Racine Zoological Society Park and Recreation Board Meeting reporting on April 2023

Executive Director

- Submitted several grants and sponsorship packages for the upcoming year
- Creating solutions to additional fundraising efforts
- TV appearances
- Strategic Planning
- Construction work
- 100th year anniversary

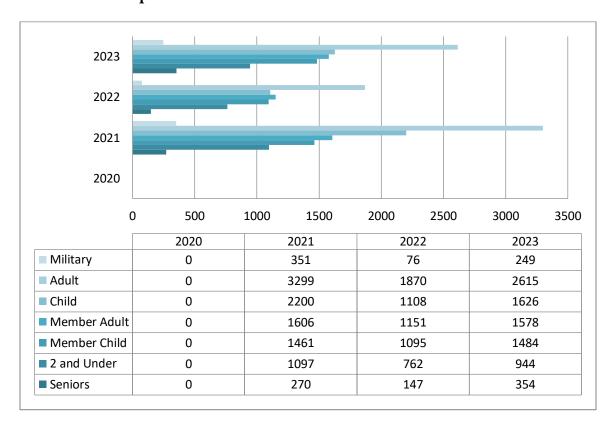
Membership

• Total memberships households = **2,629**

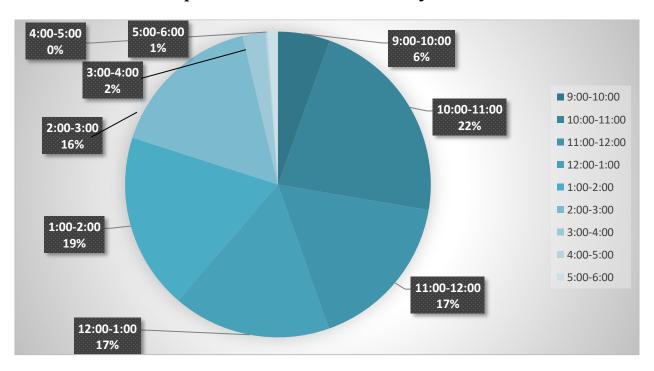
Attendance for April 2023

	April 2022	April 2023	Variance	Percent change
Adults	1870	2615	745	39.9%
Children	1108	1626	518	46.8%
Member Adults	1151	1578	427	37.1%
Member Children	1095	1484	389	35.5%
Child 2 and under	762	944	182	23.9%
Seniors	147	354	207	140.8%
Military	213	249	36	16.9%
Education	174	521	347	199.4%
Events	228	103	-125	-54.8%
Total	6748	9474	2996	46.2%

April Admissions Attendance 2020-2023



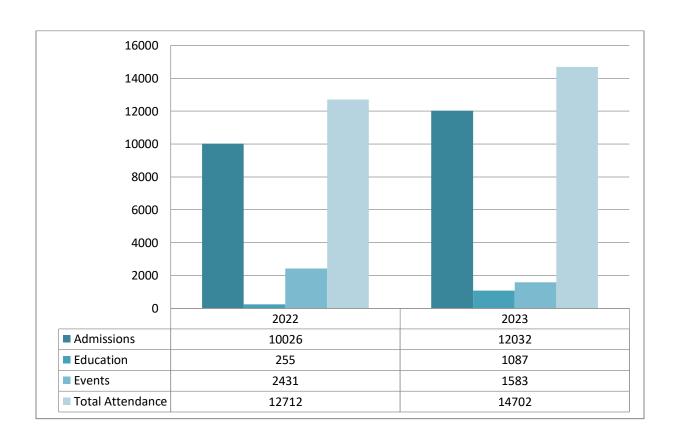
April 2023 Attendance by hour



Education - 9:00AM - 10:00AM General Admissions - 10:00AM - 5:00PM Events - 5:00PM - 6:00 PM

YEAR TO DATE Attendance 2022-2023

	YTD 2022	YTD 2023	Variance	Percent change
Admissions	10026	12032	2006	20%
Education	255	1087	832	326.3%
Events	2431	1583	-848	-34.9%
Total	12712	14702	1990	15.7%



APRIL 2023 Municipality

Racine County	Guests
53105	45
53108	0
53126	63
53139	3
53167	0
53177	67
53182	50
53185	33
53402	985
53403	292
53404	278
53405	573
53406	493
Total	2882

Other Municipalities	Guests
Kenosha	851
Milwaukee	432
Wisconsin (Excludes Racine, Kenosha & Milwaukee Counties)	418
Illinois	544
Other States (Excludes WI & IL)	136
Outside US	0
Total	2381

	GUESTS
Racine County	2882
Other Municipalities	2381
Events & Education (Not Collected)	624
Data Not Collected (Eggstravaganza)	3377
Data Not Collected (Admissions)	210
APRIL TOTAL	9474

Operations

- The weather worked in our favor for Eggstravaganza & we had a 34% increase in guest attendance over last year. The following week gave us our first look at Spring like weather & it was reflected in our guest attendance.
- Train & Grill are open on weekends
- The grill is starting to cater zoo events and picnics
- Working on new policies and procedures for gift shop, admissions and grill
- With it being our 100th year anniversary, bringing in toys that were popular 100 years ago
- Multiple orders placed
- New margins established
- Guests are enjoying the new Arctic Fox habitat and our sales have increased for our plush arctic foxes
- Discovery Center has reopened

Animal Care

Veterinary Updates

- COVID-19 Vaccinations completed for: Ferrets, Pigs and Meerkat (4-12-23)
- o African Penguin, Nelson, treated for pineal gland issues. Gland Removed.
- o Farmyard Sheep and Goats Received annual anti-parasitic treatments
- 0.1 Tiger, Naka, blood draw(s) and fine needle aspirate submitted. Malignant Sarcoma Diagnosed.
- o 0.1 Eastern Black Rhino, Timu: Horn trimmed (approx. 4").
- o All Parakeets banded and individually identified per new USDA regulations.

• Collection Changes

 0.1 Amur Tiger, Naka: Died during surgery due to age-related complications. Initial Necropsy shows much atrophied Pancreas (which explains her past treatment requirements). Other results pending.

• Staffing/Training

- Staff completed Animal Well-Being training
- All staff received TB Titers/checks.

Other Updates

- Continuing goat chiropractor sessions (0.1), penguin acupuncture sessions (2.1), giraffe laser sessions (1.0), dog acupuncture (0.1)
- Continuing frequent blood draw/injection sessions across collection, focused heavily on
 0.2 lions, and 1.0 giraffe
- Continuing frequent hoof work and training with 2.1 Hartmann's Mountain Zebra, 2.0
 Masai giraffes, 1.1 Eastern black rhinos
- Working on setup for voluntary xrays with primates
- o Working on voluntary cardiac ultrasound 1.0 Orangutan
- 2 eggs laid by African Penguins. Neither egg hatched.
- Staff are working with Carthage College and will start Well-fare observations for the Rhino and Orangutan exhibits shortly.

Education

- Educational Programs
 - Onsite Programs 4
 - Reached 134 people
 - Offsite Programs 10
 - Reached 578 people
 - Onsite Birthdays 5
 - Reached 159 people
 - Offsite Birthdays 4
 - Reached 135 people
 - Slumber Safari 0
 - Reached 0 people
 - Virtual Programs 0
 - Reached 0 people
 - Preschool Programs 4
 - Reached 98 people
 - Behind the scenes encounter– 5 (Includes camp encounters)
 - Reached 111 people
 - Wildlife Explorers- 0
 - Reached 0 people
 - AmeriCorps Programs- 5 Offsite, 2 Onsite
 - Reached 130 people
 - Globes- 0
 - Reached 0 people
 - Creature Features- 3
 - Reached 315 people
 - Wildlife Theaters- 3
 - Reached 108 people
 - Total: Reached 1,768 people

Other Events

- April 2 All staff training
- o April 3- All staff training
- April 8 Eggstravaganza
- o April 10-14— Spring break camp
- April 12 Education team meeting
- o April 15 Bat Appreciation day
- o April 19 Riverbend invasive species cleanup-Full day-entire education team attended
- April 20 Volunteer Appreciation Dinner-Cassie attended
- o April 21- Parkview Career day Ryann attended
- o April 22- Party for the Planet Zoorific
- o April 23 Volunteer Training
- o April 23 Offsite animal booth fundraiser-Ryann attended
- o April 24 CBS 58 virtual

- o April 24 Assisted transition volunteers
- o April 26 Racine and Me in person-Madison
- o April 28 Volunteer Recognition Lunch-Cassie attended
- o April 29 Adult volunteer training

• Grants and Proposals

- o Received funding from Party for the Planet grant
- o Received funding from ACE for Wildlife Capacity Building grants

Comparison to April 2022 - programs and participants

Participants	2022	2023	Variance
On Site	213	134	-37%
Off Site	374	578	+54.5%
BTS	6	111	+1750%
Birthday Party	205	159	-22.4%
Preschool	125	98	-21.6%
AmeriCorps	478	130	-72.8%
Virtual Programs	125	0	-100%

Programs	2022	2023	Variance
On Site	7	4	-42.8%
Off Site	6	10	+66.6%
BTS	2	5	+150%
Birthday Party	7	5	-28.5%
Preschool	8	4	-50%
AmeriCorps	30	7	-76.6%
Virtual Programs	2	0	-100%

Facilities

- Continued work on the tamarin exhibit and new holding area
- Started masonry work on penguins and meerkats
- Had the roof sealed by the turret of the castle and tuckpointing to start soon to stop water leaking
- Complete remodel of tamarin exhibit
- Started work on Rhino/giraffe/zebra exhibits
- Replaced cables on feed bags in giraffe stall
- Cut down and removed toxic trees from outside exhibit spaces
- Removed old tree branches and replaced with new in rhino exhibit
- Replaced motor on heater in small stall in walkabout
- Re-keyed gift shop doors
- New latch on office entry
- Re-keyed grill and watering hole doors
- Backfilled south wall of grill to prevent water leaking in basement
- Fountain hooked up in the pond



KRISTEN HUMPHREY | MARKETING | APRIL 2023

E-BLASTS MailChimp.com

DATE	EMAIL NAME	OPENS %	CLICKS%
4/3	All In for the Animals - Day 1	34.4	1.0
4/4	All In for the Animals- Day 2	33.0	0.8
4/5	Eggstravaganza - this weekend	34.6	0.4
4/6	All In for the Animals- Day 3	34.6	1.3
4/7	All In for the Animals - Day 4	34.3	1.0
4/12	Zoonflic Saturdays - Full List	36.9	0.5
4/13*	Wildlife Matters	43.3	4.2
4/14	E-News	29.1	1.1
4/17	Mother's Day Brunch - less than 1 month	31.7	0.2
4/19	Bloody Mary Fest - 1 month away	30.9	0.3
4/21	Zoo Brew - On Sale	33.6	0.2
4/25	Member Appreciation Night -1 month away	33.7	0.8
4/28	E-News	27.3	0.5

ENTIRE ZOO DATABASE

Subscribers	Open Rate	Click Rate
9,962	20.4%	0.8%

MEMBERS

Subscribers	Open Rate	Click Rate
1,899	22.3%	2.1%

 NOTE: "Members" emails are included in "Entire Zoo Database" Audience total numbers.
 Members-only e-blasts are labeled with "*".

MISCELLANEOUS PROJECTS

- Updated and created event posters and flyers for 2023
- Updated posters and flyers across campus
- Updated sliders on website
- Updated the Wildlife Matters monthly issue
- Submitted events to online event calendars
- Updated upcoming events flyer and web page
- Created signage for events
- Photographed events
- Set up advertising for events
- Put together photos and descriptions of events for TV appearances
- Created press releases
- Worked on 100-Year Anniversary materials
- Managed All In for the Animals spring fundraiser
- Developed Discovery Center signage

OUTSIDE ADS

- Bargain Hunter print
- Happenings/Smart Reader print
- Kids Out & About digital
- Milwaukee with Kids digital
- Journal Times, Kenosha News print/digital
- Racine Theatre Guild print
- Wind Point Living Magazine print
- Union Grove Village Voice Newsletter digital
- USA Today print









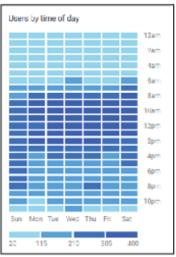




MONTHLY USERS: 24K

Updated articles, sliders, and event pages. Built new event pages. Set up and maintained special event ticket sales.





Sessions by de	vice		
Mobile	Deaklop	Tablet	
58.1%	40.2%	1.8%	
134.49	totals	(515	

Page	Pageviews	Page Value
/	10,330	\$0.00
/hoursadmissions	4,576	\$0.00
/events-calendar	2,646	30.00
/eggstravaganza	2,199	\$0.00
/Join or renew	2,155	\$0.00
/fennec-fox-fact-sheet	1,440	\$0.00
/mammals	1,371	30.00
/black-handed-spider-monkey-fact-sheet	1,241	\$0.00
/emperor tamprin fact sheet	1,078	\$0.00
/cart	910	\$0.00

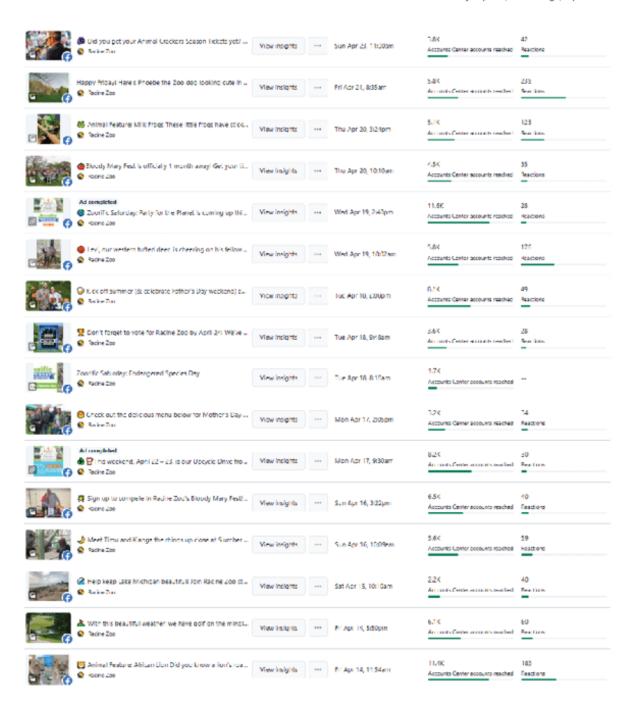
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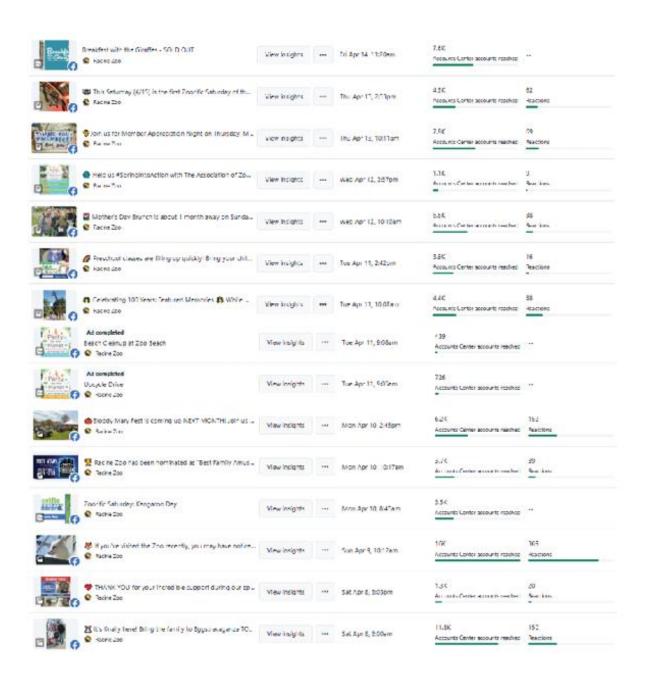
FACEBOOK

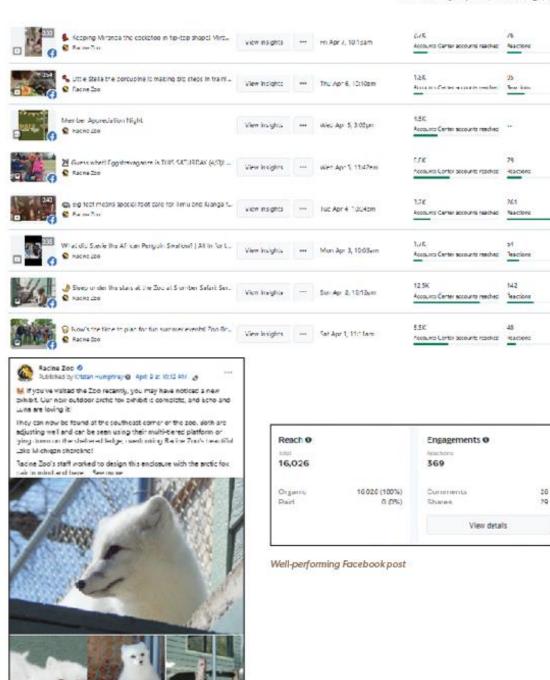
FOLLOWERS: 41,290

Animal and promotional posts. Added event pages.

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- G	Soing into pair serson with our golf outing 6 indivises. € Kanes see	Vea neights	***	Sun Apr 30, 1/2/24m	2,1 K Accounts Confer accounts insiched	17 Hostonic
0	Whice Registration is now GPFN for our P7th Acoust	View insights	***	Saf Apr 29, 150Gem	3.2K Accounts Confor accounts reached	18 Hostone
€0	Anima Heature: Green lines lighton indec shokes beginned. Refin-Time	V ew insights	***	Fri Apr 28, 2590m	1.16 Accounts Genner pocounts reached	former
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	Zoorlfic Saturday: African Penguin Awareness Day Redne Zec	View insignts	775	Wed Apr 26, 4:11pm	1.78 American accordance set	
	₹ Zoo Membero Get your RSVP In for Member //pprecia	View Insignts	***	Wed Apr 26, 9:45am	A county Corner and conty, new cont	27 See for n
<u></u>	○ Happy firthright ★ Today, a. i nonceepers threw a bit	View ineights	775	Tue 8pt 25, 2.00ptr	10.5K Appoints Content accounts reached	449 Reachors
NOW	 Happy #Worldi enguinUsy: Here at the Rapine Joc, etc Rain=2n 	View insights	-	Luc Apr 25 TdD9cm	1.4Y Accounts Center accounts reached	179 Reactors
1	Don't rarget: This Saturbay is our Beach Cleanup!	View insights	***	Mon Apr 24, 4r05am	25 Accounts Center accounts reached	93 Residens







See insights and arts

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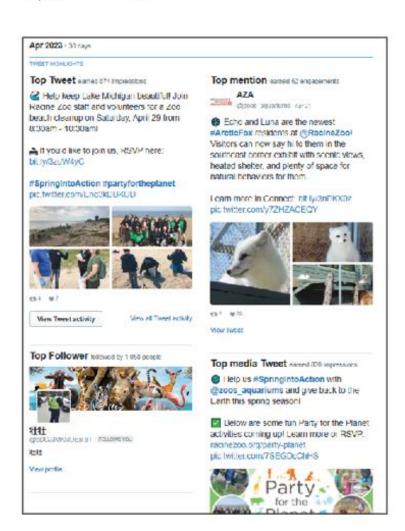
TWITTER

TOTAL FOLLOWERS: 3,284

7,732

Profession
1,138

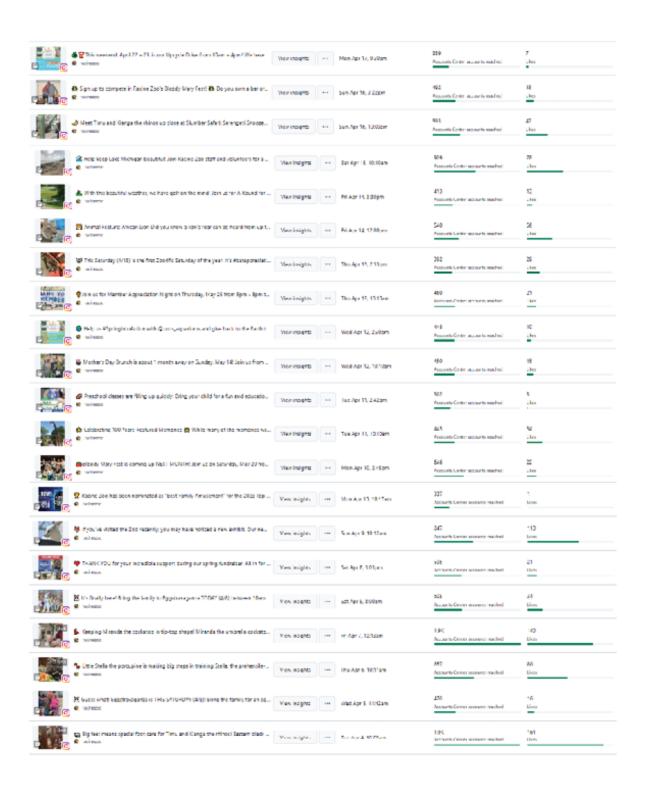
Mexican
18



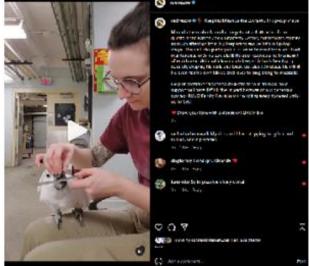
INSTAGRAM

TOTAL FOLLOWERS: 5,287

Title		Date published	Reach O	Likes and reactions	o
& Suing into golf season with our golf outling fundraises. A Round for Reincs et	Varinighs -	Sun Apr 30, ICOZam	F&F Assesso Senter occounts reading	tR Uko	
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Well-performing Instagram posts

Special Events

April Events

- April 8 Eggstravaganza
 - Location: Entire Campus
 - Event Overview: Easter Event
 - o Attendance: 3,397

Coming up at the Zoo at a Glance:

- May 5 Sikora-Hammer Celebration of Life
- May 6 Bourbon Chronicles
- May 14 Mother's Day Brunch
- May 20 Bloody Mary Fest
- May 25 Member Appreciation Night
- June 3 Bourbon Chronicles
- June 4th Ritcher Celebration of Life
- June 9 100 Year -Past Board Chair Dinner
- June 14 World Wine Wednesday
- June 17 Old Fashioned Frenzy
- June 19 Golf Tournament
- June 21 Kingfish Game
- June 22 RAMAC Event
- June 24 Breakfast with the Giraffes
- June 24 Private Party in Pavilion
- June 25 Police Awards
- June 28 World Wine Wednesday
- June 29 Rotary Event
- July 5 100 Year Ice Cream Social
- July 8 Margarita Fest
- July 12 Animal Crackers
- July 15 Bourbon Chronicles
- July 16 CNH Picnic
- July 20 Cigar Dinner
- July 22 Breakfast with the Giraffes
- July 23 Christ Church Picnic
- July 26 Animal Crackers
- July 26 RAAD Lunch
- July 29 Putzmeister Picnic
- July 30 Siena Picnic
- August 2 World Roar Wine Pour Wednesday
- August 4 Bourbon Chronicles
- August 5 Twin Disc
- August 6 API Picnic
- August 6 Breakfast with the Giraffes
- August 8 Milkmen Game
- August 9 Animal Crackers

- August 12 MPI Picnic
- August 13 O&H Picnic
- August 16 World Roar Wine Pour Wednesday
- August 19 One Hope United Picnic
- August 20 Car Show
- August 23 Animal Crackers
- August 26 Whiskers and Whiskey
- August 30 World Roar Wine Pour Wednesday
- September 3 Ennis Wedding
- September 9 Zoo Debut
- September 16 Massman Wedding
- September 22 Bourbon Chronicles
- September 28-October29 Jack-O-Lantern Nights
- October 7 Old Fashioned Fest
- October 20 Shurts Wedding
- October 27 Hallowine
- October 28 Boo at the Zoo
- November 29 Jolly Old Fashioned
- December 2 Brunch with Santa
- December 15 Globes