

RELIANT FIRE APPARATUS, INC.

P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



October 15, 2021

City of Racine Fire Department
Attn: Chief Steve Hansen
810 8th Street
Racine, WI 53403

Proposal Detail: Reliant Fire Apparatus Proposal #657 dated October 15, 2021 for two (2) Pierce Quantum Medical Pumper Units.

Dear Chief Hansen,

Thank you for the opportunity to present this Proposal Detail to the City of Racine Fire Department. Attached you will find the completed proposal for the apparatus to be furnished. The pricing information for the Proposal Detail is as follows:

Pricing Summary:

Base Unit Price Prior to Payment Discount Options Detailed Below: \$1,130,270.00

100% Prepayment Option:

Should the City of Racine elect to make 100% payment at contract execution an advanced payment discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Payment Discount:	\$1,130,270.00
Less Advanced Payment Discount:	\$ (40,842.00)
Contract Purchase Price:	<u>\$1,089,428.00</u>

Progress Payment Option:

Should the City of Racine elect to make a chassis progress payment a discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Progress Payment Discount:	\$1,130,270.00
Less Chassis Progress Payment Discount:	\$ (21,392.00)
Contract Purchase Price:	<u>\$1,108,878.00</u>

Chassis progress payment due will be in the amount of \$713,098.00.

Other Payment Option:

The above prepayment options are the most common taken. However, custom prepayment options are available on any funds prepaid prior to their due dates. Should the opportunity exist to have other prepayment amounts or intervals other than the proposed above, please provide and a custom prepayment option quote can be calculated for your review.

100% Performance Bond:

A 100% Performance Bond is included in the above pricing at a cost of \$2,770.00.

Terms and Conditions:

Pricing Validity – Proposal pricing is valid for sixty (60) calendar days.

Delivery – Unit(s) to be completed and prepared for final inspection within approximately 14.5 – 16.5 months from receipt and acceptance of contract or purchase order. Delivery lead time is based on current lead time at time of proposal. Lead time will be determined at time of contract/purchase order award.

Taxes – Any State, Federal, or local taxes are not included. If subject to taxes the amount will be added to the final invoice amount. For a tax-exempt purchase, the purchasing entity tax exempt form is required.

Freight – Delivery shall be F.O.B. the City of Racine Fire Department, 810 8th Street, Racine, WI 53403.

Payment Terms:**Base Option:**

Payment due in full to Reliant Fire Apparatus, Inc. N10 days prior to final inspection and delivery.

100% Prepayment Option:

Payment due in full at time of receipt and acceptance of contract or purchase order.

Custom Chassis Progress Payment Option:

The chassis progress payment is due 120 days after receipt and acceptance of contract or purchase order.

Said apparatus and equipment are to be built and shipped in accordance with the proposal hereto attached. Delays due to strikes, war, conflicts, or other causes beyond our control, could alter the delivery schedule.

The proposal herein contained shall form part of the final contract and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of proposal, except for any items deemed to be “non-compliant” by the purchaser. All “non-compliant” items are details on the NFPA Statement of Exceptions included with the proposal.

We thank the City of Racine for the opportunity to submit Reliant Fire Apparatus proposal #657 to you. Should you have any questions or require any additional information, please do not hesitate contacting me directly, or contacting Reliant Fire Apparatus directly at (262) 297-5020.

Respectfully,

Jason S. Krueger

Jason S. Krueger
RELIANT FIRE APPARATUS, INC.