

Graceland Cemetery Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$19,935.00	\$31,519.00	\$26,588.00	\$17,531.00	\$23,872.00	\$23,405.00
February	\$11,660.00	\$21,103.00	\$23,686.00	\$20,222.00	\$20,440.00	\$10,435.00
March	\$33,525.00	\$32,017.00	\$16,052.00	\$30,602.00	\$37,879.01	\$24,065.00
April	\$19,905.00	\$25,944.00	\$28,656.00	\$19,062.00	\$17,713.00	\$21,530.00
May	\$19,000.00	\$25,119.00	\$22,729.00	\$26,880.00	\$31,431.00	\$17,630.00
June	\$28,855.00	\$33,912.00	\$16,185.00	\$24,842.00	\$26,020.00	\$23,735.00
July	\$0.00	\$23,782.00	\$22,122.00	\$11,717.00	\$14,796.00	\$23,355.00
August	\$29,830.00	\$18,304.00	\$18,815.00	\$32,773.99	\$22,266.00	\$17,095.00
September	\$27,785.00	\$23,335.00	\$26,559.00	\$20,037.00	\$18,357.00	\$19,920.00
October	\$23,680.00	\$23,834.00	\$25,678.00	\$28,293.00	\$24,152.00	
November	\$13,555.00	\$22,390.00	\$33,664.00	\$18,162.00	\$13,134.00	
December	\$27,565.00	\$16,445.00	\$21,982.00	\$22,739.00	\$29,369.00	
Grand Total:	\$255,295.00	\$297,704.00	\$282,716.00	\$272,860.99	\$279,429.01	\$181,170.00
Through September	\$190,495.00	\$235,035.00	\$201,392.00	\$203,666.99	\$212,774.01	\$181,170.00

Mound Cemetery Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$250.00	\$1,955.00	\$3,070.00	\$260.00	\$4,270.00	\$2,010.00
February	\$0.00	\$2,310.00	\$1,290.00	\$4,152.00	\$2,827.00	\$0.00
March	\$4,040.00	\$2,920.00	\$1,950.00	\$0.00	\$4,631.00	\$306.04
April	\$6,265.00	\$2,015.00	\$0.00	\$1,790.00	\$4,947.00	\$3,528.96
May	\$2,645.00	\$2,560.00	\$1,665.00	\$6,034.00	\$5,645.00	\$0.00
June	\$2,515.00	\$4,905.00	\$825.00	\$8,923.00	\$5,823.00	\$3,295.00
July	\$0.00	\$6,655.00	\$855.00	\$4,220.00	\$1,750.00	\$2,280.00
August	\$1,390.00	\$5,930.00	\$0.00	\$13,665.00	\$3,442.00	\$7,520.00
September	\$715.00	\$2,812.48	\$2,650.00	\$7,610.00	\$3,399.00	\$4,520.00
October	\$2,855.00	\$90.00	\$1,930.00	\$1,465.00	\$4,314.00	
November	\$355.00	\$2,452.00	\$5,780.00	\$4,310.00	\$1,649.00	
December	\$5,500.00	\$1,430.00	\$0.00	\$3,250.00	\$3,921.00	
Grand Total:	\$26,530.00	\$36,034.48	\$20,015.00	\$55,679.00	\$46,618.00	\$2,010.00
Through September	\$17,820.00	\$32,062.48	\$12,305.00	\$46,654.00	\$36,734.00	\$23,460.00

Graceland & Mound Cemetery Total Combined Sales
Yearly Comparison

Month	2014	2015	2016	2017	2018	2019
January	\$20,185.00	\$33,474.00	\$29,658.00	\$17,791.00	\$28,142.00	\$25,415.00
February	\$11,660.00	\$23,413.00	\$24,976.00	\$24,374.00	\$23,267.00	\$10,435.00
March	\$37,565.00	\$34,937.00	\$18,002.00	\$30,602.00	\$42,510.01	\$24,371.04
April	\$26,170.00	\$27,959.00	\$28,656.00	\$20,852.00	\$22,660.00	\$25,058.96
May	\$21,645.00	\$27,679.00	\$24,394.00	\$32,914.00	\$37,076.00	\$17,630.00
June	\$31,370.00	\$38,817.00	\$17,010.00	\$33,765.00	\$31,843.00	\$27,030.00
July	\$0.00	\$30,437.00	\$22,977.00	\$15,937.00	\$16,546.00	\$25,635.00
August	\$31,220.00	\$24,234.00	\$18,815.00	\$46,438.99	\$25,708.00	\$24,615.00
September	\$28,500.00	\$26,147.48	\$29,209.00	\$27,647.00	\$21,756.00	\$24,440.00
October	\$26,535.00	\$23,924.00	\$27,608.00	\$29,758.00	\$28,466.00	\$0.00
November	\$13,910.00	\$24,842.00	\$39,444.00	\$22,472.00	\$14,783.00	\$0.00
December	\$33,065.00	\$17,875.00	\$21,982.00	\$25,989.00	\$33,290.00	\$0.00
Grand Total:	\$281,825.00	\$333,738.48	\$302,731.00	\$328,539.99	\$326,047.01	\$204,630.00
Through September	\$208,315.00	\$267,097.48	\$213,697.00	\$250,320.99	\$249,508.01	\$204,630.00

**Graceland Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$900.00	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	
February	\$1,890.00	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	
March	\$8,990.00	\$2,640.00	\$2,920.00	\$2,100.00	\$0.00	
April	\$6,090.00	\$4,830.00	\$6,685.00	\$7,985.00	\$4,320.00	
May	\$6,885.00	\$9,500.00	\$1,755.00	\$2,200.00	\$2,110.00	
June	\$0.00	\$7,690.00	\$2,600.00	\$3,800.00	\$2,135.00	
July	\$10,580.00	\$8,100.00	\$0.00	\$1,400.00	\$0.00	
August	\$1,320.00	\$4,190.00	\$0.00	\$2,960.00	\$4,655.00	
September	\$2,290.00	\$1,930.00	\$10,970.00	\$1,340.00	\$4,445.00	
October	\$8,420.00	\$6,880.00	\$2,890.00	\$0.00		
November	\$3,070.00	\$1,755.00	\$2,530.00	\$5,600.00		
December	\$300.00	\$3,960.00	\$5,590.00	\$2,640.00		
Grand Total:	\$50,735.00	\$56,125.00	\$43,200.00	\$54,045.00	\$23,245.00	\$0.00
Through Septembe	\$38,945.00	\$43,530.00	\$32,190.00	\$45,805.00	\$23,245.00	\$0.00

**Mound Cemetery Crypt/Niche Sales
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
March	\$0.00	\$0.00	\$1,800.00	\$0.00	\$0.00	
April	\$0.00	\$0.00	\$0.00	\$0.00	\$7,710.00	
May	\$0.00	\$0.00	\$0.00	\$0.00	\$2,805.00	
June	\$330.00	\$630.00	\$0.00	\$0.00	\$0.00	
July	\$0.00	\$1,620.00	\$1,230.00	\$600.00	\$0.00	
August	\$0.00	\$6,910.00	\$0.00	\$0.00	\$3,785.00	
September	\$0.00	\$990.00	\$9,260.00	\$0.00	\$4,165.00	
October	\$0.00	\$4,530.00	\$0.00	\$0.00		
November	\$0.00	\$0.00	\$0.00	\$0.00		
December	\$330.00	\$0.00	\$0.00	\$0.00		
Grand Total:	\$660.00	\$14,680.00	\$12,290.00	\$600.00	\$18,465.00	\$0.00
Through Septembe	\$330.00	\$10,150.00	\$12,290.00	\$600.00	\$18,465.00	\$0.00

**Graceland/Mound Cemetery Crypt/Niche Sales Combined
Yearly Comparison**

Month	2015	2016	2017	2018	2019	2020
January	\$900.00	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	
February	\$1,890.00	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	
March	\$8,990.00	\$2,640.00	\$4,720.00	\$2,100.00	\$0.00	
April	\$6,090.00	\$4,830.00	\$6,685.00	\$7,985.00	\$12,030.00	
May	\$6,885.00	\$9,500.00	\$1,755.00	\$2,200.00	\$4,915.00	
June	\$330.00	\$8,320.00	\$2,600.00	\$3,800.00	\$2,135.00	
July	\$10,580.00	\$9,720.00	\$1,230.00	\$2,000.00	\$0.00	
August	\$1,320.00	\$11,100.00	\$0.00	\$2,960.00	\$8,440.00	
September	\$2,290.00	\$2,920.00	\$20,230.00	\$1,340.00	\$8,610.00	
October	\$8,420.00	\$11,410.00	\$2,890.00	\$0.00		
November	\$3,070.00	\$1,755.00	\$2,530.00	\$5,600.00		
December	\$630.00	\$3,960.00	\$5,590.00	\$2,640.00		
Grand Total:	\$51,395.00	\$70,805.00	\$55,490.00	\$54,645.00	\$41,710.00	\$0.00
Through Septembe	\$39,275.00	\$53,680.00	\$44,480.00	\$46,405.00	\$41,710.00	\$0.00

Graceland Cemetery
September 2019 Revenue

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident	5		\$1,005.00		\$5,025.00
Adult - Non Resident	3		\$1,105.00		\$3,315.00
Adult - Resident Family HSD	2		\$505.00		\$1,010.00
Adult - Non Resident Family HSD			\$605.00		\$0.00
Child - Resident 3 years old & up			\$950.00		\$0.00
Child - Non-res 3 years old & up			\$1,040.00		\$0.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$620.00		\$0.00
Cremation - Non Resident			\$680.00		\$0.00
INTERMENTS (BURIALS)					
Adult - Resident	3		\$1,100.00		\$3,300.00
Adult - Non Resident	1		\$1,210.00		\$1,210.00
Adult - Resident Family HSD	2		\$600.00		\$1,200.00
Adult - Non Resident Family HSD			\$710.00		\$0.00
Child - Resident			\$850.00		\$0.00
Child - Non Resident			\$935.00		\$0.00
Child - Resident Family HSD			\$350.00		\$0.00
Child - Non Resident Family HSD			\$435.00		\$0.00
Infant - resident or non-resident			\$260.00		\$0.00
Cremation - Resident	1		\$690.00		\$690.00
Cremation - Non Resident	2		\$760.00		\$1,520.00
Double Depth (1st) Resident			\$465.00		\$0.00
Double Depth (1st) Non Resident			\$510.00		\$0.00
DISINTERMENTS					
Adult			\$2,165.00		\$0.00
Child			\$1,960.00		\$0.00
Infant			\$1,185.00		\$0.00
Cremation			\$1,010.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/half hr after 3pm	1		\$105.00		\$105.00
Cremation Stand / Set-up	3		\$40.00		\$120.00

Graceland Cemetery
September 2019 Revenue

Graveside Lowering Device			\$70.00		\$0.00
Headstone Foundation Fee	5		\$50.00		\$250.00
Genealogy Research / Hr.			\$40.00		\$0.00
Recording & Transfer	5		\$70.00		\$350.00
Photocopies			\$2.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD			\$500.00		\$0.00
HSD Infants - All fees			\$320.00		\$0.00
Misc. non-standard fees	1		\$100.00		\$100.00
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon	2		\$380.00		\$760.00
12:00 noon - 1:00 pm	1		\$450.00		\$450.00
1:00 - 2:00 pm	1		\$515.00		\$515.00
CHAPEL RENTAL FEES					
1st Hour with Burial			\$0.00		\$0.00
Addtl. Hours (mx2hra) w/burial			\$100.00		\$0.00
Without burial (max 4hrs) per hr			\$100.00		\$0.00
GOV'T MARKER INSTALLATIONS					
Granite			\$260.00		\$0.00
Cremation			\$205.00		\$0.00
Bronze			\$310.00		\$0.00
GRACELAND TOTAL					\$19,920.00
Crypt/Niche Revenue					
Crypt/Niche Revenue			\$4,445.00		\$4,445.00
GRACELAND CRYPT/NICHE TOTAL					\$4,445.00

Mound Cemetery
September 2019 Revenue

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident			\$1,005.00		\$0.00
Adult - Non Resident			\$1,105.00		\$0.00
Adult - Resident Family HSD			\$505.00		\$0.00
Adult - Non Resident Family HSD			\$605.00		\$0.00
Child - Resident 3 years old & up			\$950.00		\$0.00
Child - Non-res 3 years old & up			\$1,040.00		\$0.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$620.00		\$0.00
Cremation - Non Resident			\$680.00		\$0.00
INTERMENTS (BURIALS)					
Adult - Resident			\$1,100.00		\$0.00
Adult - Non Resident	2		\$1,210.00		\$2,420.00
Adult - Resident Family HSD			\$600.00		\$0.00
Adult - Non Resident Family HSD			\$710.00		\$0.00
Child - Resident			\$850.00		\$0.00
Child - Non Resident			\$935.00		\$0.00
Child - Resident Family HSD			\$350.00		\$0.00
Child - Non Resident Family HSD			\$435.00		\$0.00
Infant - resident or non-resident			\$260.00		\$0.00
Cremation - Resident			\$690.00		\$0.00
Cremation - Non Resident	2		\$760.00		\$1,520.00
Double Depth (1st) Resident			\$465.00		\$0.00
Double Depth (1st) Non Resident			\$510.00		\$0.00
DISINTERMENTS					
Adult			\$2,165.00		\$0.00
Child			\$1,960.00		\$0.00
Infant			\$1,185.00		\$0.00
Cremation			\$1,010.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/half hr after 3pm			\$105.00		\$0.00
Cremation Stand / Set-up	2		\$40.00		\$80.00
Graveside Lowering Device			\$70.00		\$0.00

Mound Cemetery
September 2019 Revenue

Headstone Foundation Fee	1		\$50.00		\$50.00
Genealogy Research / Hr.			\$40.00		\$0.00
Recording & Transfer			\$70.00		\$0.00
Photocopies			\$2.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD			\$500.00		\$0.00
HSD Infants - All fees			\$320.00		\$0.00
Misc. non-standard fees					
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon			\$380.00		\$0.00
12:00 noon - 1:00 pm	1		\$450.00		\$450.00
1:00 - 2:00 pm			\$515.00		\$0.00
CHAPEL RENTAL FEES					
1st Hour with Burial			\$0.00		\$0.00
Addtl. Hours (mx2hr) w/burial			\$100.00		\$0.00
Without burial (max 3hrs) per hr			\$100.00		\$0.00
GOV'T MARKER INSTALLATIONS					
Granite			\$260.00		\$0.00
Cremation			\$205.00		\$0.00
Bronze			\$310.00		\$0.00
MOUND TOTAL					\$4,520.00
Crypt/Niche Revenue					
Crypt/Niche Revenue			\$4,165.00		\$4,165.00
CRYPT/NICHE TOTAL					\$4,165.00

Reliable - Burial Billing Records

****Quantity/year is an estimated number and will be used to calculate bid awards**

2019

**** Quantity/year is an estimated number and will be used to calculate bid awards**

Reliable - Ground Maintenance Billing Record

[illegible]

