Racine Zoological Society Park and Recreation Board Meeting reporting on September 2022

Executive Director

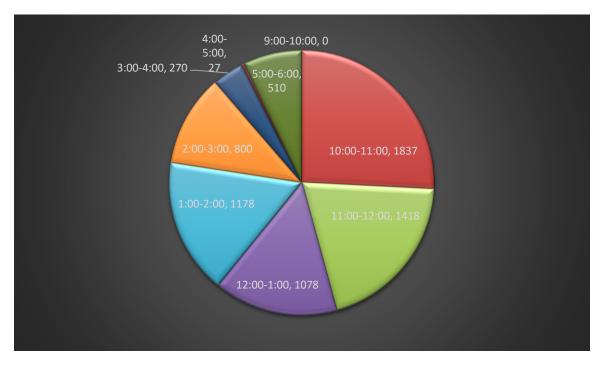
- Submitted several grants and sponsorship packages for the upcoming year
- Creating solutions to additional fundraising efforts
- TV appearances
- Strategic planning
- Construction planning

Membership

• Total memberships households = 2,429

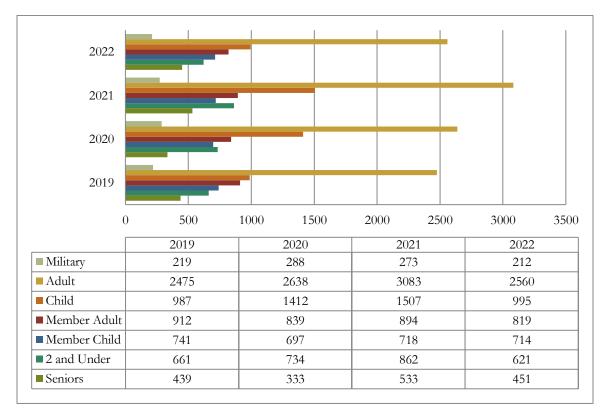
Attendance for September 2022

	September 2021	September 2022	Variance	Percent change
Adults	3083	2348	-735	-23.84%
Children	1507	995	-512	-33.97%
Member Adults	894	819	-75	-8.39%
Member Children	718	714	-4	-0.5%
Child 2 and under	862	621	-241	-27.96%
Seniors	533	451	-82	-15.38%
Military	273	212	-61	-23.34%
Education	-	382	-382	-382%
Events	1741	510	-1231	-70.7%
Total	9611	7052	-2559	-26.63%



September 2022 Attendance by hour

September Monthly Attendance 2019-2022



September

Municipality

Racine County	Guests
53105	56
53108	17
53126	48
53139	23
53158	0
53167	6
53177	40
53182	55
53185	61
53401	44
53402	588
53403	103
53404	156
53405	312
53406	318
53407	0
53408	0
Total	1,827

Other Municipalities	Guests
Kenosha	885
Milwaukee	512
Wisconsin (Excludes Racine, Kenosha & Milwaukee Counties)	422
Illinois	1161
Other States (Excludes WI & IL)	211
Outside US	
Total	3,191

	GUESTS
Racine County	1,827
Other Municipalities	3,191
Events & Education (Not Collected)	892
Data Not Collected (Admissions)	1,142
SEPTEMBER TOTAL	7,052

Operations

- Going through the existing stock. Working on moving excess inventory with promotions and sales.
- Ordered a supply of Halloween merchandise for sale at Jack O Lantern Nights. The product has sold well throughout the first weekend & will order more so we will have stock to offer our guests.
- Grill open on weekends
- Train open on weekends
- New strollers were delivered and being installed

Animal Care

- Veterinary Updates
 - 0.1 White handed gibbon still under frequent observation and care for respiratory issues and gagging instances
 - \circ 0.1 Western tufted deer treated for possible infected cut on side
 - o 0.1 Emperor tamarin monitored and treated for continuing respiration issues
 - \circ $\,$ 0.1 Amur tiger exam for jaw licking, found to be minor tooth issue
 - 2.1 Ornate box turtles treated for parasites
 - o 1.0 Bearded dragon jaw recheck, healing well
 - 1.0 Pig treated for vomiting
 - \circ 0.1 Western fox snake under observation for severe arthritis
 - 0.1 Goat sedation and dental
 - 1.0 Western screech owl beak maintenance
 - 1.1 Spider monkey exam
 - 1.0 Alpaca annual exam
 - 0.1 Lesser hedgehog tenrec annual exam
 - 1.0 Sudan plated lizard annual exam
 - 1.0 Caledonian giant gecko annual exam
 - 1.0 Prehensile-tailed skink annual exam

• Collection Changes

- o 0.0.2 Alligators moved back to owning institution
- 0.1 Prehensile tailed porcupine brought to zoo

• Other Updates

- Continuing goat chiropractor sessions (0.1), penguin acupuncture sessions (3.1), giraffe laser sessions (1.0)
- \circ $\;$ Working on setup for voluntary xrays with primates
- Working on voluntary cardiac ultrasound 1.0 Orangutan
- Working on voluntary injections with 0.2 African lions

Education

Educational Programs

•

- Onsite Programs 6
 - Reached 369 people
- Offsite Programs 15
 - Reached 730 people
- Onsite Birthdays 6
 - Reached 129 people
- Offsite Birthdays 0

- Reached 0 people
- Slumber Safaris 2
 - Reached 38 people
 - Virtual Programs 0
 - Reached 0 people
- Preschool Programs 10
 - Reached 136 people
- BTS Encounters 4
 - Reached 16 people
 - Creature Features 31
 - Reached 814 people
- Wildlife Theater- 62
 - Reached 1,810 people
- Total: Reached 5,852 people

• Final Summer Camp Numbers

- ¾ Half Day 72
- o K-1st, 134
- o 2nd-34d, 135
- o 4th-5th, 133
- o 6th-7th, 54
 - Overall 531 total campers
 - 2021-385, 37.9% increase!
 - (2020-207; 2019 328, 2018 289)
- Other Events
 - Aug 7 Brought animals to Zoo night at Milwaukee Milkmen
 - Aug 13 Hosted World Lion Day
 - Aug 20 Hosted Orangutan Awareness Day
 - Aug 27 Hosted Rhino Day
 - o Aug 29 AmeriCorps Members for 22-23 year begin

• Grants and Proposals

- Submitted Proposal to Brighter Future Fund through United Way of Racine County
- o Received funding from ACE for Wildlife Capacity Building Grants
- Working on grants from Christiansen Foundation and United Way Equity Innovation Fund; both projects launched in August

Comparison to September 2021 - programs and participants

Participants	2021	2022	Variance
On Site	120	369	+207.5%
Off Site	169	730	+332.0%
BTS	0	16	+100.0%
Birthday Party	277	129	-53.4%
Preschool	107	136	+27.1%
AmeriCorps	0	0	+0.0%
Virtual Programs	10	0	-100.0%

Programs	2021	2022	Variance
On Site	3	6	+200.0%
Off Site	4	15	+275.0%
BTS	0	4	+100.0%
Birthday Party	7	6	-14.3%
Preschool	6	10	+66.7%
AmeriCorps	0	0	+0.0%
Virtual Programs	1	0	-100.0%

Facilities

- Set up and tear down special events
- Replaced sensor for boiler in main boiler
- Accept bid for leak detection test on main building
- Daily janitorial
- General grounds upkeep
- Mowing and trimming grass on campus
- Accepted bids for zebra door, lynx door, and orangutan enrichment modifications
- Installed new track and rollers on west door giraffe stall
- Made hydraulic cement patches to rhino floor
- Replaced water valves on primate sink
- Water utility been on campus trying to locate underground water leak
- Continued work on new tamarin exhibit
- Continued work on install of doors on pavilion
- Changed out printer on photobooth
- Replaced motor on fennec fox rollup door
- Preventative maintenance
- Job tickets (repair hose, adjust limits for door etc.)
- Main entrance gate hinge repaired
- Made modifications to old alpaca yard so goats could access
- Replaced discharge hose on clothes washer in basement
- Replaced sensor on the water bottle filling station on drinking fountain
- Moved breaker panel and electric on pavilion to accommodate new doors
- Installed lights, fan, and heater in bear overlook
- Had new mixing valve installed in chemical dispenser in basement



STAFF ACTIVITY REPORT

KRISTEN HUMPHREY | MARKETING | SEPTEMBER 2022



DATE	EMAIL NAME	OPENS %	CLICKS%
9/2	E-News	32.1	1.3
9/7	Zoo Debut - Online Auction now open	38.2	4.8
9/9	Zoo Debut - Auction reminder	32.7	1.6
9/10	Zoo Debut - Last day of auction	33.3	1.9
9/16	E-News	31.5	0.9
9/13	JOLN - Setup - 2 weeks	33.0	0.5
9/14	Zoo Brew - next weekend	35.5	0.2
9/20	Zoo Brew - this weekend	32.0	0.1
9/23	JOLN - 1 week away	35.7	0.4
9/24	Old Fashioned Cocktail Night - 1 week away	31.7	0.7
9/26*	Wildlife Matters - September Issue	36.3	1.6
9/28	JOLN - tomorrow	31.6	0.6
9/30	E-News	31.3	1.0

ENTIRE ZOO DATABASE

Subscribers	Open Rate	Click Rate
9,611	18.8%	0.8%

MEMBERS

Subscribers	Open Rate	Click Rate
2,048	21.4%	2.1%

 NOTE: "Members" emails are included in "Entire Zoo Database" Audience total numbers. Members-only e-blasts are labeled with "*".

MISCELLANEOUS PROJECTS

- Updated and created event posters and flyers for 2022.
- Updated posters and flyers across campus
- Updated photo booth graphics
- Updated sliders on website
- Updated the Wildlife Matters monthly issue
- Submitted events to online event calendars
- Updated upcoming events flyer and web page
- Created signage for events
- Photographed events
- Set up advertising for events
- Put together photos and descriptions of events for TV appearances



- Bargain Hunter print
- Chicago Sun Times print
- Happenings/Smart Reader print
- Hulafrog digital
- Key Milwaukee print
- Kids Out & About digital
- Local IQ print
- Milwaukee Magazine print
- Milwaukee Radio Group radio
- Milwaukee with Kids digital
- Racine County Eye digital
- Shepherd Express print/digital
- Southern Lakes print
- SEM campagin through Travel WI digital
- Travel WI digital
- Journal Times/Kenosha News print/digital
- The Daily Herald print/digital
- Racine Theatre Guild print
- Wisconsin Public Radio radio
- Your LIFE Magazine print
- Wind Point Living Magazine print
- Rack cards through CTM Media Group print
- Chronicle print
- Clear Channel Outdoor digital
- FM 102.1 radio
- OnMilwaukee digital
- The Greater Valley Guide print
- WLKG The Lake radio







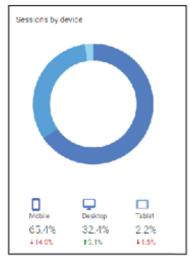




MONTHLY USERS: 24K

Updated articles, sliders, and event pages. Built new event pages. Set up and maintained special event ticket sales.





Page	Pageviews	Page Value
1	9,574	\$0.00
/jack-o-lantem-nights	5,276	\$0.00
/hoursadmissions	4,709	\$0.00
/events-calendar	3,422	\$0.00
/product/old-fashioned-cocktail-night	2,151	\$0.00
/zoo brew	1,410	\$0.00
/arctic-fox-fact-sheet	1,294	\$0.00
/mammals	1,189	\$0.00
/boo-200	1,082	\$0.00
/fennee fox fact sheet	1,048	\$0.00

Data from Google Analytics



FOLLOWERS: 40,391

Animal and promotional posts. Added event pages.

Page overview

Discovery

0	Post reach	102.970
-	Post engagement	53,096
, ŵ	New Page likes	271
	New Page Followers	411

Interactions

⊕	Reactions	5,361
m	Comments	890
*	Shares	862
	Photo views	20.145
ŀ	Link clicks	3,032

Other

ø	Hide all posts	19
	Unfollows	0

Audience

Age and Gender					Location	
Men 32.20% Women 67.80%					Location	Citiles Countriles
676					Racine, WI	7.204
20%					Kenosha, Wi	3,409
54			_		Mihwaukee, WI	1.743
				_	Caledonia, WI	1.277
18-24 25-34	25-44	45-54	55-54	- 40	Oak Creek, WI	503

Staff Activity Report | Marketing | September 2022

FACEBOOK POSTS



-	Racine Zoc's Video	Póst reach	Engagement
	Join us for opening weekend of Jack-O'-Lantern Nights! The entrance will be hard to miss! I Plan your trip to Jack-O'-Lantern Nights! https://racinezoo.org/jack-o-lantern-nights September 29 - October Fri, Sep 30	Post reach 26384	Engagement 3290
	Happy Friday from Phoebe! She was out enjoying a walk around campus and posed very nicely in front of one of the festive displays! Fri, Sep 30	Post reach 6841	Engagement 395
	Thu, Sep 29	Post reach	Engagement
14	A very sweet story! Thu, Sep 29	Pust leads 13543	Engagement 1462
	Racine Zoc's Video Thu, Sep 29	Post reach	Fngagement
	Tonight is opening night of Jack-O'-Lantern Nights! Thu, Sep 29	Post reach 3201	Engagement 548
	Jack-O'-Lantern Nights begins TOMORROW! Wed, Sep 28	Post reach 4806	Engagement 757
	Boo at the Zoo Is only 1 month away! On Saturday, October 29 from 10am to 4pm, bring the family for safe, outdoor trick-or-treating with the animals at the Zoo! Plus, enjoy festive activities such as spooly Tue, Sep 27	Post reach 7451	Engagement 455
2	Carl the ornate box turtle was checking out the jack o' lanterns! () Plan your trip to Jack-O'-Lantern Nights! https://racinezoo.org/jack-o-lantern-nights September 29 - October Tue, Sep 27	Post reach 544	Engagement 104
	Don't forget! The last day to submit your application to become a Zoo volunteer or volunteen is this Saturday, October 1st! We would love to welcome more friendly, hardworking helpers this fall Non, Sep 26	Post reach 4957	Engagement 1 <mark>78</mark>
	Old Fashioned Cocktail Night is THIS SATURDAY (10/1)! Sample old fashioneds and vote on your favorite, listen to live music, enjoy food by Malicki's Piggly Wiggly, AND see the jack-o'-lanterns all lit up for Non, Sep 26	Post reach 5784	Engagement 412

2	Check out the spooky wine selection below for Hallowine! On Friday, October 28 from 6pm to 9pm, prepare your taste buds for Halloween themed wine tasting along with hors d'oeuvres and a visit Sun, Scp 25	Publicalli 3873	Engagement 157
	A new look-alike has appeared! Mac and Jabari the Masai giraffes have a jack-o'-lantem dedicated to them! Look for it during your exploration of Jack O' Lantern Nights! Plan your trip to Jack O' Sun, Sep 25	Post reach 1034	Engagement 237
6	As you explore Jack-O'-Lantern Nights, be on the lookout for look- alked First up: Max the orangutan! B Plan your trip to lack-O'- Lantern Nights! https://iracinezoo.org/jack-o-lantern-nights Septemb Sat, Sep 24	Post reach 7353	Engagement 267
	PLEAGE NOTE: The Zoo will be clusing at 1pm today (Saturday, September 24, 2022) for our Zoo Brow event. Sat, Sep 24	Post reach 4434	Engagement 77
.0	② Jack-O'-Lantern Nights is less than 1 week away??! Whaaa?! Make your plans to check out these amazing works of art September 29 – October 30! ② https://racinezoo.org/jack-o-lantern-nights Thursday Fr, Sep 23	Post reach 8292	Engagement 549
	Thi, Sep.22	Post reach	Engagament
	PLEASE NOTE: The Zoo will be closing at 1pm on Saturday, September 24, 2022 for our Zoo Brew event. Thu, Sep 22	Post reach 4135	Engagement 58
	Happy first day of fall! Spooky season is right around the corner! Are you preparing to decorate your haunted house? Arctic fox Thu, Sep 22	Post reach 2507	Engagament 44
	Check out the competitors so far for Old Fashioned Cocktail Night below! Coming up NEXT WEEKEND on Saturday, October 1 from 6pm 9pm, celebrate fall with Wisconsin's classic cocktail! Food is INCLUDE Wed, Sec 21	Post reach 8745	Engagament 920
8	Racine Zoos Video Wed, Sep 21	Post reach	Engagement
87	The jack-o'-lanterns have arrived, and setup is underway! It is so exciting to see this festive transformation of the Zoo! Can't wait to see it lit up! Plan your trip to Jack-O'-Lantern Nights! Wed, Sep 21	Post reach 57584	Engagement 6276
	Check out our HUGE list of brewmasters that will be at our Zoo Brew beer festival THIS SATURDAY (9/24)! From 2pm to 6pm, taste your way through nearly 100 beers and ciders while you roam the Zo Tuc, Scp 20	Post reach 10298	Engagement 671

N.	Ga Happy 19th birthday to our eastern black rhino, Klangal Time to celebrate! (1) (1) Want to buy Klanga a birthday present? Check out our rhino Amazon wishlist: https://a.co/cxHg7zV Mon, Sep 19	Post reach 5189	Engagement 376
den de la comoción de	* _p This week Lil' Explorers traveled all the way to the African Savanna to learn all about the animals of the grasslands! Spending time learning about the tood chains of the savanna, our preschoolers Mon, Sep 19	Post reach 4315	Engagement 106
	Thanks so much to North Shore Bank for helping us throw a great party to celebrate Mac and Jabari's birthday season! Come on down to help the boys celebrate! \cancel{B} \textcircled{Q} \textcircled{O} #northshorebank Sun, Sep 10	Post reach 5728	Engagement 317
	Join us this Sunday, September 18, for the Racine Zoo 4Giraffe Birthday Celebration! 🚏 🍄 🏂 Where? Racine Zoo - 2131 N Main St. Racine, WI 53402 When? Sunday, September 18, 2022 (10:00 AM 1:3 Sun, Sep 10	Post reach 5688	Engagement 126
	Que Seew is only 1 WEEK AWAVI Invite your friends to our beer festival on Saturday, September 24! From 2pm to 6pm, taste your way through nearly 100 beers and ciders while you roam the Zoo! Visit th Sat, Sep 17	Post reach 8809	Engagement 332
***	Setup has begun! Lights are wrapping the trees and lining the fences, tractors are pulling in, and a glant pumpkin patch has sprung up in front of the Vanishing Kingdom! Remember the dazzling funnel Fri, Sep 16	Post reach 13332	Engagement 868
68	Hallowine is coming up next month on Friday, October 28 from 6pm - 9pm! Enter the Vanishing Kingdom castle if you dare! Prepare your taste buds for a Halloween-themed night of wine tasting. Dive Thu, Sep 15	Post reach 8085	Engagement 319
	We are HIRING for Jack-O'-Lantern Nightsi S Looking for 16 years and older hardworking individuals to join our team for this exciting Halloween-themed event September 29 - October 30I Positions open Wed, Sep 14	Post reach 10056	Engagement 358
	Do you have your tickets for Old Fashioned Cocktail Night on Saturday, October 1?! Save your spot for one of the Zoo's most popular events! From bpm - 9pm, sample old tashioneds from local competitors and Tue, Sep 13	Post reach 5156	Engagement 225
	Racine Zoo's Video Tue, Sep 13	Post reach 	Engagement
	A BIG thank you to Travel Wisconsin for their Joint Effort Marketing Grant supporting our new Jack-O'-Lantern Nights eventi David Spiegelberg, Regional Jourism Specialist with Travel Wisconsin, Tue, Sep 13	Post reach 4135	Engagement 212
	Boo at the Zoo Tue, Sep 13	Post reach O	Engagement

	23	10		8
100	20		1	
40	22			
		13	1	
	1.1		0.	

Mark your calendars for Boo at the Zoo coming up next month on Saturday, October 29! From 10am to 4pm, enjoy safe, outdoor trick or treating with the animals at the Zoo and more festive activities! Mon, Sep 12	Post reach 16721	Engagement 899
Cooking for volunteer opportunities? We are accepting new volunteers and volunteens this Lall' Applications are due October 1st! Applications and more details about our Volunteer and Volunteen	Post reach	Engagement 106



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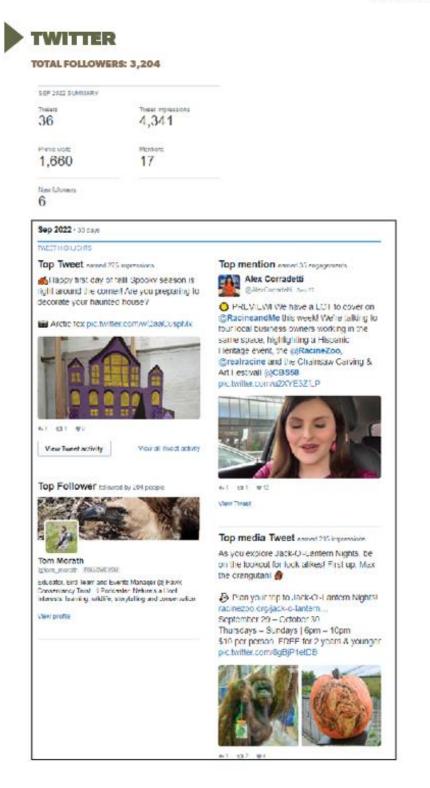
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Volunteers and volunteens this Late applications are due October. He ■Applications and more details about our Volunteer and Volunteen Sun, Sep 11	4478	106
Racine Zoo's Video Sat, Sep 10	Post reach	Engagement
State chance to place your bids in our online auction for Zoo Debut! Closes at 9PM (CT) TONIGHT (9/10). SBid now! https://zoodebut?022.givesmart.com Anyone 18+ can participate— Sat Sep 10	Fost reach 2422	Engagement 214
Don't forget to place your bids for our online auction! Preview a few items below! Hid now! https://zoodebut2022.givesmart.com Cpen now through 9/10 at 9PM (C1) Zoo Debut, our biggest fundrais Fri, Sep 9	Post reach 2521	Engagement 156
Celebrate the start of fall at Zoo Brew beer festival on Saturday, September 24! From 2pm to 6pm, taste your way through nearly 100 beers and ciders while you roam the Zoo! Visit the giraffes, rhinos, Thu, Sep 8	Post reach 5742	Engagement 127
Soo Debut, our biggest fundraiser of the year, is this Saturday and our Silent Auction is open for bids! Anyone 18± can participate—even if you're not attending the event! Check out over 130 amazing items Wed, Sep 7	Fost reach 3678	Engagement 372
Less than a month away! Old Fashioned Cocktail Night is coming up Saturday, October 11 From 6pm - 9pm, sample old fashioneds from local competitors and grab a bite to eat while listening to live music Tue, Sep 6	Post reach 6152	Ingagement 422
Did you know the artists of RISE of the Jack O'Lanterns spend up to 15 hours sculpting a single jack o' lantern? They use scalpels, knives, gouges, and power tools to create these festive masterpleces that wil Tue, Sep 6	Post reach 3510	Engagement 84
2 TOMORROW (9/3) is the last Zoorific Saturday of the year! Join us for Reptile and Amphibian Awareness Day from IDam - 5pm. Injoy educational and fun family friendly activities! Activities are INCLUDE Fri, Sep 2	Post reach 3770	Engagement 50

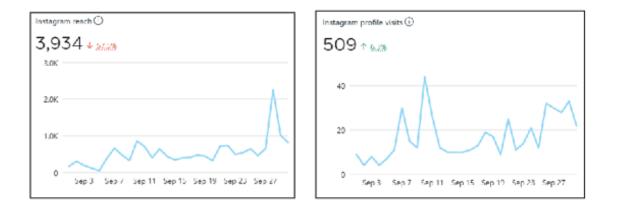
The jack-o'-lanterns have arrived, and setup is underway! It is so exciting to see this festive transformation of the Published by Kristen Humphrey O - September 21 at 10:41 AM - O							
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8	6 3	165	*	16	0	•	
🕒 Rea	actions					1,	046
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ir Sha	ares						159

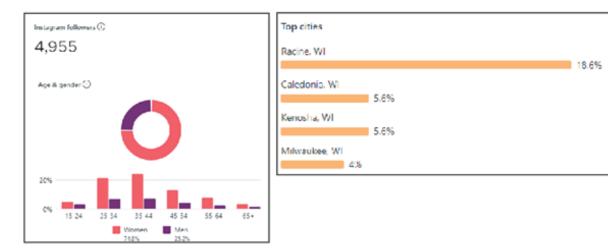
Well-performing Facebook post

Staff Activity Report | Marketing | September 2022

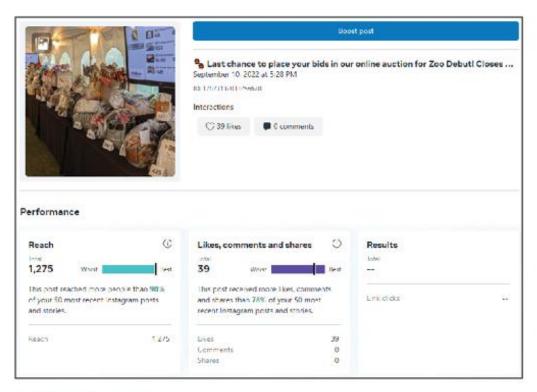








Staff Activity Report | Marketing | September 2022



Well-performing Instagram post

Special Events

September Events:

- September 10 Zoo Debut
 - Location: Pavilion and North of Pavilion
 - o Event Overview: Gala
 - Attendance: 282
- September 17 Mason Heidorn Reception
 - Location: Pavilion and North of Pavilion
 - o Event Overview: Wedding Reception
 - o Attendance: 250
- September 24 Zoo Brew
 - Location: Entire Campus
 - Event Overview: Beer Tasting
 - Attendance: 185 guests

Coming up at the Zoo at a Glance:

- September 29 October 30 Jack-O-Lantern Nights
- October 1 Old Fashioned Night
- October 2 Police Awards Ceremony
- October 8 Franseen Wedding
- October 28 Hallowine
- October 29 Boo at the Zoo
- November 18 Martini Madness
- December 3 Brunch with Santa
- December 16-February 12 Winter Picnic in a Snowglobe