Graceland Cemetery Sales
Yearly Comparison

| Month | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| January | $\$ 26,760.00$ | $\$ 19,935.00$ | $\$ 31,519.00$ | $\$ 26,588.00$ | $\$ 17,531.00$ | $\$ 23,872.00$ |
| February | $\$ 28,015.00$ | $\$ 11,660.00$ | $\$ 21,103.00$ | $\$ 23,686.00$ | $\$ 20,222.00$ | $\$ 20,440.00$ |
| March | $\$ 20,370.00$ | $\$ 33,525.00$ | $\$ 32,017.00$ | $\$ 16,052.00$ | $\$ 30,602.00$ | $\$ 37,879.01$ |
| April | $\$ 17,555.00$ | $\$ 19,905.00$ | $\$ 25,944.00$ | $\$ 28,656.00$ | $\$ 19,062.00$ | $\$ 17,713.00$ |
| May | $\$ 23,505.00$ | $\$ 19,000.00$ | $\$ 25,119.00$ | $\$ 22,729.00$ | $\$ 26,880.00$ | $\$ 31,431.00$ |
| June | $\$ 13,315.00$ | $\$ 28,855.00$ | $\$ 33,912.00$ | $\$ 16,185.00$ | $\$ 24,842.00$ | $\$ 26,020.00$ |
| July | $\$ 26,240.00$ | $\$ 0.00$ | $\$ 23,782.00$ | $\$ 22,122.00$ | $\$ 11,717.00$ | $\$ 14,796.00$ |
| August | $\$ 9,430.00$ | $\$ 29,830.00$ | $\$ 18,304.00$ | $\$ 18,815.00$ | $\$ 32,773.99$ | $\$ 22,266.00$ |
| September | $\$ 28,530.00$ | $\$ 27,785.00$ | $\$ 23,335.00$ | $\$ 26,559.00$ | $\$ 20,037.00$ |  |
| October | $\$ 37,410.00$ | $\$ 23,680.00$ | $\$ 23,834.00$ | $\$ 25,678.00$ | $\$ 28,293.00$ |  |
| November | $\$ 12,550.00$ | $\$ 13,555.00$ | $\$ 22,390.00$ | $\$ 33,664.00$ | $\$ 18,162.00$ |  |
| December | $\$ 29,975.00$ | $\$ 27,565.00$ | $\$ 16,445.00$ | $\$ 21,982.00$ | $\$ 22,739.00$ |  |
| Grand Total: | $\$ 273,655.00$ | $\$ 255,295.00$ | $\$ 297,704.00$ | $\$ 282,716.00$ | $\$ 272,860.99$ | $\$ 194,417.01$ |
| Through August | $\$ 165,190.00$ | $\$ 162,710.00$ | $\$ 211,700.00$ | $\$ 174,833.00$ | $\$ 183,629.99$ | $\$ \mathbf{1 9 4 , 4 1 7 . 0 1}$ |

Mound Cemetery Sales
Yearly Comparison

| Month | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| January | $\$ 1,130.00$ | $\$ 250.00$ | $\$ 1,955.00$ | $\$ 3,070.00$ | $\$ 260.00$ | $\$ 4,270.00$ |
| February | $\$ 2,065.00$ | $\$ 0.00$ | $\$ 2,310.00$ | $\$ 1,290.00$ | $\$ 4,152.00$ | $\$ 2,827.00$ |
| March | $\$ 3,555.00$ | $\$ 4,040.00$ | $\$ 2,920.00$ | $\$ 1,950.00$ | $\$ 0.00$ | $\$ 4,631.00$ |
| April | $\$ 8,530.00$ | $\$ 6,265.00$ | $\$ 2,015.00$ | $\$ 0.00$ | $\$ 1,790.00$ | $\$ 4,947.00$ |
| May | $\$ 4,690.00$ | $\$ 2,645.00$ | $\$ 2,560.00$ | $\$ 1,665.00$ | $\$ 6,034.00$ | $\$ 5,645.00$ |
| June | $\$ 2,495.00$ | $\$ 2,515.00$ | $\$ 4,905.00$ | $\$ 825.00$ | $\$ 8,923.00$ | $\$ 5,823.00$ |
| July | $\$ 4,985.00$ | $\$ 0.00$ | $\$ 6,655.00$ | $\$ 855.00$ | $\$ 4,220.00$ | $\$ 1,750.00$ |
| August | $\$ 3,555.00$ | $\$ 1,390.00$ | $\$ 5,930.00$ | $\$ 0.00$ | $\$ 13,665.00$ | $\$ 3,442.00$ |
| September | $\$ 1,645.00$ | $\$ 715.00$ | $\$ 2,812.48$ | $\$ 2,650.00$ | $\$ 7,610.00$ |  |
| October | $\$ 1,490.00$ | $\$ 2,855.00$ | $\$ 90.00$ | $\$ 1,930.00$ | $\$ 1,465.00$ |  |
| November | $\$ 1,270.00$ | $\$ 355.00$ | $\$ 2,452.00$ | $\$ 5,780.00$ | $\$ 4,310.00$ |  |
| December | $\$ 0.00$ | $\$ 5,500.00$ | $\$ 1,430.00$ | $\$ 0.00$ | $\$ 3,250.00$ |  |
| Grand Total: | $\$ 35,410.00$ | $\$ 26,530.00$ | $\$ 36,034.48$ | $\$ 20,015.00$ | $\$ 55,679.00$ | $\$ 33,335.00$ |
| Through August | $\$ 31,005.00$ | $\$ 17,105.00$ | $\$ 29,250.00$ | $\$ 9,655.00$ | $\$ 39,044.00$ | $\$ 33,335.00$ |

Graceland \& Mound Cemetery Total Combined Sales

| Yearly Comparison |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 20,13 | 20114 | 2015 | 2016 | 2017 | 20118 |  |
| January | $\$ 27,890.00$ | $\$ 20,185.00$ | $\$ 33,474.00$ | $\$ 29,658.00$ | $\$ 17,791.00$ | $\$ 28,142.00$ |  |
| February | $\$ 30,080.00$ | $\$ 11,660.00$ | $\$ 23,413.00$ | $\$ 24,976.00$ | $\$ 24,374.00$ | $\$ 23,267.00$ |  |
| March | $\$ 23,925.00$ | $\$ 37,565.00$ | $\$ 34,937.00$ | $\$ 18,002.00$ | $\$ 30,602.00$ | $\$ 42,510.01$ |  |
| April | $\$ 26,085.00$ | $\$ 26,170.00$ | $\$ 27,959.00$ | $\$ 28,656.00$ | $\$ 20,852.00$ | $\$ 22,660.00$ |  |
| May | $\$ 28,195.00$ | $\$ 21,645.00$ | $\$ 27,679.00$ | $\$ 24,394.00$ | $\$ 32,914.00$ | $\$ 37,076.00$ |  |
| June | $\$ 15,810.00$ | $\$ 31,370.00$ | $\$ 38,817.00$ | $\$ 17,010.00$ | $\$ 33,765.00$ | $\$ 31,843.00$ |  |
| July | $\$ 31,225.00$ | $\$ 0.00$ | $\$ 30,437.00$ | $\$ 22,977.00$ | $\$ 15,937.00$ | $\$ 16,546.00$ |  |
| August | $\$ 12,985.00$ | $\$ 31,220.00$ | $\$ 24,234.00$ | $\$ 18,815.00$ | $\$ 46,438.99$ | $\$ 25,708.00$ |  |
| September | $\$ 30,175.00$ | $\$ 28,500.00$ | $\$ 26,147.48$ | $\$ 29,209.00$ | $\$ 27,647.00$ |  |  |
| October | $\$ 38,900.00$ | $\$ 26,535.00$ | $\$ 23,924.00$ | $\$ 27,608.00$ | $\$ 29,758.00$ |  |  |
| November | $\$ 13,820.00$ | $\$ 13,910.00$ | $\$ 24,842.00$ | $\$ 39,444.00$ | $\$ 22,472.00$ |  |  |
| December | $\$ 29,975.00$ | $\$ 33,065.00$ | $\$ 17,875.00$ | $\$ 21,982.00$ | $\$ 25,989.00$ |  |  |
| Grand Total: | $\$ 39,065.00$ | $\$ 281,825.00$ | $\$ 333,738.48$ | $\$ 302,731.00$ | $\$ 328,539.99$ | $\$ 227,752.01$ |  |
| Through August | $\$ 196,195.00$ | $\$ 179,815.00$ | $\$ 240,950.00$ | $\$ 184,488.00$ | $\$ 222,673.99$ | $\$ 227,752.01$ |  |

