic Button  • H.264/H.265 Compression</p>	1		
<p><b>HDD1TB35</b>  1TB 3.5-Inch Platter Hard Drive  REQUIRES PURCHASE OF HARD DRIVE TRAY</p>	1		
<p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>			
 <p><b>SD64GB</b>  64GB SD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p><b>VULPBH</b>  Vulcan Series Panic Button Housing  PC color</p>	1		
 <p><b>HD1700V</b>  (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera- midship ss, midship cs, midship rear door ss  • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation  • IP68 Rated Waterproof Interior/Exterior Camera  • 1080P HD  • 2.12 Megapixels  • Noise-Gated Microphone  • Vandal-Resistant Casing  • Scratch-Resistant, Anti-Glare Glass Lens Cover  • Infrared</p>	3		
 <p><b>HD2100V</b>  Vulcan Series 2100 HD Low Profile Camera- opposite driver  • 2.1mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation  • IP68 Rated Waterproof Interior/Exterior Camera  • 1080P HD  • 3 Megapixels  • Noise-Gated Microphone  • Vandal-Resistant Casing  • Scratch-Resistant, Anti-Glare Glass Lens Cover  • Infrared</p>	1		

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD2500WS</b>  Vulcan Series 2500 HD Windshield Camera  • 2.5mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation  • 1080P HD  • 2.13 Megapixels  • Noise-Gated Microphone  • Vandal-Resistant Casing  • Scratch-Resistant, Anti-Glare Glass Lens Cover  • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight  • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p><b>HD3600V</b>  Vulcan Series 3600 HD Low Profile Camera- ext. rear cs  • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation  • IP68 Rated Waterproof Interior/Exterior Camera  • 1080P HD  • 3 Megapixels  • Noise-Gated Microphone  • Vandal-Resistant Casing  • Scratch-Resistant, Anti-Glare Glass Lens Cover  • Infrared  • For use in school bus SAV applications as overview camera when equipped with YELHS1 yellow housing</p>	1		
 <p><b>HD4CBL</b>  13.12 ft. HD Camera Cable</p>	1		
 <p><b>HD9CBL</b>  (3) 29.53 ft. HD Camera Cable</p>	3		
 <p><b>HD12CBL</b>  (2) 39.37 ft. HD Camera Cable</p>	2		
 <p><b>ADJBRWS</b>  Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p><b>GILEXTSEAL</b>  OEM HD Low Profile Exterior Camera Seal</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>TRIMDANTV2</b> Tri-Mode Roof-Mounted Antenna • Wi-Fi, Cellular and Active GPS Antenna • Roof-Mounted</p>	1		
<p><b>STATE-MN - Sourcewell</b> Sourcewell - 42058 Contract Number: 020221-IVS Fleet Management Technologies with Related Software Solutions Award: 3/27/21-3/26/25 Renewal 1 of 1 - 3/27/25-3/25/26</p>	1	\$0.00	\$0.00
<p><b>CONTLABOR</b> Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	22	\$765.00	\$16,830.00
<p><b>CONTLABOR</b> Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	6	\$715.00	\$4,290.00
<p><b>SHIPPING/HANDLING</b> Shipping and Handling Charges - 28 system boxes * Optional items are not included in the calculation.*</p>	1	\$0.00	\$0.00
<p><b>You may be eligible for lower pricing!</b></p>			<p><b>TOTAL</b></p>
			<b>\$114,427.92</b>

*Ask us about purchasing through a local, state or national contract for competitive pricing without the bid process.*

QUOTED PRODUCTS - OPTIONAL ITEMS	NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.		
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE

Signed and endorsed by: \_\_\_\_\_

Printed Name \_\_\_\_\_

## **CORPORATE & FREIGHT POLICIES**

*The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.*

*This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.*

*The customer will be responsible for all applicable taxes.*

*Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.*

*License Notice: All AngelTrax and VizuCop software is used by license agreement only and is not for sale.*

## **TITLE & OWNERSHIP POLICY**

*"Title Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.*

## **BID TERMS & CONDITIONS**

*If this quote is to be bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.*

**CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.**