



P.O. BOX 329
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DISPOSAL SERVICE, INC.

October 4, 2022

The City of Racine
Attn: Ron Pritzlaff
730 Washington Ave.
Racine, WI 53403

Re: Extension Proposal

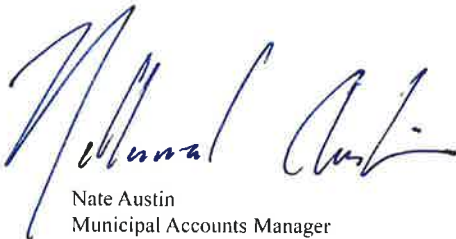
Ron,

Thank you for reaching out regarding pricing on a contract extension. As you know, Johns has been processing the City's materials for nearly a decade. During this time, the city has received substantial rebates based on the market value of your materials. Unfortunately, the value of single stream materials are down significantly and processing costs continue to push higher. Our contract with the City expires at the end of 2022. Below are two options (pricing per ton) for your consideration of a continued partnership with Johns.

SERVICE	2022	2023 (1-YR EXTENSION)	INCREASE	2023 (3-YR EXTENSION)	INCREASE
PROCESSING COST	\$49.58	\$98.50	\$48.92	\$90.50	\$40.92
GLASS DISPOSAL	\$16.13	\$18.00	\$1.87	\$16.50	\$0.37
RESIDUE DISPOSAL	\$36.54	\$45.00	\$8.46	\$45.00	\$8.46

Please do not hesitate to reach out to me directly at 262-473-4700 ext. 224 if you have any questions or would like to schedule a meeting.

Sincerely,



Nate Austin
Municipal Accounts Manager

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