

**Graceland Cemetery Sales
Yearly Comparison**

Month	2016	2017	2018	2019	2020	2021
January	\$26,588.00	\$17,531.00	\$23,872.00	\$23,405.00	\$24,880.00	\$26,076.00
February	\$23,686.00	\$20,222.00	\$20,440.00	\$10,435.00	\$16,035.00	\$20,689.00
March	\$16,052.00	\$30,602.00	\$37,879.01	\$24,065.00	\$24,425.00	\$39,749.00
April	\$28,656.00	\$19,062.00	\$17,713.00	\$21,530.00	\$22,300.00	\$32,489.00
May	\$22,729.00	\$26,880.00	\$31,431.00	\$17,630.00	\$38,125.00	\$28,529.00
June	\$16,185.00	\$24,842.00	\$26,020.00	\$23,735.00	\$34,210.00	\$40,045.00
July	\$22,122.00	\$11,717.00	\$14,796.00	\$23,355.00	\$31,125.00	\$0.00
August	\$18,815.00	\$32,773.99	\$22,266.00	\$17,095.00	\$30,955.00	\$0.00
September	\$26,559.00	\$20,037.00	\$18,357.00	\$19,920.00	\$22,230.00	\$0.00
October	\$25,678.00	\$28,293.00	\$24,152.00	\$21,045.00	\$35,080.00	\$0.00
November	\$33,664.00	\$18,162.00	\$13,134.00	\$26,850.00	\$52,235.00	\$0.00
December	\$21,982.00	\$22,739.00	\$29,369.00	\$28,560.00	\$42,965.00	\$0.00
Grand Total:	\$282,716.00	\$272,860.99	\$279,429.01	\$257,625.00	\$374,565.00	\$187,577.00
Through June	\$133,896.00	\$139,139.00	\$157,355.01	\$120,800.00	\$159,975.00	\$187,577.00

**Mound Cemetery Sales
Yearly Comparison**

Month	2016	2017	2018	2019	2020	2021
January	\$3,070.00	\$260.00	\$4,270.00	\$2,010.00	\$4,140.00	\$1,255.00
February	\$1,290.00	\$4,152.00	\$2,827.00	\$0.00	\$1,825.00	\$3,814.00
March	\$1,950.00	\$0.00	\$4,631.00	\$306.04	\$4,815.00	\$4,685.00
April	\$0.00	\$1,790.00	\$4,947.00	\$3,528.96	\$3,815.00	\$2,957.00
May	\$1,665.00	\$6,034.00	\$5,645.00	\$0.00	\$11,655.00	\$8,362.00
June	\$825.00	\$8,923.00	\$5,823.00	\$3,295.00	\$5,645.00	\$4,707.00
July	\$855.00	\$4,220.00	\$1,750.00	\$2,280.00	\$1,075.00	\$0.00
August	\$0.00	\$13,665.00	\$3,442.00	\$7,520.00	\$7,525.00	\$0.00
September	\$2,650.00	\$7,610.00	\$3,399.00	\$4,520.00	\$1,535.00	\$0.00
October	\$1,930.00	\$1,465.00	\$4,314.00	\$8,330.00	\$2,450.00	\$0.00
November	\$5,780.00	\$4,310.00	\$1,649.00	\$1,590.00	\$7,420.00	\$0.00
December	\$0.00	\$3,250.00	\$3,921.00	\$8,770.00	\$9,120.00	\$0.00
Grand Total:	\$20,015.00	\$55,679.00	\$46,618.00	\$42,150.00	\$61,020.00	\$25,780.00
Through June	\$8,800.00	\$21,159.00	\$28,143.00	\$9,140.00	\$31,895.00	\$25,780.00

**Graceland & Mound Cemetery Total Combined Sales
Yearly Comparison**

Month	2015	2016	2017	2019	2020	2021
January	\$29,658.00	\$17,791.00	\$28,142.00	\$25,415.00	\$29,020.00	\$27,331.00
February	\$24,976.00	\$24,374.00	\$23,267.00	\$10,435.00	\$17,860.00	\$24,503.00
March	\$18,002.00	\$30,602.00	\$42,510.01	\$24,371.04	\$29,240.00	\$44,434.00
April	\$28,656.00	\$20,852.00	\$22,660.00	\$25,058.96	\$26,115.00	\$35,446.00
May	\$24,394.00	\$32,914.00	\$37,076.00	\$17,630.00	\$49,780.00	\$36,891.00
June	\$17,010.00	\$33,765.00	\$31,843.00	\$27,030.00	\$39,855.00	\$44,752.00
July	\$22,977.00	\$15,937.00	\$16,546.00	\$25,635.00	\$32,200.00	\$0.00
August	\$18,815.00	\$46,438.99	\$25,708.00	\$24,615.00	\$38,480.00	\$0.00
September	\$29,209.00	\$27,647.00	\$21,756.00	\$24,440.00	\$23,765.00	\$0.00
October	\$27,608.00	\$29,758.00	\$28,466.00	\$29,375.00	\$37,530.00	\$0.00
November	\$39,444.00	\$22,472.00	\$14,783.00	\$28,440.00	\$59,655.00	\$0.00
December	\$21,982.00	\$25,989.00	\$33,290.00	\$37,330.00	\$52,085.00	\$0.00
Grand Total:	\$302,731.00	\$328,539.99	\$326,047.01	\$299,775.00	\$435,585.00	\$213,357.00
Through June	\$142,696.00	\$160,298.00	\$185,498.01	\$129,940.00	\$191,870.00	\$213,357.00

Graceland Cemetery Crypt/Niche Sales

Yearly Comparison

Month	2016	2017	2018	2019	2020	2021
January	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00
February	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00
March	\$2,640.00	\$2,920.00	\$2,100.00	\$0.00	\$315.00	\$12,735.00
April	\$4,830.00	\$6,685.00	\$7,985.00	\$4,320.00	\$7,895.00	\$4,340.00
May	\$9,500.00	\$1,755.00	\$2,200.00	\$2,110.00	\$1,295.00	\$4,030.00
June	\$7,690.00	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$7,899.00
July	\$8,100.00	\$0.00	\$1,400.00	\$0.00	\$6,465.00	\$0.00
August	\$4,190.00	\$0.00	\$2,960.00	\$4,655.00	\$0.00	\$0.00
September	\$1,930.00	\$10,970.00	\$1,340.00	\$4,445.00	\$3,755.00	\$0.00
October	\$6,880.00	\$2,890.00	\$0.00	\$4,635.00	\$1,290.00	\$0.00
November	\$1,755.00	\$2,530.00	\$5,600.00	\$1,535.00	\$2,065.00	\$0.00
December	\$3,960.00	\$5,590.00	\$2,640.00	\$2,555.00	\$3,120.00	\$0.00
Grand Total:	\$56,125.00	\$43,200.00	\$54,045.00	\$31,970.00	\$30,710.00	\$36,909.00
Through June	\$29,310.00	\$21,220.00	\$40,105.00	\$14,145.00	\$14,015.00	\$36,909.00

Mound Cemetery Crypt/Niche Sales

Yearly Comparison

Month	2016	2017	2018	2019	2020	2021
January	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
February	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
March	\$0.00	\$1,800.00	\$0.00	\$0.00	\$5,195.00	\$0.00
April	\$0.00	\$0.00	\$0.00	\$7,710.00	\$950.00	\$0.00
May	\$0.00	\$0.00	\$0.00	\$2,805.00	\$0.00	\$0.00
June	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,090.00
July	\$1,620.00	\$1,230.00	\$600.00	\$0.00	\$0.00	\$0.00
August	\$6,910.00	\$0.00	\$0.00	\$3,785.00	\$0.00	\$0.00
September	\$990.00	\$9,260.00	\$0.00	\$4,165.00	\$2,015.00	\$0.00
October	\$4,530.00	\$0.00	\$0.00	\$4,225.00	\$0.00	\$0.00
November	\$0.00	\$0.00	\$0.00	\$1,635.00	\$0.00	\$0.00
December	\$0.00	\$0.00	\$0.00	\$10,550.00	\$2,555.00	\$0.00
Grand Total:	\$14,680.00	\$12,290.00	\$600.00	\$34,875.00	\$10,715.00	\$1,090.00
Through June	\$630.00	\$1,800.00	\$0.00	\$10,515.00	\$6,145.00	\$1,090.00

Graceland/Mound Cemetery Crypt/Niche Sales Combined

Yearly Comparison

Month	2016	2017	2018	2019	2020	2021
January	\$0.00	\$6,030.00	\$15,470.00	\$1,135.00	\$1,955.00	\$6,545.00
February	\$4,650.00	\$1,230.00	\$8,550.00	\$4,445.00	\$1,475.00	\$1,360.00
March	\$2,640.00	\$4,720.00	\$2,100.00	\$0.00	\$5,510.00	\$12,735.00
April	\$4,830.00	\$6,685.00	\$7,985.00	\$12,030.00	\$8,845.00	\$4,340.00
May	\$9,500.00	\$1,755.00	\$2,200.00	\$4,915.00	\$1,295.00	\$4,030.00
June	\$8,320.00	\$2,600.00	\$3,800.00	\$2,135.00	\$1,080.00	\$8,989.00
July	\$9,720.00	\$1,230.00	\$2,000.00	\$0.00	\$6,465.00	\$0.00
August	\$11,100.00	\$0.00	\$2,960.00	\$8,440.00	\$0.00	\$0.00
September	\$2,920.00	\$20,230.00	\$1,340.00	\$8,610.00	\$5,770.00	\$0.00
October	\$11,410.00	\$2,890.00	\$0.00	\$8,860.00	\$1,290.00	\$0.00
November	\$1,755.00	\$2,530.00	\$5,600.00	\$3,170.00	\$2,065.00	\$0.00
December	\$3,960.00	\$5,590.00	\$2,640.00	\$13,105.00	\$5,675.00	\$0.00
Grand Total:	\$70,805.00	\$55,490.00	\$54,645.00	\$66,845.00	\$41,425.00	\$37,999.00
Through June	\$29,940.00	\$23,020.00	\$40,105.00	\$24,660.00	\$20,160.00	\$37,999.00

Mound Cemetery
June 2021 Revenue

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident			\$1,075.00		\$0.00
Adult - Non Resident	1		\$1,185.00		\$1,185.00
Adult - Resident Family HSD			\$575.00		\$0.00
Adult - Non Resident Family HSD			\$685.00		\$0.00
Child - Resident 3 years old & up			\$1,020.00		\$0.00
Child - Non-res 3 years old & up			\$1,115.00		\$0.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$660.00		\$0.00
Cremation - Non Resident			\$730.00		\$0.00
INTERMENTS (BURIALS)					
Adult - Resident			\$1,175.00		\$0.00
Adult - Non Resident	1		\$1,295.00		\$1,295.00
Adult - Resident Family HSD			\$675.00		\$0.00
Adult - Non Resident Family HSD			\$795.00		\$0.00
Child - Resident			\$910.00		\$0.00
Child - Non Resident			\$1,002.00		\$0.00
Child - Resident Family HSD			\$410.00		\$0.00
Child - Non Resident Family HSD			\$502.00		\$0.00
Infant - resident or non-resident			\$280.00		\$0.00
Cremation - Resident	1		\$740.00		\$740.00
Cremation - Non Resident	1		\$815.00		\$815.00
Double Depth (1st) Resident			\$500.00		\$0.00
Double Depth (1st) Non Resident			\$545.00		\$0.00
DISINTERMENTS					
Adult			\$2,320.00		\$0.00
Child			\$2,100.00		\$0.00
Infant			\$1,270.00		\$0.00
Cremation			\$1,080.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/half hr after 3pm			\$115.00		\$0.00

**Mound Cemetery
June 2021 Revenue**

Cremation Stand / Set-up	1		\$42.00		\$42.00
Graveside Lowering Device			\$74.00		\$0.00
Headstone Foundation Fee	5		\$52.00		\$260.00
Genealogy Research / Hr.			\$42.00		\$0.00
Recording & Transfer	5		\$74.00		\$370.00
Photocopies			\$2.00		\$0.00
Urn Vaults			\$95.00		\$0.00
In-ground vase			\$95.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD			\$500.00		\$0.00
HSD Infants - All fees			\$340.00		\$0.00
Non-standard fees			\$100.00		\$0.00
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon			\$410.00		\$0.00
12:00 noon - 1:00 pm			\$485.00		\$0.00
1:00 - 2:00 pm			\$550.00		\$0.00
CHAPEL RENTAL FEES					
1st Hour with Burial			\$0.00		\$0.00
Addtl. Hours (max2hrs) w/burial			\$105.00		\$0.00
Without burial (max 4hrs) per hr.			\$105.00		\$0.00
GOV'T MARKER INSTALLATION					
Granite			\$280.00		\$0.00
Cremation			\$220.00		\$0.00
Bronze			\$330.00		\$0.00
MOUND TOTAL					\$4,707.00
2021 CRYPT AND NICHE REVENUE					
Crypt/Niche Revenue					\$1,090.00
Mound Total					\$1,090.00

Graceland Cemetery
June 2021 Revenue

Description	Amount		Fee		Total Amount
GRAVES					
Adult - Resident	8		\$1,075.00		\$8,600.00
Adult - Non Resident			\$1,185.00		\$0.00
Adult - Resident Family HSD	2		\$575.00		\$1,150.00
Adult - Non Resident Family HSD			\$685.00		\$0.00
Child - Resident 3 years old & up			\$1,020.00		\$0.00
Child - Non-res 3 years old & up			\$1,115.00		\$0.00
Child - Resident HSD	1		\$520.00		\$520.00
Infant Grave - recording fee			\$60.00		\$0.00
Cremation - Resident			\$660.00		\$0.00
Cremation - Non Resident			\$730.00		\$0.00
INTERMENTS (BURIALS)					
Adult - Resident	10		\$1,175.00		\$11,750.00
Adult - Non Resident			\$1,295.00		\$0.00
Adult - Resident Family HSD	2		\$675.00		\$1,350.00
Adult - Non Resident Family HSD			\$795.00		\$0.00
Child - Resident			\$910.00		\$0.00
Child - Non Resident			\$1,002.00		\$0.00
Child - Resident Family HSD	1		\$410.00		\$410.00
Child - Non Resident Family HSD			\$502.00		\$0.00
Infant - resident or non-resident			\$280.00		\$0.00
Cremation - Resident	6		\$740.00		\$4,440.00
Cremation - Non Resident	5		\$815.00		\$4,075.00
Double Depth (1st) Resident			\$500.00		\$0.00
Double Depth (1st) Non Resident			\$545.00		\$0.00
DISINTERMENTS					
Adult			\$2,320.00		\$0.00
Child			\$2,100.00		\$0.00
Infant	1		\$1,270.00		\$1,270.00
Cremation			\$1,080.00		\$0.00
MISCELLANEOUS FEES					
Late arrival/hlf hr after 3pm			\$115.00		\$0.00
Cremation Stand / Set-up	9		\$42.00		\$378.00

Graceland Cemetery
June 2021 Revenue

Graveside Lowering Device			\$74.00		\$0.00
Headstone Foundation Fee	42		\$52.00		\$2,184.00
Genealogy Research / Hr.			\$42.00		\$0.00
Recording & Transfer	2		\$74.00		\$148.00
Photocopies			\$2.00		\$0.00
Urn Vaults	1		\$95.00		\$95.00
In-ground Vase			\$95.00		\$0.00
Headstone Photos			\$25.00		\$0.00
Holiday Wreath Sales			\$45.00		\$0.00
Dept. of Health Svcs. HSD	2		\$500.00		\$1,000.00
HSD Infants - All fees			\$340.00		\$0.00
Non-standard fees			\$0.00		\$0.00
SATURDAY BURIAL FEES					
9:00 am - 12:00 noon	4		\$410.00		\$1,640.00
12:00 noon - 1:00 pm	1		\$485.00		\$485.00
1:00 - 2:00 pm	1		\$550.00		\$550.00
CHAPEL RENTAL FEES					
1st hour with Burial			\$0.00		\$0.00
Addtl. Hours (max2hrs) w/burial			\$105.00		\$0.00
Without burial (max 4hrs) per hr.			\$105.00		\$0.00
GOV'T MARKER INSTALLATION					
Granite			\$280.00		\$0.00
Cremation			\$220.00		\$0.00
Bronze			\$330.00		\$0.00
GRACELAND TOTAL					\$40,045.00
2021 CRYPT AND NICHE REVENUE					
Crypt/Niche Revenue					\$7,899.00
Graceland Total					\$7,899.00