

Graceland Cemetery Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$19,935.00	\$31,519.00	\$26,588.00	\$17,531.00	\$23,872.00	\$23,405.00
February	\$11,660.00	\$21,103.00	\$23,686.00	\$20,222.00	\$20,440.00	\$10,435.00
March	\$33,525.00	\$32,017.00	\$16,052.00	\$30,602.00	\$37,879.01	\$24,065.00
April	\$19,905.00	\$25,944.00	\$28,656.00	\$19,062.00	\$17,713.00	\$21,530.00
May	\$19,000.00	\$25,119.00	\$22,729.00	\$26,880.00	\$31,431.00	\$17,630.00
June	\$28,855.00	\$33,912.00	\$16,185.00	\$24,842.00	\$26,020.00	\$23,735.00
July	\$0.00	\$23,782.00	\$22,122.00	\$11,717.00	\$14,796.00	\$23,355.00
August	\$29,830.00	\$18,304.00	\$18,815.00	\$32,773.99	\$22,266.00	
September	\$27,785.00	\$23,335.00	\$26,559.00	\$20,037.00	\$18,357.00	
October	\$23,680.00	\$23,834.00	\$25,678.00	\$28,293.00	\$24,152.00	
November	\$13,555.00	\$22,390.00	\$33,664.00	\$18,162.00	\$13,134.00	
December	\$27,565.00	\$16,445.00	\$21,982.00	\$22,739.00	\$29,369.00	
Grand Total:	\$255,295.00	\$297,704.00	\$282,716.00	\$272,860.99	\$279,429.01	\$144,155.00
Through July	\$132,880.00	\$193,396.00	\$156,018.00	\$150,856.00	\$172,151.01	\$144,155.00

Mound Cemetery Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$250.00	\$1,955.00	\$3,070.00	\$260.00	\$4,270.00	\$2,010.00
February	\$0.00	\$2,310.00	\$1,290.00	\$4,152.00	\$2,827.00	\$0.00
March	\$4,040.00	\$2,920.00	\$1,950.00	\$0.00	\$4,631.00	\$306.04
April	\$6,265.00	\$2,015.00	\$0.00	\$1,790.00	\$4,947.00	\$3,528.96
May	\$2,645.00	\$2,560.00	\$1,665.00	\$6,034.00	\$5,645.00	\$0.00
June	\$2,515.00	\$4,905.00	\$825.00	\$8,923.00	\$5,823.00	\$3,295.00
July	\$0.00	\$6,655.00	\$855.00	\$4,220.00	\$1,750.00	\$2,280.00
August	\$1,390.00	\$5,930.00	\$0.00	\$13,665.00	\$3,442.00	
September	\$715.00	\$2,812.48	\$2,650.00	\$7,610.00	\$3,399.00	
October	\$2,855.00	\$90.00	\$1,930.00	\$1,465.00	\$4,314.00	
November	\$355.00	\$2,452.00	\$5,780.00	\$4,310.00	\$1,649.00	
December	\$5,500.00	\$1,430.00	\$0.00	\$3,250.00	\$3,921.00	
Grand Total:	\$26,530.00	\$36,034.48	\$20,015.00	\$55,679.00	\$46,618.00	\$2,010.00
Through July	\$15,715.00	\$23,320.00	\$9,655.00	\$25,379.00	\$29,893.00	\$11,420.00

Graceland & Mound Cemetery Total Combined Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$20,185.00	\$33,474.00	\$29,658.00	\$17,791.00	\$28,142.00	\$25,415.00
February	\$11,660.00	\$23,413.00	\$24,976.00	\$24,374.00	\$23,267.00	\$10,435.00
March	\$37,565.00	\$34,937.00	\$18,002.00	\$30,602.00	\$42,510.01	\$24,371.04
April	\$26,170.00	\$27,959.00	\$28,656.00	\$20,852.00	\$22,660.00	\$25,058.96
May	\$21,645.00	\$27,679.00	\$24,394.00	\$32,914.00	\$37,076.00	\$17,630.00
June	\$31,370.00	\$38,817.00	\$17,010.00	\$33,765.00	\$31,843.00	\$27,030.00
July	\$0.00	\$30,437.00	\$22,977.00	\$15,937.00	\$16,546.00	\$25,635.00
August	\$31,220.00	\$24,234.00	\$18,815.00	\$46,438.99	\$25,708.00	\$0.00
September	\$28,500.00	\$26,147.48	\$29,209.00	\$27,647.00	\$21,756.00	\$0.00
October	\$26,535.00	\$23,924.00	\$27,608.00	\$29,758.00	\$28,466.00	\$0.00
November	\$13,910.00	\$24,842.00	\$39,444.00	\$22,472.00	\$14,783.00	\$0.00
December	\$33,065.00	\$17,875.00	\$21,982.00	\$25,989.00	\$33,290.00	\$0.00
Grand Total:	\$281,825.00	\$333,738.48	\$302,731.00	\$328,539.99	\$326,047.01	\$155,575.00
Through July	\$148,595.00	\$216,716.00	\$165,673.00	\$176,235.00	\$202,044.01	\$155,575.00

**Graceland Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$900.00	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	
February	\$1,890.00	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	
March	\$8,990.00	\$2,640.00	\$2,920.00	\$2,100.00	\$0.00	
April	\$6,090.00	\$4,830.00	\$6,685.00	\$7,985.00	\$4,320.00	
May	\$6,885.00	\$9,500.00	\$1,755.00	\$2,200.00	\$2,110.00	
June	\$0.00	\$7,690.00	\$2,600.00	\$3,800.00	\$2,135.00	
July	\$10,580.00	\$8,100.00	\$0.00	\$1,400.00	\$0.00	
August	\$1,320.00	\$4,190.00	\$0.00	\$2,960.00		
September	\$2,290.00	\$1,930.00	\$10,970.00	\$1,340.00		
October	\$8,420.00	\$6,880.00	\$2,890.00	\$0.00		
November	\$3,070.00	\$1,755.00	\$2,530.00	\$5,600.00		
December	\$300.00	\$3,960.00	\$5,590.00	\$2,640.00		
Grand Total:	\$50,735.00	\$56,125.00	\$43,200.00	\$54,045.00	\$14,145.00	\$0.00
Through July	\$35,335.00	\$37,410.00	\$21,220.00	\$41,505.00	\$14,145.00	\$0.00

**Mound Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
March	\$0.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
April	\$0.00	\$0.00	\$0.00	\$0.00	\$7,710.00	
May	\$0.00	\$0.00	\$0.00	\$0.00	\$2,805.00	
June	\$330.00	\$630.00	\$0.00	\$0.00	\$0.00	
July	\$0.00	\$1,620.00	\$1,230.00	\$600.00	\$0.00	
August	\$0.00	\$6,910.00	\$0.00	\$0.00		
September	\$0.00	\$990.00	\$9,260.00	\$0.00		
October	\$0.00	\$4,530.00	\$0.00	\$0.00		
November	\$0.00	\$0.00	\$0.00	\$0.00		
December	\$330.00	\$0.00	\$0.00	\$0.00		
Grand Total:	\$660.00	\$14,680.00	\$12,290.00	\$600.00	\$10,515.00	\$0.00
Through July	\$330.00	\$2,250.00	\$3,030.00	\$600.00	\$10,515.00	\$0.00

**Graceland/Mound Cemetery Crypt/Niche Sales Combined
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$900.00	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	
February	\$1,890.00	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	
March	\$8,990.00	\$2,640.00	\$4,720.00	\$2,100.00	\$0.00	
April	\$6,090.00	\$4,830.00	\$6,685.00	\$7,985.00	\$12,030.00	
May	\$6,885.00	\$9,500.00	\$1,755.00	\$2,200.00	\$4,915.00	
June	\$330.00	\$8,320.00	\$2,600.00	\$3,800.00	\$2,135.00	
July	\$10,580.00	\$9,720.00	\$1,230.00	\$2,000.00	\$0.00	
August	\$1,320.00	\$11,100.00	\$0.00	\$2,960.00		
September	\$2,290.00	\$2,920.00	\$20,230.00	\$1,340.00		
October	\$8,420.00	\$11,410.00	\$2,890.00	\$0.00		
November	\$3,070.00	\$1,755.00	\$2,530.00	\$5,600.00		
December	\$630.00	\$3,960.00	\$5,590.00	\$2,640.00		
Grand Total:	\$51,395.00	\$70,805.00	\$55,490.00	\$54,645.00	\$24,660.00	\$0.00
Through July	\$35,665.00	\$39,660.00	\$24,250.00	\$42,105.00	\$24,660.00	\$0.00

Graceland Cemetery
July 2019 Revenue

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident	4		\$1,005.00		\$4,020.00
Adult - Non Resident	3		\$1,105.00		\$3,315.00
Adult - Resident Family HSD			\$505.00		\$0.00
Adult - Non Resident Family HSD			\$605.00		\$0.00
Child - Resident 3 years old & up			\$950.00		\$0.00
Child - Non-res 3 years old & up			\$1,040.00		\$0.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$620.00		\$0.00
Cremation - Non Resident			\$680.00		\$0.00
INTERMENTS (BURIALS)					
Adult - Resident	9		\$1,100.00		\$9,900.00
Adult - Non Resident	1		\$1,210.00		\$1,210.00
Adult - Resident Family HSD			\$600.00		\$0.00
Adult - Non Resident Family HSD			\$710.00		\$0.00
Child - Resident			\$850.00		\$0.00
Child - Non Resident			\$935.00		\$0.00
Child - Resident Family HSD			\$350.00		\$0.00
Child - Non Resident Family HSD			\$435.00		\$0.00
Infant - resident or non-resident			\$260.00		\$0.00
Cremation - Resident			\$690.00		\$0.00
Cremation - Non Resident	1		\$760.00		\$760.00
Double Depth (1st) Resident			\$465.00		\$0.00
Double Depth (1st) Non Resident			\$510.00		\$0.00
DISINTERMENTS					
Adult			\$2,165.00		\$0.00
Child			\$1,960.00		\$0.00
Infant			\$1,185.00		\$0.00
Cremation			\$1,010.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/half hr after 3pm			\$105.00		\$0.00
Cremation Stand / Set-up			\$40.00		\$0.00

Graceland Cemetery
July 2019 Revenue

Graveside Lowering Device	1		\$70.00		\$70.00
Headstone Foundation Fee	14		\$50.00		\$700.00
Genealogy Research / Hr.			\$40.00		\$0.00
Recording & Transfer	1		\$70.00		\$70.00
Photocopies			\$2.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD	6		\$500.00		\$3,000.00
HSD Infants - All fees			\$320.00		\$0.00
HSD - non standard fees			\$0.00		\$0.00
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon			\$380.00		\$0.00
12:00 noon - 1:00 pm			\$450.00		\$0.00
1:00 - 2:00 pm			\$515.00		\$0.00
CHAPEL RENTAL FEES					
1st Hour with Burial			\$0.00		\$0.00
Addtl. Hours (max2hrs) w/burial			\$100.00		\$0.00
Without burial (max 4hrs) per hr.			\$100.00		\$0.00
GOV'T MARKER INSTALLATION					
Granite			\$260.00		\$0.00
Cremation			\$205.00		\$0.00
Bronze	1		\$310.00		\$310.00
GRACELAND TOTAL					\$23,355.00
Crypt/Niche Revenue					
CRYPT/NICHE REVENUE					
Crypt/Niche Revenues			\$0.00		\$0.00
Graceland Total					\$0.00

**Mound Cemetery
July 2019 Revenue**

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident			\$1,005.00		\$0.00
Adult - Non Resident			\$1,105.00		\$0.00
Adult - Resident Family HSD			\$505.00		\$0.00
Adult - Non Resident Family HSD			\$605.00		\$0.00
Child - Resident 3 years old & up			\$950.00		\$0.00
Child - Non-res 3 years old & up			\$1,040.00		\$0.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$620.00		\$0.00
Cremation - Non Resident	1		\$680.00		\$680.00
INTERMENTS (BURIALS)					
Adult - Resident			\$1,100.00		\$0.00
Adult - Non Resident			\$1,210.00		\$0.00
Adult - Resident Family HSD			\$600.00		\$0.00
Adult - Non Resident Family HSD			\$710.00		\$0.00
Child - Resident			\$850.00		\$0.00
Child - Non Resident			\$935.00		\$0.00
Child - Resident Family HSD			\$350.00		\$0.00
Child - Non Resident Family HSD			\$435.00		\$0.00
Infant - resident or non-resident			\$260.00		\$0.00
Cremation - Resident			\$690.00		\$0.00
Cremation - Non Resident	2		\$760.00		\$1,520.00
Double Depth (1st) Resident			\$465.00		\$0.00
Double Depth (1st) Non Resident			\$510.00		\$0.00
DISINTERMENTS					
Adult			\$2,165.00		\$0.00
Child			\$1,960.00		\$0.00
Infant			\$1,185.00		\$0.00
Cremation			\$1,010.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/half hr after 3pm			\$105.00		\$0.00
Cremation Stand / Set-up	2		\$40.00		\$80.00
Graveside Lowering Device			\$70.00		\$0.00

**Mound Cemetery
July 2019 Revenue**

Headstone Foundation Fee			\$50.00		\$0.00
Genealogy Research / Hr.			\$40.00		\$0.00
Recording & Transfer			\$70.00		\$0.00
Photocopies			\$2.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD			\$500.00		\$0.00
HSD Infants - All fees			\$320.00		\$0.00
Misc. family fees paid			\$0.00		\$0.00
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon			\$380.00		\$0.00
12:00 noon - 1:00 pm			\$450.00		\$0.00
1:00 - 2:00 pm			\$515.00		\$0.00
CHAPEL RENTAL FEES					
1st Hour with Burial			\$0.00		\$0.00
Addtl. Hours (mx2hrs) w/burial			\$100.00		\$0.00
Without burial (max 4hrs) per hr			\$100.00		\$0.00
GOV'T MARKER INSTALLATION					
Granite			\$260.00		\$0.00
Cremation			\$205.00		\$0.00
Bronze			\$310.00		\$0.00
MOUND TOTAL					\$2,280.00
Crypt/Niche Revenues					
CRYPT/NICHE REVENUE					
Crypt/Niche Revenue			\$0.00		\$0.00
Mound Total					\$0.00

2019

Reliable - Burial Billing Records

[illegible]

2019

Reliable - Snow Removal Billing Report

	Est.	Total Dollar	Unit																
	Quantity/ Year**	Per Year	Price	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Total		
2" to 6" Accumulation																			
All roadways and walkways	6	\$7,590.00	\$1,265.00	5	2		1									8	\$10,120.00		
Over 6" Accumulation																			
All roadways and walkways	3	\$4,695.00	\$1,565.00		2											2	\$3,130.00		
Under 2" Accumulation																			
Perimeter and Public walks	2	\$1,050.00	\$525.00	4	10	1										15	\$7,875.00		
Snow Plow Markers																			
Provision and Installation	1	\$320.00	\$320.00													0	\$0.00		
Snow Plow Markers																			
Removal	1	\$160.00	\$160.00													0	\$0.00		
		\$13,815.00															\$21,125.00		
** Quantity/year is an estimated number and will be used to calculate bid awards																			

** Quantity/year is an estimated number and will be used to calculate bid awards

2019

Reliable - Ground Maintenance Billing Record

[illegible]

2019

Reliable - Ground Maintenance Billing Record

[illegible]