

**Graceland Cemetery Sales
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$23,872.00	\$23,405.00	\$24,880.00	\$26,076.00	\$35,990.00	\$20,870.00
February	\$20,440.00	\$10,435.00	\$16,035.00	\$20,689.00	\$26,510.00	\$11,925.00
March	\$37,897.01	\$24,065.00	\$24,425.00	\$39,749.00	\$28,580.00	\$19,305.00
April	\$17,713.00	\$21,530.00	\$22,300.00	\$32,489.00	\$16,710.00	\$25,025.00
May	\$31,431.00	\$17,630.00	\$38,125.00	\$28,529.00	\$28,610.00	\$0.00
June	\$26,020.00	\$23,735.00	\$34,210.00	\$40,045.00	\$26,615.00	\$0.00
July	\$14,796.00	\$23,355.00	\$31,125.00	\$26,066.00	\$31,405.00	\$0.00
August	\$22,266.00	\$17,095.00	\$30,955.00	\$13,970.00	\$31,345.00	\$0.00
September	\$18,357.00	\$19,920.00	\$22,230.00	\$32,753.00	\$35,845.00	\$0.00
October	\$24,152.00	\$21,045.00	\$35,080.00	\$34,056.00	\$10,620.00	\$0.00
November	\$13,134.00	\$26,850.00	\$52,235.00	\$25,826.00	\$30,985.00	\$0.00
December	\$29,369.00	\$28,560.00	\$42,965.00	\$41,293.00	\$24,630.00	\$0.00
Grand Total:	\$279,447.01	\$257,625.00	\$374,565.00	\$361,541.00	\$327,845.00	\$77,125.00
Through April	\$99,922.01	\$79,435.00	\$87,640.00	\$119,003.00	\$107,790.00	\$77,125.00

**Mound Cemetery Sales
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$4,270.00	\$2,010.00	\$4,140.00	\$1,255.00	\$4,990.00	\$3,060.00
February	\$2,827.00	\$0.00	\$1,825.00	\$3,814.00	\$3,895.00	\$2,805.00
March	\$4,631.00	\$306.04	\$4,815.00	\$4,685.00	\$4,275.00	\$0.00
April	\$4,947.00	\$3,528.96	\$3,815.00	\$2,957.00	\$1,525.00	\$2,455.00
May	\$5,645.00	\$0.00	\$11,655.00	\$8,362.00	\$1,995.00	\$0.00
June	\$5,823.00	\$3,295.00	\$5,645.00	\$4,707.00	\$4,315.00	\$0.00
July	\$1,750.00	\$2,280.00	\$1,075.00	\$7,555.00	\$1,820.00	\$0.00
August	\$3,442.00	\$7,520.00	\$7,525.00	\$7,034.00	\$3,595.00	\$0.00
September	\$3,399.00	\$4,520.00	\$1,535.00	\$3,753.00	\$5,140.00	\$0.00
October	\$4,314.00	\$8,330.00	\$2,450.00	\$6,217.00	\$2,875.00	\$0.00
November	\$1,649.00	\$1,590.00	\$7,420.00	\$2,387.00	\$6,040.00	\$0.00
December	\$3,921.00	\$8,770.00	\$9,120.00	\$6,074.00	\$810.00	\$0.00
Grand Total:	\$46,618.00	\$42,150.00	\$61,020.00	\$58,800.00	\$41,275.00	\$8,320.00
Through April	\$16,675.00	\$5,845.00	\$14,595.00	\$12,711.00	\$14,685.00	\$8,320.00

**Graceland & Mound Cemetery Total Combined Sales
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$28,142.00	\$25,415.00	\$29,020.00	\$27,331.00	\$40,980.00	\$23,930.00
February	\$23,267.00	\$10,435.00	\$17,860.00	\$24,503.00	\$30,405.00	\$14,730.00
March	\$42,528.01	\$24,371.04	\$29,240.00	\$44,434.00	\$32,855.00	\$19,305.00
April	\$22,660.00	\$25,058.96	\$26,115.00	\$35,446.00	\$18,235.00	\$27,480.00
May	\$37,076.00	\$17,630.00	\$49,780.00	\$36,891.00	\$30,605.00	\$0.00
June	\$31,843.00	\$27,030.00	\$39,855.00	\$44,752.00	\$30,930.00	\$0.00
July	\$16,546.00	\$25,635.00	\$32,200.00	\$33,621.00	\$33,225.00	\$0.00
August	\$25,708.00	\$24,615.00	\$38,480.00	\$21,004.00	\$34,940.00	\$0.00
September	\$21,756.00	\$24,440.00	\$23,765.00	\$36,506.00	\$40,985.00	\$0.00
October	\$28,466.00	\$29,375.00	\$37,530.00	\$40,273.00	\$13,495.00	\$0.00
November	\$14,783.00	\$28,440.00	\$59,655.00	\$28,213.00	\$37,025.00	\$0.00
December	\$33,290.00	\$37,330.00	\$52,085.00	\$47,367.00	\$25,440.00	\$0.00
Grand Total:	\$326,065.01	\$299,775.00	\$435,585.00	\$420,341.00	\$369,120.00	\$85,445.00
Through April	\$116,597.01	\$85,280.00	\$102,235.00	\$131,714.00	\$122,475.00	\$85,445.00

**Graceland Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00	\$1,875.00
February	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$0.00	\$4,880.00
March	\$2,100.00	\$0.00	\$315.00	\$12,735.00	\$0.00	\$1,635.00
April	\$7,985.00	\$4,320.00	\$7,895.00	\$4,340.00	\$4,730.00	\$4,095.00
May	\$2,200.00	\$2,110.00	\$1,295.00	\$4,030.00	\$8,225.00	\$0.00
June	\$3,800.00	\$2,135.00	\$1,080.00	\$7,899.00	\$1,705.00	\$0.00
July	\$1,400.00	\$0.00	\$6,465.00	\$0.00	\$4,570.00	\$0.00
August	\$2,960.00	\$4,655.00	\$0.00	\$0.00	\$0.00	\$0.00
September	\$1,340.00	\$4,445.00	\$3,755.00	\$2,547.00	\$3,435.00	\$0.00
October	\$0.00	\$4,635.00	\$1,290.00	\$1,062.00	\$7,635.00	\$0.00
November	\$5,600.00	\$1,535.00	\$2,065.00	\$1,090.00	\$14,205.00	\$0.00
December	\$2,640.00	\$2,555.00	\$3,120.00	\$0.00	\$7,290.00	\$0.00
Grand Total:	\$54,045.00	\$31,970.00	\$30,710.00	\$41,608.00	\$55,730.00	\$12,485.00
Through April	\$34,105.00	\$9,900.00	\$11,640.00	\$24,980.00	\$8,665.00	\$12,485.00

**Mound Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,565.00
February	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00	\$0.00
March	\$0.00	\$0.00	\$5,195.00	\$0.00	\$20,475.00	\$400.00
April	\$0.00	\$7,710.00	\$950.00	\$0.00	\$5,170.00	\$0.00
May	\$0.00	\$2,805.00	\$0.00	\$0.00	\$6,735.00	\$0.00
June	\$0.00	\$0.00	\$0.00	\$1,090.00	\$9,070.00	\$0.00
July	\$600.00	\$0.00	\$0.00	\$8,655.00	\$10,690.00	\$0.00
August	\$0.00	\$3,785.00	\$0.00	\$7,112.00	\$5,170.00	\$0.00
September	\$0.00	\$4,165.00	\$2,015.00	\$14,835.00	\$2,155.00	\$0.00
October	\$0.00	\$4,225.00	\$0.00	\$8,255.00	\$0.00	\$0.00
November	\$0.00	\$1,635.00	\$0.00	\$3,685.00	\$5,900.00	\$0.00
December	\$0.00	\$10,550.00	\$2,555.00	\$2,725.00	\$0.00	\$0.00
Grand Total:	\$600.00	\$34,875.00	\$10,715.00	\$46,357.00	\$77,215.00	\$2,965.00
Through April	\$0.00	\$7,710.00	\$6,145.00	\$0.00	\$37,495.00	\$2,965.00

**Graceland/Mound Cemetery Crypt/Niche Sales Combined
Yearly Comparison**

Month	2018	2019	2020	2021	2022	2023
January	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00	\$3,935.00	\$4,440.00
February	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00	\$11,850.00	\$4,880.00
March	\$2,100.00	\$0.00	\$5,510.00	\$12,735.00	\$20,475.00	\$2,035.00
April	\$7,985.00	\$12,030.00	\$8,845.00	\$4,340.00	\$9,900.00	\$4,095.00
May	\$2,200.00	\$4,915.00	\$1,295.00	\$4,030.00	\$14,960.00	\$0.00
June	\$3,800.00	\$2,135.00	\$1,080.00	\$8,989.00	\$10,775.00	\$0.00
July	\$2,000.00	\$0.00	\$6,465.00	\$8,655.00	\$15,260.00	\$0.00
August	\$2,960.00	\$8,440.00	\$0.00	\$7,112.00	\$5,170.00	\$0.00
September	\$1,340.00	\$8,610.00	\$5,770.00	\$17,382.00	\$5,590.00	\$0.00
October	\$0.00	\$8,860.00	\$1,290.00	\$9,317.00	\$7,635.00	\$0.00
November	\$5,600.00	\$3,170.00	\$2,065.00	\$4,775.00	\$20,105.00	\$0.00
December	\$2,640.00	\$13,105.00	\$5,675.00	\$2,725.00	\$7,290.00	\$0.00
Grand Total:	\$54,645.00	\$66,845.00	\$41,425.00	\$87,965.00	\$132,945.00	\$15,450.00
Through April	\$34,105.00	\$17,610.00	\$17,785.00	\$24,980.00	\$46,160.00	\$15,450.00