Belle City Square JEFFERS Next Phases of Development & CO.

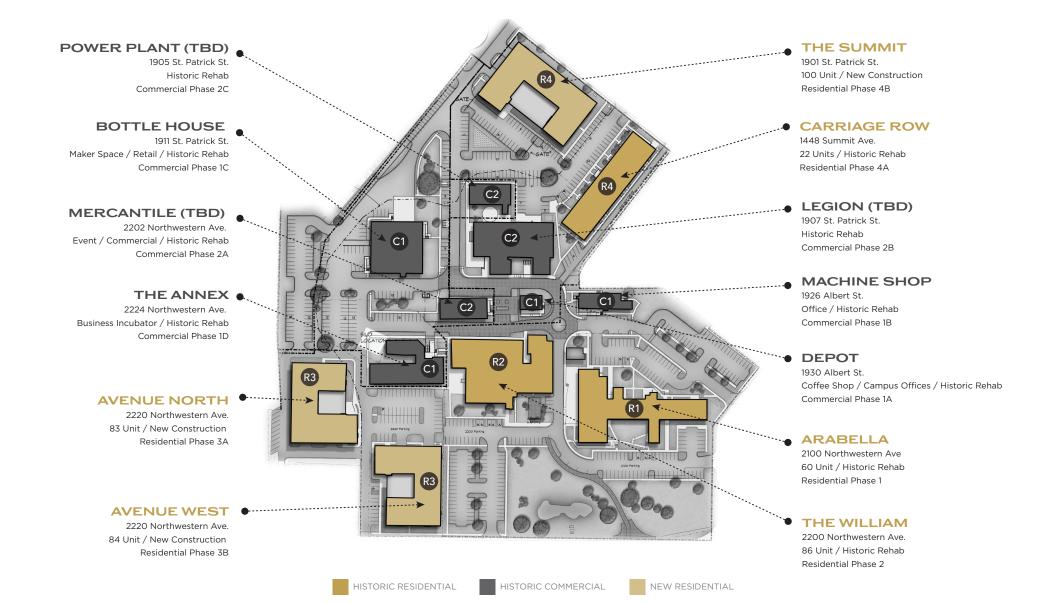
February 27, 2023 / Confidential

Belle City Square is a master planned, mixed-use community, creating catalytic change through historic rehabilitation and new construction.

Master Plan / Overview

- 14 buildings / 16 Acres
- Multi-Phase / Mixed-Use Development
- Historic Adaptive Reuse / New Construction
- 400+ Multifamily Housing Units
- 200,000 SF of Commercial Space
- Investment will total over \$210M
- Entire Campus will qualify for LEED-ND Certification
- A brand new Live, Work, Play community
- * By September 2023, 313 multifamily units will be completed



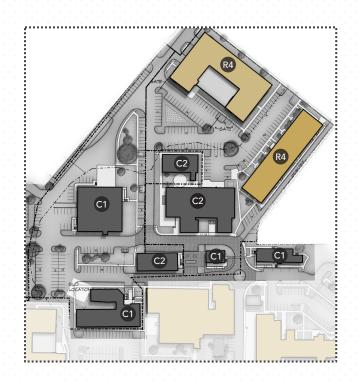


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Next Phases / Development Overview

- Three Phases of Development
- Phase R4
 - Two Residential Buildings / Historic and New Construction
- Phase C1
 - Four Commercial Buildings / Historic Rehabilitation
- Phase C2
 - Three Commercial Buildings / Historic Rehabilitation
- 374,000 Total SF / 9 Buildings / \$108.8M Total investment



Next Phases / Development Overview

Residential / Phase R4

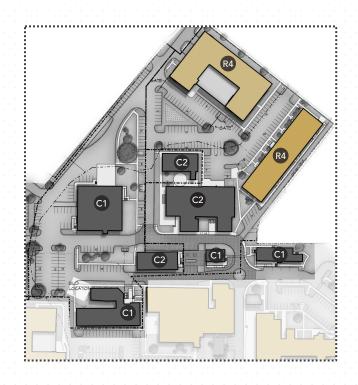
- The Summit / New Construction
- Carriage Row / Historic Rehabilitation

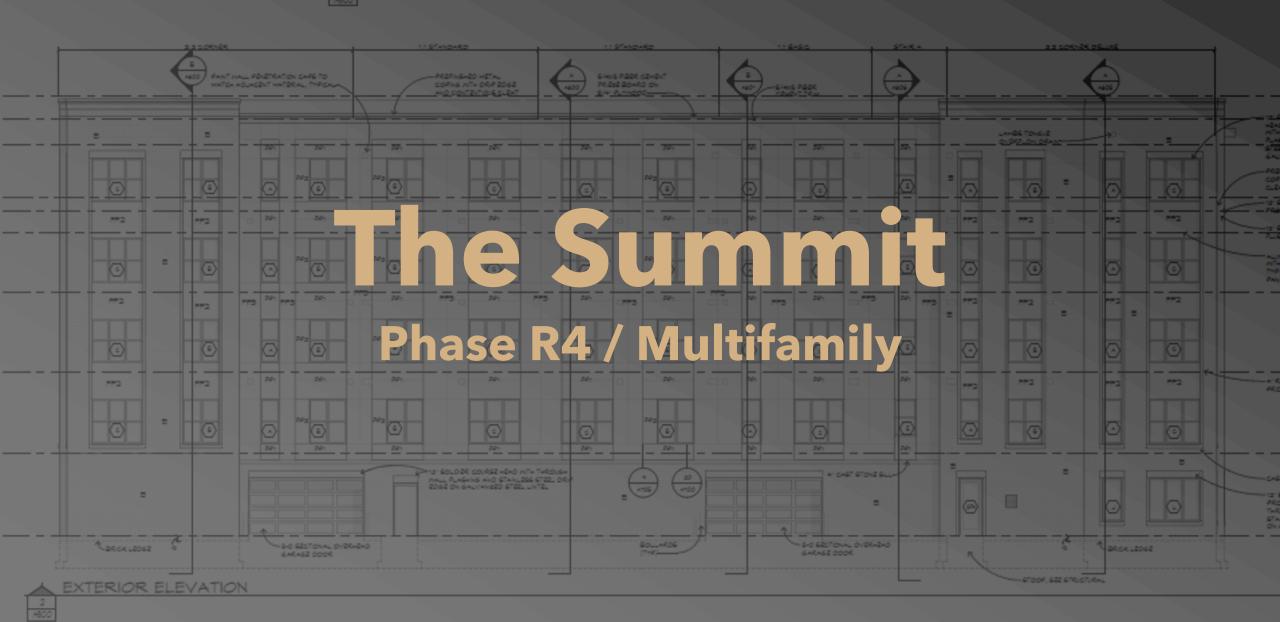
Commercial / Phase C1

- Depot / Historic Rehabilitation
- Machine Shop / Historic Rehabilitation
- Bottle House / Historic Rehabilitation
- The Annex / Historic Rehabilitation

Commercial / Phase C2

- Power Plant, Legion, Mercantile / Historic Rehabilitation (TBD)



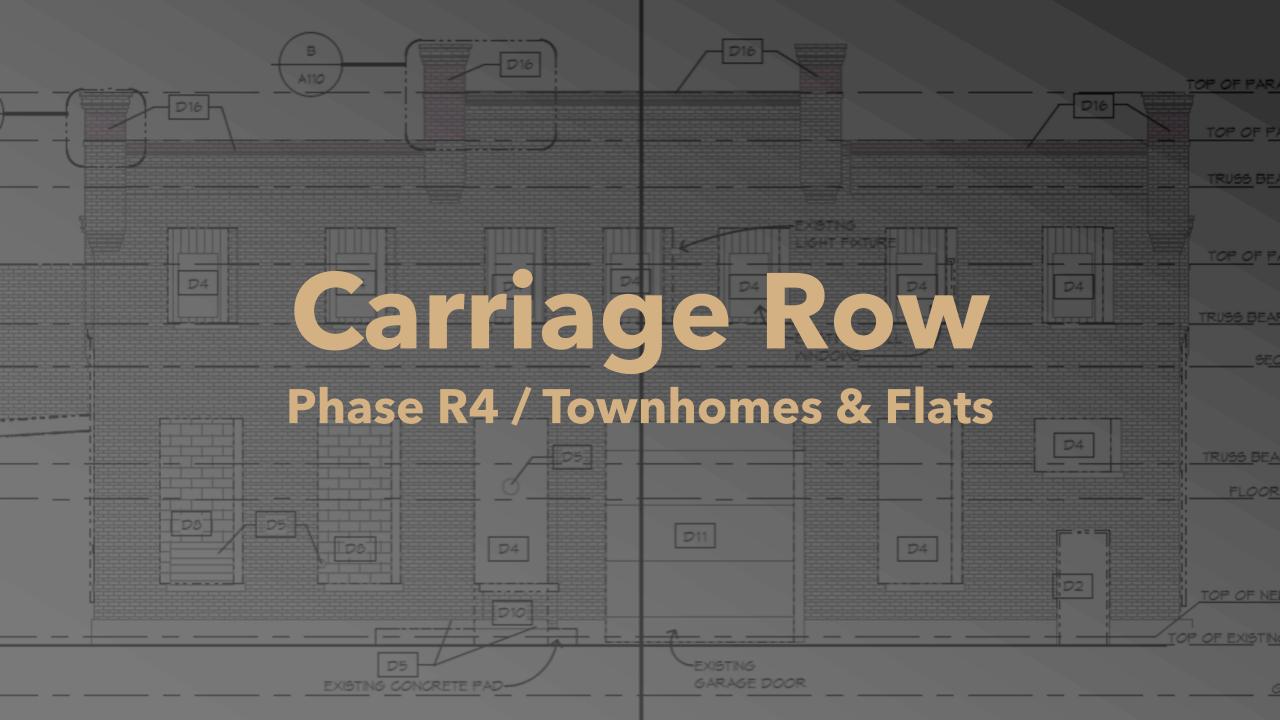


The Summit / Phase R4

- 1901 St. Patrick Street
- 5-story / Multifamily / New Construction
- 100 Market Rate Apartments / 133,000 SF
- Mix of Studios, 1-, 2-, and 3-Bedrooms
- Outdoor Terrace Amenity Space
- Club Room Amenity Space
- Covered parking within building structure



Anticipated Closing Date: 3/31/23



Carriage Row / Phase R4

- 1448 Summit Avenue
- 2-story / Multifamily / Historic Adaptive Reuse
- 18 Town Homes / 4 Flats / 27,000 SF
- Amenity access at The Summit
- Town Homes diversify housing stock on BCS Campus
- Targets a neglected segment of renter market



Anticipated Closing Date: 5/31/23

Phase C1 Commercial / Historic Rehab

Commercial / Phase Ci

- Various Addresses (see Master Plan)
- 4 buildings / Mixed-Use / Historic Adaptive Reuse
- Coffee Shop / Creative Office / Maker Space / Light Manufacturing
- 134,000 Total SF
- Over 200 Parking Spaces for Commercial Use
- Community Agencies to occupy Creative Office Space
- Diverse Commercial uses will invigorate BCS Campus

Anticipated Closing Date: 4/20/23



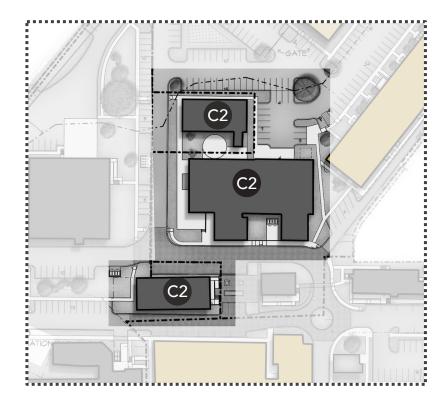




Commercial / Phase C2

- Various Addresses (see Master Plan)
- 3 buildings / Mixed-Use / Historic Adaptive Reuse
- Projected Uses: Grocer / Restaurant / Event Space
- 80,000 Total SF
- 50 additional Parking Spaces for Commercial Use
- Diverse Commercial uses will invigorate BCS Campus

Anticipated Closing Date: 5/15/24



FINANCIAL SUMMARY

Phase	All Phases		Phase IV	Phase C-1 (NMTC)	Phase C-2 (NMTC)
Development	New Construction + Historic Rehab		NC/Rehab (MKT Rate)	Historic Rehabilitation	Historic Rehabilitation
Use	100 Apts, 22 Townhomes		100 Apts, 22 Townhomes	134,000 SF Commercial	80,000 SF Commercial
Stabilized Assessed Value	\$44,450,000		\$23,300,000	\$15,800,000	\$5,350,000
Projected Timeline					
Closing	Mar-23		Mar-23	Apr-23	-
PIS	May-25		Apr-24	Jun-24	May-25
Stabilized	May-26		Apr-25	Jun-25	May-26
Sources					
1st Loan	34,446,000	32%	17,139,000	12,850,000	4,457,000
Developer Equity	14,323,000	13%	6,730,000	4,225,000	3,368,000
Tax Credit Equity	20,912,000	20%	-	12,185,000	8,727,000
Tax Increment Financing	27,650,000	24%	16,000,000	8,850,000	2,800,000
Construction Bridge Loan	9,000,000	8%	9,000,000	-	-
Utility Grants	2,000,000	2%	1,000,000	500,000	500,000
Idle Sites Grant	500,000		500,000		
Total	108,831,000	100%	50,369,000	38,610,000	19,852,000
Uses					
Acquisition + Sitework Costs	11,791,000	11%	4,941,000	4,200,000	2,650,000
Construction Costs	56,024,000	52%	27,236,000	20,500,000	8,288,000
Financing Costs	7,677,000	7%	3,421,000	3,210,000	1,046,000
TIF Interest Expense	16,788,000	14%	10,100,000	5,150,000	1,538,000
Soft Costs	16,551,000	15%	4,671,000	5,550,000	6,330,000
Total	108,831,000	100%	50,369,000	38,610,000	19,852,000

