



City of Racine, Wisconsin Agenda BRIEFING MEMORADUM

AGENDA DATE: 03/13/2023

PREPARED BY: Bobbi Fergus, Deputy Public Health Administrator

EXECUTIVE SUMMARY:

Communication sponsored by Alder Horton, on behalf of the Public Health Department, requesting authorization to purchase electronic health record software for the public health department clinic through Patagonia Health, Inc.

Background and Analysis:

The City of Racine Public Health Department, on 01/08/2022, requested proposals from qualified companies interested in providing electronic health record software for the public health clinic. Four proposals were received. Proposals were reviewed by Public Health, MIS, City Attorney and Purchasing. Each company demonstrated their electronic health software to Public Health, MIS, and Purchasing. All three departments identified Patagonia Health, Inc. as the preferred proposal.

Other proposals obtained were:

- Netsmart
 - Total charges were \$279,175.08 for set-up and first year, with a reoccurring charge of \$59,875.08 annually
- Software Expressions, Inc.
 - Total charges were \$34,840.00 for set-up, with a reoccurring charge of \$12,395.00 annually
- ezEMRx
 - Total charges were \$83,796.48 for set-up, with a reoccurring charge of \$32,796.48 annually

Patagonia Health, Inc. had the software that was the most compatible with our clinical services within the Public Health Department. Utilizing the software will allow staff to have the ability to provide a higher quality and safer care for patients. Patagonia's software helps providers better manage care for patients and provide better health care by:

- Improving workflow for staff to manage patients throughout the clinic experience
 - Check-in, assessment, treatment, check-out, follow-up
- Providing accurate, up-to-date, and complete information about patients.
 - Ability to interface with state databases to ensure an accurate medical record for each patient
- Enabling quick access to patient records for more coordinated, efficient care while reducing costs through decreased paperwork, such as scanning IDs and insurance cards.
- Securely sharing electronic information with patients and other clinicians.
 - Communication capabilities with patients to increase appointment accountability as well as compliance with treatment and follow-up plans
- Helping promote legible, complete documentation and accurate, streamlined coding and billing.
- Patagonia offers precise inventory management tools for vaccines and medications as well as a patient portal and reminders notifications through text message and phone calls.

BUDGETARY IMPACT:

Funding is available in account 20109 20134 – ARPA COVID Recovery for approximately \$209, 011.00.

- First Year is approximately \$87,147.00.
- Second Year is approximately \$28,697.76.
- Third Year is approximately \$29,845.67.
- Fourth Year is approximately \$31,039.50.
- Fifth Year is approximately \$32,281.08.

RECOMMENDED ACTION:

That contract for Electronic Health Records, be awarded to Patagonia Health, Inc. in the amount not to exceed \$225,000 and that the Mayor and City Clerk be authorized to execute a sales agreement and all associated documents with Patagonia Health, Inc. for a 5-year term.